



THE CENTER
OF EXCELLENCE

Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on date 1st June 2022 between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certipart CATC having its Registered office at 193, 3rd Floor, Vinobhapuri, Lajpat Nagar-II, New Delhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Institutional, Collaboration) hence for purpose of MOU known as 'Delivery Partner' Nirmala Memorial Foundation college of Commerce & Science and represented by Principal Ms. Swiddle D'Cunha hence for purpose of MOU known as 'Resource Partner'.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of Microsoft, Apple, EC Council, Autodesk, IBM, Adobe, Mississippi State University, University of Texas, in their campus the same would be applicable for students from all streams like IT/ CS, ECE, E&TC, EEE, Mechanical, Civil, Architecture, Commerce, Finance, Marketing etc, in online / offline mode.
3. 'RESOURCE PARTNER College/University' is not required to make any investment for the COE program.
4. 'RESOURCE PARTNER College/University' have to provide assurance for minimum 50 number students to be enrolled for the online/offline training and certification program in a one academic year.
5. Students enrolment is purely voluntarily and if they are interested they would directly enroll online/offline and make payment against certification to Quantum Learnings, 'RESOURCE PARTNER'. is nowhere responsible or involved w.r.t financials against the same.
6. 'RESOURCE PARTNER College/University' would ensure full students participation for department wise free webinars/seminars being conducted by Quantum learnings for their University/ College/ Institution at regular intervals throughout the year.
7. 'RESOURCE PARTNER College/University' will get campus wise COE license for students and their faculty's based on the total strength in the campus along with COE Plaque.
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to mentorbuddy.com a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus license issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, some would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. The tenure of the MOU will be for minimum 2 years. i.e from 1st June 2022 To 31st May 2024, Will be renewed after two years.
11. 'RESOURCE PARTNER College/University' faculty members can participate in the 'free' online Faculty Development Programs being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.

12. Free Trainings for students who voluntary enroll for certification will be executed through Instructors live online.
13. Duration of the training program is 30 hours + Project
14. Type of Courses are Data Science & Data Analytics, Machine Learning & AI, Core & Advanced JAVA, Web App Development, Cyber & Mobile Security, Advanced Excel, Business Analytics, and Digital Marketing etc.
15. Programs are applicable for all year students from 1st year to final year.
16. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
17. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
18. This clause is intended to be legally binding and the parties agree and acknowledge that both the terms of this MOU and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
19. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai.
20. If Resource Partner College/University is satisfied with the services provide by COE they would issue a letter of appreciation for the same.
21. Resource partner College/University will also get bundled Center of Excellence for AI as an when it is launched.

For

Nirmala Memorial Foundation
College of Commerce & Science
Ms. Swiddle D'Cunha
I/C Principal

For

QUANTUM LEARNINGS
Mr. Sandeep Giyyan Jethani
Head Institutional Collaboration

Witness

Name: *Dr. Neha Goel*
Designation: *Convener (Placement Cell)*

[Signature]

Signature

Date: 1st June 2022



Witness

Name: Mr. Tushar Jethani
Designation: Co Founder

Signature

Date: 1st June 2022

Memorandum of Understanding

THIS MEMORANDUM OF UNDERSTANDING (hereinafter referred to as "MOU")
Is made and executed on this the 18th Day of February, 2023.

By and between Nirmala Memorial Foundation College of Commerce & Science
(hereinafter referred to as "Nirmala College") at Address: 90 Feet Rd, Thakur
Complex, Kandivali East, Mumbai, Maharashtra 400101, on the FIRST PART

AND

Computrain Information Technologies (India) Pvt Ltd is an organisation providing
consulting services for select Countries and Institutions (hereinafter referred to
as "Computrain") at 104 Hubtown Solaris, N.S. Phadke Road, Andheri East
Mumbai 400069 of the OTHER PART.

WHEREAS

Computrain approached NIRMALA COLLEGE to conduct educational activities
for promoting study abroad.

NIRMALA COLLEGE has agreed to allow Computrain to conduct the above
educational activity for promoting study abroad to students interested in pursuing
education abroad in the Universities Computrain represents.

The parties have had preliminary discussions in this matter and have ascertained
areas of broad consensus. The parties now, have therefore, agreed to enter in
writing these areas of consensus, under a Memorandum of Understanding.

Now this Memorandum of Understanding witnesses that:

NIRMALA COLLEGE will jointly work out with Computrain and schedule to conduct educational activities and seminars for students of NIRMALA COLLEGE for pursuing education abroad at the undergraduate and the post graduate level.

1. RESPONSIBILITIES OF NIRMALA COLLEGE

- 1.1. Will nominate a senior person from NIRMALA COLLEGE as Coordinator for the activities undertaken by Computrain for the students of NIRMALA COLLEGE.
- 1.2. Shall allow Computrain to communicate to students of NIRMALA COLLEGE, about educational opportunities available with the universities Computrain represents.
- 1.3. Will provide requisite resources and support to conduct the educational activity mentioned herein for NIRMALA COLLEGE students.
- 1.4. Will provide notice board to display the information about the various educational programmes conducted by the universities Computrain represents
- 1.5. Will authorise to conduct meetings for students and parents of NIRMALA COLLEGE if required on the request by Computrain.
- 1.6. Will provide a suitable space inside the premises of NIRMALA COLLEGE to communicate with students and parents of NIRMALA COLLEGE students for earlier mentioned activity.

2. RESPONSIBILITIES OF Computrain

- 2.1. Computrain will provide the required administration.
- 2.2. Computrain will depute a trained Counsellor for NIRMALA COLLEGE Counselling.

2.3. Computrain will be responsible for ensuring that all the necessary records are captured and stored on a timely basis with a copy to NIRMALA COLLEGE

2.4. Computrain would depute a person as Head of Administration from its end to oversee the entire operations on once a week basis.

2.5. Computrain will conduct regular seminars in the college premises

2.6. Computrain will arrange for the represented University/College official's visit to NIRMALA COLLEGE as and when they visit.

2.7. Computrain shall provide periodic updates and details of the students applying for studies abroad on a periodic basis to the Coordinator from NIRMALA COLLEGE.

2.8. Computrain shall obtain prior written consent for all promotional activity done on the NIRMALA COLLEGE premises.

2.9. Computrain shall strictly abide by the rules and regulations of the NIRMALA COLLEGE at all times.

3. TERMS AND CONDITION

This MOU shall be valid for a period of 3 years starting from date of signing. Any further modifications to the same may be done only after the mutual agreement by both parties. Both the parties can terminate the MOU by giving one month notice to the other party.

3.1 This MOU may further be renewed as per mutual consent.

3.2 Both parties shall strive at all times to keep the agreement running in letter and in spirit.

3.3 Disputes arising, if any, shall be amicably resolved between both the parties, any unresolved disputes to be referred to the Secretary of the NIRMALA Trust

and decision shall be binding on both the parties without any monetary and legal implications.

The parties hereby commit to cooperating with one another and work towards the successes this MOU. In witness whereof the parties have signed this Memorandum of Understanding on the day, month and year first herein above written

Signed and Delivered the

Ms. Swiddle D'Cunha

In-Charge Principal

(Party of the First Part)



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)
)

Witness:

1. Dr Neha Goel

Convener of Placement Committee.

(Party of the First Part)

Mr. Zachariah Samuel

Director

(Party of the Second Part)



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)
)

Witness:

1. Ms. Karuna Vishwakarma.

Marketing Head

(Party of the Second Part)

)
)
)

Memorandum of Understanding

This agreement is being entered into on 29th March 2023 by and between Caelum Consulting Pvt. Ltd, a Company incorporated under the Companies Act, with corporate office at Zenia Building Hiranandani Circle, Hiranandani Business Park, Thane, Maharashtra 400607 (Company) represented by its Founder & CEO Kunal Sharma & Nirmala Memorial Foundation College of Commerce & Science, a College/University (Success Partner), located at 90 Feet Rd, Kandivali, Thakur Complex, Kandivali East, Mumbai, Maharashtra 40010 represented by its I/C Principal Ms. Swiddle D'Cunha.

1. The Company owns and manages the service and brand "Kenznow" (KW). Hereinafter Company & KW will mean one and the same entity.
2. The Company shall counsel & facilitate offering of Online Higher Education courses to students, through its partner Educational Institutions (EI) abroad.
3. The Success Partner shall provide Kenznow the platform to address their students online & offline, through seminars or otherwise, to educate their students about various courses & subsequently registering the students to who are voluntarily interested in the program.
4. Kenznow shall counsel the students, help them identify the best courses, aid them in application and coordinate with the partner institutes for favorable outcome for students.
5. Kenznow shall guide the students to get best possible scholarships wherever possible and the decision to offer the admission and/or the scholarship lies totally & at the sole discretion of the Educational Institute (EI).
6. Based on the course chosen the Student may have the option to complete course online/offline or in a hybrid model.
7. The Success Partner shall disseminate the information about courses to its students, from time to time & through digital or physical channels.
8. Success Partners shall extend necessary infrastructure in their premises to conduct seminars and/or admission process for their students, on mutually agreed date and time.
9. All fee & other payments with respect to the course shall be made by the students directly to the EI or as directed by Kenznow.
10. Kenznow & EI shall communicate to students on a timely manner with respect to process to be followed.
11. The Success Partner is entitled to receive "Success Partner Fees" from Kenznow based on the "Schedule of Success Partner Fees" in annexure 1. Changes, if any to the fee payable shall be intimated by Kenznow to the Success Partner.
12. Fees shall be paid to Success Partner as per agreed terms and payment cycle after deduction of Income Tax and adjustment of GST.
13. KW shall keep the Success Partner updated on the progress of all students from their college including enrollment, admissions & more.
14. Once a student gets admitted to a course, he/she deals directly with the EI and under the directions from the EI. The student is expected to follow the rules and manage the course accordingly.



Sign



Sign

15. Success Partner Registration will be effective from the date of signing-up of the agreement and shall be valid for the initial period of two years. Post which the agreement shall get auto renewed, unless either of the parties shall, in writing, communicate to the other party to terminate the agreement.
16. It is agreed that the brands/logos, trademarks, etc., belonging to each Party are the exclusive property of the respective Party and cannot in any circumstances be used, or copied, or altered in any manner which is identical/ similar the brands/logos/trademarks of the other Party without being specifically authorized in writing by that other Party.
17. In the event of any breach of terms of this agreement or fulfilment obligations due to any reason, each party shall reserve the right to terminate this agreement with reasonable prior notice.
18. The clauses of the agreement are legally binding to both the parties & the court of Jurisdiction of this agreement shall be the courts in Mumbai.

Accepted



For _____
(Caelum Consulting Pvt. Ltd)

Kunal Sharma
Founder & CEO
Date: 29th March 2023

Accepted



For _____
(Nirmala Memorial Foundation
College of Commerce & Science)

Ms. Swiddle D'Cunha
I/C Principal
Date: 29th March 2023

Annexure 1

Schedule of Success Partner Fee*

Students Accepted	Success Partner Fee per Student Accepted (INR)
1 to 10	4,000
11 to 20	6,000
21 to 50	9,000
51 to 100	11,000
101 +	14,000

*Notes:

- This is a slab based structure of Success Partner Fees based on number of successful student admissions in a given Financial Year.
- The Success Partner fees is due after the student completes at least one semester of the elected course.
- The fee is applicable only for the double degree program, in association with the Kenznow Partner University abroad. Herein the students are required to pay all their tuition fees directly to the Partner University abroad.
- For other courses, fees, if any, would be separately communicated and paid.
- The Success Partner Fee is subject to applicable taxes and GST, if any.

Sign

Sign



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, ठाणे
29 AUG 2022
मुद्रांक प्रमुख हिरण्यक / लिपीक



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

[Handwritten signature]

धोबिना २

दिनांक २ SEP 2022

पंजीकृत करार

दस्तावेजांची कटपाट करणे का ? :- होय/नाही

निवासीचे पत्तिकावळ वर्ग Apeksha A. Saw (Adv.)

मुद्रांक विभागाचे पत्तिकावळ वर्ग व पत्ता C-607, Sai Tower, S. V. Road, Jai Yogeshwari

मुद्रांक विभागाचे पत्तिकावळ वर्ग व पत्ता Mandal, Andheri West, Mumbai-400 068.

दस्तावेजांच्या प्रकाराचे वर्गीकरण

दस्तावेजांची प्रकृतिकावळ वर्ग

दस्तावेजांच्या प्रकाराचे वर्गीकरण (मालिके अन्वयेत)

मुद्रांक विभागाचे पत्ता - जयेश्वर कृष्ण, लाडी पार्क, नीरा रोड (पूर्व), व.प.

दस्तावेजांच्या प्रकाराचे वर्गीकरण १२०१०४६

मुद्रांक करेदी केल्यापासून ६ महिन्यात बांधणीचे तहकबल आहे

- 2 SEP 2022

426523



M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a Company registered under the Companies Act 1956 having its PAN No. _____ through its _____ Mr. _____ addressed at Thakur Complex, 90 Feet Rd, Thakur complex, Kandivali East, Mumbai, Maharashtra 400101 hereinafter individually referred to as "Party" "NMF", and collectively "the Parties."

WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

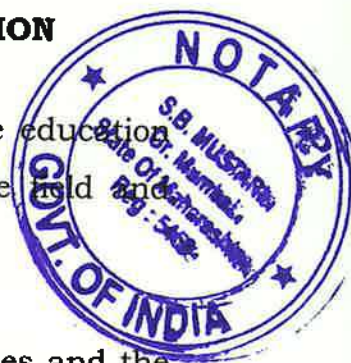
AND WHEREAS THE NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE

& SCIENCE is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in



the name and style of "**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION**"

2. PURPOSE OF THE BUSINESS:

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:

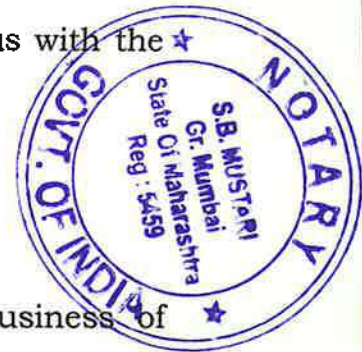
The office of the business shall be at Nirmala memorial foundation of college.

4. DATE OF COMMENCEMENT OF BUSINESS:

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. NATURE OF BUSINESS:

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "**Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation**" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

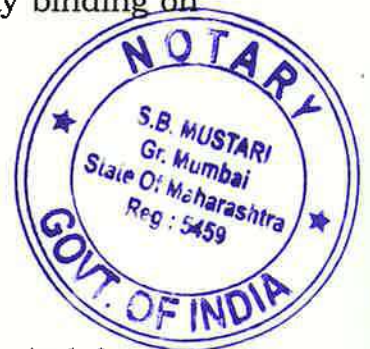
whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

- I. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE,**
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
- Speedjet Aviation** will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.

B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:



I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.

a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;



PSK

A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

(1)	SPEED JET AVIATION	50%
(2)	NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &	
	SCIENCE,	50%
	TOTAL	100%



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **Speedjet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - STATE BANK OF INDIA

Branch Address: - Andheri West

Account Number: - 39449645339

IFSC Code: - SBIN0051262

C. **PERMISSIONS AND APPROVAL FROM**
VARIOUS GOVERNMENTAL DEPARTMENTS

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

responsibility of running business with all precautions and legal compliances.

D. **IN CASE OF BREACH OF COMPULSORY DUTIES: -**

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. **PERSONAL LIABILITIES:-**

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



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F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for errors of commission/omission discovered later.



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J. **DISSOLUTION :-**

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

K. **POLICY DECISIONS :**

All the Policy and other decisions will be taken by both the parties and their legal implications / compliances / formalities and execution will be responsibility of the

Administrator and such decisions will however be binding on all the parties.

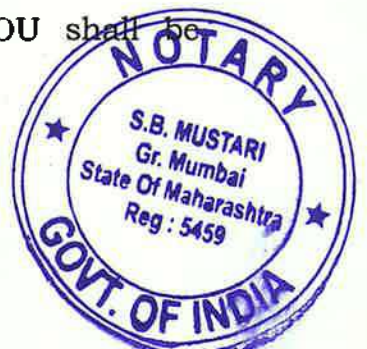
L. **ARBITRATION-IN CASE OF DISPUTES:**

All Disputes and questions whatsoever which shall either during the business of afterwards arise between the parties, their respective representatives, touching these presents or the construction or application thereof or any clause or thing herein contained or any other in any way relating to the business shall be referred to Arbitration in accordance with and subject to the provisions of the Arbitration Act, 1940, or any statutory modification and re-enactment.

M. **GOVERNING LAW AND JURISDICTION:-**

Except as aforesaid, the parties agree that all actions, proceedings or litigation arising from this MOU shall be instituted and prosecuted solely in MUMBAI.

DSM



N. **ALTERATION, MODIFICATION, AMENDMENT OF THIS MOU:-**

NOTWITHSTANDING anything stated or provided herein, the parties shall have

POWER and full discretion to modify, alter or vary the terms and conditions of this Agreement, which shall be reduced to writing and be signed by all the parties and thereupon, the said writing shall become appendage and part of this MEMORANDUM OF UNDERSTANDING.

Unless repugnant to the context or contrary to the meaning thereof, the expression all parties shall be deemed to mean and include their respective legal heirs, legal representatives, executors, administrators, successor-in-interest, till the last survivor and permitted assigns.



S.B. Mustari



IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7Th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1



FIRST PARTY;

1

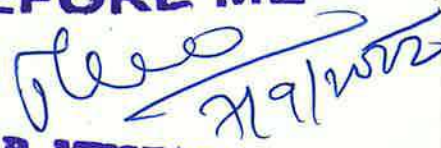
NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME



S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham, Heg. Sec.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444	22
Date.	07/09/2022

THIS DAY OF _____, 2022



BY AND BETWEEN

SPEED JET AVAITION

AND

**NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE**

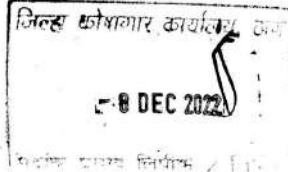
MEMORANDUM OF UNDERSTANDING



महाराष्ट्र MAHARASHTRA

2022

28AA 114442



This MEMORANDUM OF UNDERSTANDING made at Mumbai this 29th of March of 2023 between **Nirmala Memorial Foundation College of Commerce and Science**, having its office at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, hereinafter referred to as "Nirmala Memorial Foundation College" (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) of the One Part and **Raj Software Technology India Ltd. (RSTIL)** 503, C wing, Hetal Arch, Opp. Natraj Market, S.V. Road, Malad (West), Mumbai - 400064. (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its management, teachers, staff, students, employees and its successors) of the other part:

जाहिरनामा

जाहिरनामा क्रमांक दिनांक = 9 DEC 2022

दस्तावेजा प्रकार
 पत्र मॅगनी करणार आहे का ? :- होय/नाही
 गिरक्यादीचे दौलतखानत वर्णन
 मुद्रांक विकत घेणाऱ्याचे नाव व पत्ता
 दुसऱ्या पत्रकाराचे नाव व पत्ता
 हस्त अस्तव्यास त्याचे नाव/पत्ता
 हस्त्ये सही

S. J. MISHRA
 Advocate High Court
 Jalaram Mishra Chawl,
 Gamdovi Rd, Palsar (E),
 Kandivalli (E), Mumbai-400 109

परवानग्याकर मुद्रांक विक्रेत्याची सही (एमोड आर. दुबे)
 मुद्रांक विक्रीचे पत्ता - आशुशंकर कुमर, शांती पार्क, मीरा रोड (पूर्व), वझे,
 परवाना क्रमांक 92090439 9 DEC 2022

मुद्रांक खरेदी केल्यापासून 6 महिन्यात वापरणे बंधकारक आहे.

700859

WHERE AS:-

- a) Raj Software Technology India Ltd. is an educational service provider engaged into services of providing Computer and Skill training courses since last more than 25 years and is a well known service provider in the computer training industry and have made goodwill for themselves in the said industry. It provides educational knowledge and teaching syllabus to Institute for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. It also caters to tailor made needs of the educational institute.
- b) Raj Software Technology India Ltd. has approached the Nirmala Memorial Foundation College to provide computer education at special discount of 50% on price list for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. for its students, provided the courses conducted by Raj Software Technology India Ltd. will not be parallel or overlapping to those run by the Nirmala Memorial Foundation College.
- c) This MOU is for 3 Academic year starting from the academic 23-24. The following proposal is in the Ratio 70:30. Wherein 70% share of the total income is of Raj Software Technology India Ltd. and 30% of share of the total income is of Nirmala Memorial Foundation College. GST or any other taxes if any will be collected over and above the fees charged and will be distributed on the respective shares of each party above. Settlement of fees will be done every 15 days.

Name of the firm: Raj Software Technology India Ltd.

PAN: AABCR5331F

List of the courses is attached:

Raj Software Technology India Ltd.'s responsibilities:

1. Arrangement of faculties and training students as per the course.
2. Will not terminate the agreement without completing a batch, if terminated proportionate fees collected will be refunded to students (GST or any other taxes paid to the authorities shall not be refunded).
3. Marketing strategy and cost will be provided by Raj Software Technology India Ltd.
4. The payment of salary to the faculties will be the responsibility of Raj Software Technology India Ltd.
5. Fees structure shall be decided mutually.
6. Setting of test papers, checking and timely examinations shall be carried out by Raj Software Technology India Ltd.
7. Printing and stationary cost to be borne by Raj Software Technology India Ltd.
8. Study material to be provided by Raj Software Technology India Ltd.
9. The fees will be collected by Nirmala Memorial Foundation College. under the name of Raj Software Technology India Ltd.

10. RSTIL will provide 100% Placement Assistance to its students, especially to those who has enrolled with them for Long Term and Intermediate Career Course.
11. Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and / or Raj Software Technology India Ltd. As per the requirement.
12. Raj Software Technology India Ltd. will raise GST or any other tax if applicable on 70% of its share to Nirmala Memorial Foundation College.
13. Certificate to be provided by Raj Software Technology India Ltd. only.

The Nirmala Memorial Foundation College's responsibilities :

- 1 Sharing of database with Raj Software Technology India Ltd. for the purpose of marketing and knowledge sharing seminars to be conducted in college.
- 2 To provide space for admission process in initial months.
- 3 Raj Software Technology India Ltd. promotion in college. (ie. Putting up of 1 standee size 3*6 feet throughout the year. 1 facing main)
- 4 Allowing Raj Software Technology India Ltd. to Market itself in the college. (ie. Pitching in all the classroom about the course, distribution of promotional materials etc.)
- 5 Admission process to be carried out by Nirmala Memorial Foundation.
- 6 Collection of fees to be done by Nirmala Memorial Foundation.
- 7 Ensuring support to Raj Software Technology India Ltd. and encourage quality education driven by Raj Software Technology India Ltd..
- 8 Any discrepancies/disputes arising with the terms of the MOU would be subjected to Mutual Consent as far as possible, failing which help of a mutually acceptable arbitrator will be taken.
- 9 Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and/ or Raj Software Technology India Ltd. As per the requirement.
- 10 A notice period of 3 months would be given to either party so that necessary steps and precautions can be undertaken in case of termination.
- 11 Agreement/MOU subjected to jurisdiction of Mumbai only.




For Nirmala Memorial Foundation
College
Ms. Swiddle D'Cunha
In charge Principal




For Raj Software Technology India Ltd.
Represented by
Mrs. Apkesh Joshi

This audit trail was created during the document signature process and holds details of parties involved, including email address of signer(s), device IPs, signature timestamp and more. It serves as a digital certificate and can be used as a legal evidence.

DOCUMENT	SHT-MOU-CodeChef- Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf
INITIATOR EMAIL	agreements@unacademy.com
INITIATOR REFERENCE ID	af673fba89ef4433b15d2df6b207f644

DOCUMENT NAME	FINGERPRINT	REFERENCE ID	VERIFICATION LINK
SHT-MOU-CodeChef- Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf	0435ec6af61ed2c64c9	7763d35b88794f04a81	Click to verify
Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf	1d05b2c2a7f9feeb6bb	fa231e02ad58b	
	62784a18faea5979c44		
	dbddba0		



LEGAL

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Signature request initiated for:

govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Initiated on: 2022-06-09 11:07:36 UTC

IP: 14.97.89.74



Signed By govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Signed on: 2022-06-23 04:39:24 UTC

IP: 110.227.254.243



Signature request completed.

Completed on: 2022-06-23 04:39:27 UTC

IP: 110.227.254.243

This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

Nirmala Memorial Foundation

This MoU is effective from December 2022 - March 2024, hereinafter mentioned as "**Effective Date**" by and between Nirmala Memorial Foundation College of Commerce & Science, managed under the Nirmala Memorial Foundation, affiliated to the University of Mumbai, Maharashtra, registered under **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as "**The College**", having PAN AAATN2249L, represented by its Principal, Ms. Swiddle D'Cunha.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at 302- Wellington Business Park – 2, Andheri-Kurla Road, Andheri East, Mumbai – 400069, hereinafter referred as "**TNSIF**", having PAN AAECT4021D represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered in an in-person, online or hybrid learning approach as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1 - 2.5 hours' duration will be conducted 5 days a week over a 2 – 2.5-month period at a time.
4. The program also includes individual student counselling, parent engagement sessions, booster sessions as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted to place trained students in formal sector jobs.

6. The above mentioned training and placement is free of cost for both the students and college.

Based on the above, this MOU lays out the below responsibilities for both parties:


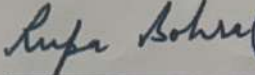
TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

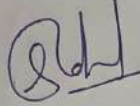
1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.

- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.
5. This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.
6. The MoU will be effective for a period of one year from the date on which both the parties have signed this MOU.



Name: Rupa Bohra
Managing Director,
TNS India Foundation

22/03/2023



Name: Ms. Swiddle D'Cunha
Principal,
Nirmala Memorial Foundation College of
Commerce & Science

22/03/2023

Memorandum of Understanding Regarding Internships

This Memorandum of Understanding (MOU) documents the understanding of the two parties on how to collaborate on an internship.

Whereas, Party A is one of the first NGOs in India working for the cause of supporting widows and single income families, Aashman Foundation.

Its website, www.aashmanfoundation.org

whereas, Party B Nirmala Memorial Foundation College of Commerce and Science, (Kandivali East)

Whereas, Party A and Party B intend to collaborate on providing internship opportunities for Party B's students to enhance their employability and competitiveness in the job market.

It is understood by the parties that the importance, benefits and requirements of this internship are –

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- Letter Of Recommendation to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Party A promises to carry out the training, managerial and administrative duties related to the program as described above.

Party B promises to inform its students through various channels such as Distribute the program description through responsible personnel, and

Place the attached advertisement through such media as career web pages, newsletters and email distributions.

There is no financial transaction between Part A and Party B, namely neither party shall charge other party for any activities or services mentioned herein.

Both parties agree that this MOU is not a legally binding contract and can be terminated by either party by notifying the other party.

The Primary Contact Person of Part A

Name: yashi tyagi

Position: Assistant supervisor

Email address - yashityagi53@gmail.com

The Secondary Contact Person of Part A

Name: Vjaman

Position: National youth president

Email address : writetovjaman@gmail.com

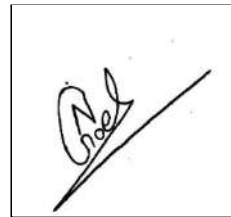


The Primary Contact Person of Part B

Name: Ms. Swiddle D'Cunha

Position: I/C Principal

Email address: principalnirmalacollege@gmail.com



The Secondary Contact Person of Part B

Name: Dr. Neha Goel

Position: Placement Officer

Email address : nmfcplacement@gmail.com

Date: 29/01/2022

Interested students can fill this form.

<https://forms.gle/DAHZaqWwAXFq6KBc6>

Description of Internship Program at Aashman Foundation

Aashman foundation is one of the first NGOs in India working for the cause of supporting widows and single income families.

About Us:

Our key areas of focus are:

- **Women Empowerment:** Providing free training and in kind support to widows so that widows and single income families can stand on their own and live a respectable life.
- **Under-privileged children:** Provide nishulk (free-of-cost) education and healthcare to the needy children and help them realise their rights.

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- LOR to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Departments:

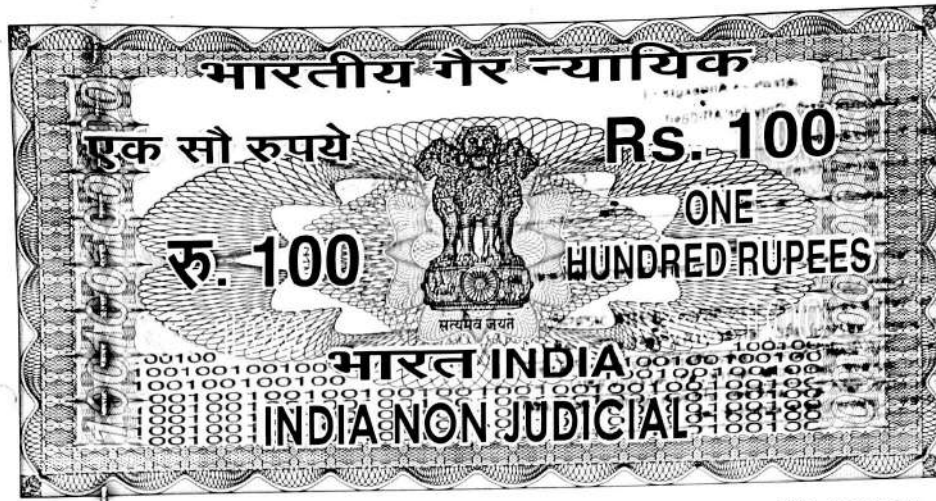
1. Social Media Marketing - 3 Months
2. Sales and Marketing – 45 days
3. HR - 45 days/3/6/9/12 Months
4. Fundraiser – 30/45 days
5. Social work – 3/6/9/12 Months
6. Online event management - 3 months
7. Graphic designing- 3 months

8. Winter Internship- 30 days
9. Content writing - 3 months

Interested Applicants can fill the form. The link for the form is given - <https://forms.gle/DAHZaqWwAXFq6KBc6>

For further details, visit: www.aashmanfoundation.org

For Aashman Foundation
Vijay Kumar
Auth. Signatory



महाराष्ट्र MAHARASHTRA

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VW 222712

प्रधान मुद्रांक कार्यालय, मुंबई
प.मु.क्र. १००००९३
15 OCT 2019
सक्षम अधिकारी

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered on this 23rd day of November 2019.

BETWEEN

Nirmala Memorial Foundation College of Commerce & Science, D.S.Road, Thakur Complex, Kandivali (East) Mumbai 400101 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.) hereinafter referred to as the NMFC for the sake of brevity as the Party of the **First Part**.

AND

Careersanta.com, having its office at 4099, Rustomjee Eaze Zone Mall, Goregaon West, Mumbai 400062 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.) hereinafter referred to as the Party of the **Second Part**.

[Handwritten signature]

[Handwritten signature]

Nirmala Memorial Foundation
College of Commerce & Science
50, Feroz Road, Asha Nagar,
Thane-Crestline, Thane (East),
Mumbai-400 101.

मुद्रांक विद्या संस्थाचे नाव
मुद्रांक विद्या संस्थाचे रजिस्ट्रार का
मुद्रांक विद्या संस्थाची नोंद वही अंक, क्रमांक

दिनांक
व्यक्तिचे मुद्रांकवहीकधी नाही

मुद्रांक विद्या संस्थाची सही
परवाना क्रमांक : ८००००१२

मुद्रांक विद्या संस्थाचे क्षेत्र/पत्ता : श्री. बनारसीलाल सुरेशचंद्र अहिर
तळ नजदगा, कोरिबली कोर्ट, कोरिबली (प), मुंबई - ४०० ०१२.
राज्यस्तरीय कायदासंबंधी न्यायालयाने बंदी घालण्यात आले आहे. (शासक आदेश क्र. ०१/०८/२००४ मुंबई)
कोरिबली न्यायालयाने न्यायालयाने बंदी घालण्यात आले आहे. (शासक आदेश क्र. ०१/०८/२००४ मुंबई)
कोरिबली न्यायालयाने न्यायालयाने बंदी घालण्यात आले आहे. (शासक आदेश क्र. ०१/०८/२००४ मुंबई)

17 OCT 2019
19 7 OCT 2019



The party of the Second Part is India's first dedicated portal providing jobs, internships and career guidance for the niche segment of commerce professionals being CA, CS, CMA, CFA, MBA, B.Com, B.Com (A&F), B.M.S, B.F.M, etc. The team of party of Second Part comprises of professionals in the same fraternity who are ideally placed to understand the needs of employers and candidates/ students and help with their placements.

The party of the Second Part has proposed to provide or facilitate in providing Jobs and Internship opportunities (including Part-time) to the college students of the party of First Part studying in first year, second year, third year of graduation and post - graduation from time to time, covering domains of Finance, Accounts, Tax, Audit, Admin, Legal, Marketing, Human Resource, CA Articleship, CS Internships, etc.

NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES TO THIS MEMORANDUM OF UNDERSTANDING:

PART A: ANNUAL CAREER FAIR

(1) With respect to the Annual Career Fair (hereinafter referred to as "Career Fair"), the party of the Second Part agrees to do the following acts such as -

- Conduct the Career Fair in the campus of the party of the First Part anytime during the period of January to March for the purpose of placement of the students participating in the Career Fair
- Manage the Logistics of the Career Fair
- Invite as many companies as possible to the Career Fair for hiring the students on their own as well as referred by Party of Second Part
- Provide the details of various job & internship openings in different companies confirming to participate in the Career Fair through email and/ or whatsapp on the email ID or whatsapp number respectively as per the instruction of the party of the First Part. The jobs and internships would be relevant to the students of B.Com, B.M.S, B.Com (A&F), B.F.M, B.B.I, M.Com or any other commerce courses.
- Receive the registrations/ applications & resumes of the students for the Career Fair through the website of careersanta.com or any other mode as may be mutually agreed upon.
- Post Career Fair, co-ordinate with the companies and students for further rounds of interview at the office of the companies and do all follow-ups until joining
- Charging the companies fixed registration fee + success fee
- Provide a list of candidates which have been interviewed and selected or rejected at the respective organizations along with the offer letter for selected students.

(2) With respect to the Career Fair, the party of the First Part agrees to do the following acts:

- Publicize about the Career Fair and the various job and internship opportunities provided therein to its students through email, whatsapp, classroom announcement, notice board, banner, registration desk, website, etc and attempt to reach maximum number of current as well as past students.
- Put up notices and posters of Career Fair on the notice board allotted for placements, any other conspicuous place in its campus for information of its students
- Allow party of the Second Part to assist in the publicity of the Career Fair by classroom announcements or conducting counseling seminar
- Invite the past companies who have attended/ shown interest in the Career Fair by way of email and introducing Careersanta in the email and provide the contact details of respective persons in those companies to enable Party of Second Part to co-ordinate with them further
- Provide the database and resumes of students registering for the Career Fair if not available directly to the Party of the First Part





- Allow party of the Second Part to shortlist the students for various openings prior to the Career Fair to streamline the process on the day of the Career Fair, by holding a small event prior to the Career Fair
- Make available the required infrastructure like classrooms, chairs, seminar hall, etc on the day of Annual Career Fair
- Provide around 10 students as volunteers on the day of Annual Career Fair for managing the flow of the Event who will be trained by Party of the Second Part

(3) It is mutually agreed that the fixed registration fees payable by the companies would not be exceeding Rs.1000 and should be paid by the Companies prior to the Career Fair. The success fees and its payment terms would be decided at the discretion of the Party of the Second Part and the same would be intimated to the party of the First Part.

(4) It is further agreed that the Party of Second Part will pay 50% royalty to the party of the First Part on the portion of registration fees paid by the companies invited by the Party of Second Part or the Party of the First Part by way of bank transfer.

(5) The party of the First Part should not invite any companies directly for recruitment purposes for the Job Fair without intimating the party of the Second Part.

PART B: ONGOING PLACEMENTS DURING THE YEAR

(6) The Party of the First Part and the Party of the Second part will work in coordination with each other in the following manner:

- The Party of Second Part will provide the details of various job & internship openings on a regular basis through email as per the instruction of the party of the First Part.
- The Party of First Part will circulate the various job and internship opportunities to its students through email, classroom announcement, notice board, website etc., and attempt to reach maximum number of current as well as past students as possible
- The Party of First Part will consider forming a whatsapp group of its students registered with the placement cell of the college along with members of Party of Second Part to streamline the recruitment process.
- The Party of Second Part will receive the applications & resumes of the students interested for the respective opening through the website of careersanta.com or any other mode as may be mutually agreed upon
- The Party of Second Part will facilitate the interviews of the candidates, provide a report in excel or email of applications received from the students of the party of the First Part and also the list of candidates which have been interviewed or selected or rejected at respective organizations on a monthly or quarterly basis depending on volume.

(7) The party of the Second Part will inform the party of the First Part about the upcoming Job Fairs conducted by party of the Second Part.

(8) The Parties agree that if any company wishes to visit the campus before or after the Career Fair for mass hiring of students for part time job or internship, a mini recruitment drive can be arranged jointly by both Parties if approved by Party of First Part.

(9) The party of the Second Part will ensure that the company which hires the students of the party of the First Part provides stipend and/or certificate to the students on completion of internship as per the terms of internship.





(10) The party of the First Part may contact Companies directly for recruitment purposes but will intimate the party of the Second Part regarding the same. Similarly in case any Company directly contacts the party of the First Part for any recruitment purpose, they shall intimate the same to the party of the Second Part.

e) JOB PLACEMENT TRAININGS

(11) The Party of the First Part will allow the party of the Second Part to conduct trainings in their college premises and allow the students to attend the said trainings in their college.

(12) The Party of the Second Part will conduct one free workshop of up to 3 hours on any above topics stated in 13 (a)

(13) The Party of the Second Part will provide the following comprehensive job placement training to the students of the party of the First Part on chargeable basis, fees to be mutually agreed between the parties. The charges for the said training will be paid by the students of the First Part themselves.

(a) Training 1 – Get Corporate Ready (CORE): Basic (16 hours)

The said training will comprise of below -

- i. Professional resume making
- ii. Interview preparation for HR round
- iii. Enhancing student confidence levels
- iv. Cover email draft
- v. Profile creation on 2 job portals and LinkedIn
- vi. Mock interviews
- vii. One-on-one coaching facilities with industry experts
- viii. Interview Question Bank
- ix. Designing interview answers customized exactly for your profile.
- x. Email etiquettes

(b) Training 2 - Corporate Ready (CORE): Advanced (30 hours)

- i. Professional resume making
- ii. Interview preparation for HR round
- iii. Enhancing student confidence levels
- iv. Cover email draft
- v. Profile creation on 2 job portals and LinkedIn
- vi. Mock interviews
- vii. One-on-one coaching facilities with industry experts
- viii. Interview Question Bank
- ix. Designing interview answers customized exactly for your profile
- x. Email etiquettes
- xi. Live Projects & Practical Training on using MS Word
- xii. Live Projects & Practical Training Live Projects on using MS Excel
- xiii. Live Projects & Practical Training on MS Power Point
- xiv. Live Projects & Practical Training on Accounting concepts including Tally
- xv. Live Projects on various tax compliances like TDS, GST, return filing, etc
- xvi. Online Test on all of the above

(13) The Party of the First Part shall publicize about the aforesaid Trainings through email, classroom announcement, notice board, banner, registration desk, website etc. and attempt to reach maximum number of students as possible.

[Handwritten signature]

[Handwritten signature]

(14) It is agreed that in order to conduct the trainings, the minimum number of students who should enroll for the same should be 15. In the event, the number of students enrolled is less than 15, the Party of Second Part will have the discretion to conduct the training or not or conduct the same at the premises of Party of the Second Part.

(15) It is further agreed that the Party of Second Part will pay 20% royalty to the party of the First Part on the training fees paid by the students to the Party of the First Part for making available infrastructure by way of classroom, seminar hall and/ or computer lab.

GENERAL

(16) It is hereby agreed between the party of the First Part and Second Part that no modification or alterations of any deliverables or terms and conditions of this MOU shall be effective unless made with prior consent of the parties mentioned herein above.

(17) Both parties shall endeavor to start the process of placements within a reasonable time i.e. one week after signing the MOU

This Memorandum of Understanding is made in two original copies, one original copy shall remain in the custody of the Part of First Part, whereas second original copy shall be in the custody of the Second Part.

IN WITNESS WHEREOF THE PARTIES HERETO HAVE SIGNED THIS MOU ON THE DAY AND THE YEAR FIRST MENTIONED HEREIN ABOVE

Signed and Delivered the

Ms. Swiddle D'Cunha
In-charge Principal
(Party of the First Part)

)
)
) 

Witness:

1. Prof. Sangeetha Shyam Sundar
Convener of Placement Committee of the Party
of the First Part

)
)
) 

3. Dr. Neha Goel
Member of Placement Committee of the Party
of the First Part

)
)
) 

Signed and Delivered the

Ms. Namita Agarwal,
CEO and Founder
(Party of the Second Part)

)
)
) 

Witness:

1. Ms. Kavitha Ramanathan
HR Executive of the Party of the Second Part

)
) 

Memorandum of Understanding

Between

Ideal Management

And

**Nirmala Memorial Foundation
College of Commerce and Science**

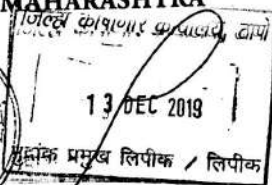
January 2020



महाराष्ट्र MAHARASHTRA

© 2019 ©

WA 277357



This Memorandum of Understanding ("MoU) is made and executed on 3rd January 2020

Between

Nirmala Memorial Foundation College of Commerce and Science, an institution established and run by Nirmala Memorial Foundation Trust, a charitable trust registered under the Bombay Public Trust Act, 1950, having its office at 90 feet road, Thakur Complex, Kandivali East, Mumbai-400101 (hereinafter collectively called "**Nirmala College**", which expression shall unless it be repugnant to the context or meaning thereof, mean and include its successors, administrators and permitted assigns) of the FIRST PART

AND

M/s Ideal Management, having its Registered Corporate Office at 4th floor, Uma Smruti, Near Filmistan Studio, SV road, Goregaon (W), Mumbai- 400062, hereinafter referred to as the "**Ideal Management**" (which expression shall unless it be repugnant to the context or meaning thereof shall and include its successor's and permitted assigns) of the OTHER PART.

जोड़पत्र-२/ Annexure-II

१. मुद्रांक विक्रीची मालिका क्र. वा यंत्र/दिनांक	6600
२. दस्तावेज प्रकार	Meu
३. दस्तऐवज किंवा मालिका क्र. / दिनांक	होय / नाही
४. मिळवता येईल की नाही -	
५. मुद्रांक विक्रीची मालिका क्र. वा यंत्र/दिनांक	Vivek Sarda
६. दस्तावेज किंवा मालिका क्र. / दिनांक	Sampada
७. मुद्रांक	in
८. मुद्रांक विक्रीची मालिका क्र. वा यंत्र/दिनांक	in
९. मुद्रांक विक्रीची मालिका क्र. वा यंत्र/दिनांक	in
मुद्रांक विक्रीची मालिका क्र. वा यंत्र/दिनांक	in

23 DEC 2019

मु. प्र. वा. यंत्र
 सं. क्र. १२०२५,
 पत्. २/६/०२, सेक्टर-२,
 वारणे, पत्ता सं. ४०० ००१.

या जोड़पत्रातील मुद्रांक खरीदी करी घेणे याचे ल्याच करणाऱ्यादी मुद्रांक खरीदी करणाऱ्यास
 भवितव्य बंधनकारक असेल.

23 DEC 2019



Ideal Management is *engaged, inter-alia*, in the business of education by way of providing coaching for various competitive exams like MBA – CAT, MBA – CET, GMAT, GRE, Bank PO etc.

In pursuance of the discussions held between the Parties, it is agreed as follows:

01. TERMS OF THE MOU:

The arrangement shall be in force for a period of January 2020 to January 2021

02. JURISDICTION:

The jurisdiction of agreement shall be within the municipal limits of the city of Mumbai.

03. Courses offered by Ideal Management & Duration

Ideal Management shall run coaching for MBA aspirants at Nirmala College as per details below

Sr. No	Course	Category	Duration	Eligibility
1	MBA - CET	MBA Entrance	120 Hrs.	Second year and final year students
2	MBA - CAT	MBA Entrance	270 Hrs.	Second year and final year students

04. RESPONSIBILITIES OF THE PARTIES:

The responsibilities of the parties shall be as stated here under:

(i) **Nirmala College:** Infrastructure Facilities

To provide Infrastructure - classroom, computer terminal, projector, markers and duster for white board to conduct training, mock tests, practice tests & analysis of these tests.

(ii) **Ideal Management:**

A comprehensive curriculum which includes the following will be provided to the students enrolled for the coaching program.

- To provide training for CET or CAT – coaching for MBA (full course)
- Comprehensive study material, class sheets, class work books, reference material.
- Topic wise tests for practice.
- Past few years test papers for practice.
- Mock test series.
- Analysis of mock tests and practice tests.
- Short cut techniques and test taking strategies.
- Personality development classes
- Doubt clearing sessions

Attendance record along with student performance report will be submitted to Nirmala college on a regular basis.

05. DETAILS OF FEES

1 Net fees charged to the student for various courses is given below:

COURSE	Fees
Course Fees for MBA - CET	RS. 8500/- Per student
Course fees for MBA - CAT	RS. 27500 /- Per student

2. The amount shall be paid to Nirmala College directly by the student.

3. Nirmala College shall pay a sum of Rs. 7000/- per student for MBA – CET and Rs 22500/- per student for MBA - CAT less TDS to Ideal Management towards the cost of delivering the coaching

06. NON COMPETING CLAUSE:

Ideal Management shall not run any of its Courses mentioned in CLAUSE 3 within a radius of 5 kilometers from Nirmala College, in any other college.

Ideal Management hereby acknowledges and undertakes that Ideal Management is entering into this MoU with Nirmala College and shall render its responsibilities/obligations hereunder, on an exclusive basis throughout the term of the MoU. Hence, Ideal Management shall not, at any time during the term of this MoU, enter into same and/ or similar arrangements with any other entity/ person, for similar courses within the radius of 5 kilometers from Nirmala College so as to prejudice the interest and/ or smooth functioning of the training from the premises. In the event Ideal Management intends to enter into an arrangement similar in nature as regards this MoU, Ideal Management and Nirmala College shall mutually discuss on the same and agree upon it.

07. CONFIDENTIALITY:

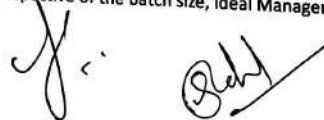
It is agreed that any information, details, documentation provided by Ideal Management is confidential information. The said information shall remain the sole property of the Ideal Management.

08. SINGLE POINT OF CONTACT:

Both Nirmala College and Ideal Management shall nominate a single person, who would be responsible for their respective organization. They shall ensure proper communication between both parties and reporting to their own management for the day to day activities. Policy matters, however, shall be decided by the Governing Board of Nirmala College and the Board of Directors of Ideal Management.

09. TERMINATION:

This MoU is effective for the period as stated in clause 1 (Terms of the MoU) unless terminated earlier in accordance with this section. To ensure that the course is conducted up to its successful completion irrespective of the batch size, Ideal Management agrees to indemnify Nirmala College



for any actual damages, claims arising out of its inability to successfully complete the course after collection of fees.

The termination of this MoU shall not however affect the obligations of the Parties incurred prior to the termination. Further, in the event the MoU is terminated by Ideal Management for whatever reason, Ideal Management agrees to complete the course duration for the students, who have already enrolled and started their classes. Ideal Management takes the responsibility for smooth running and completion of all the courses started by it.

10. FORCE MAJEURE

Neither Party shall be liable to other in respect of anything which, apart from this provision, may constitute breach of the Agreement arising by reason of force majeure, namely circumstances beyond the control of either party which shall include (but shall not be limited by) acts of God, civil or military authority, acts of public enemy, war, riots, civil disturbances, insurrections, accidents, explosion, fires, earthquakes, floods, transportation, embargoes, epidemics, acts of government, its agencies or officers. However, if as a consequence of such cause, performance by a party under this Agreement shall be prevented for a longer period than one month, then the other party shall have the right to termination under this condition with no liabilities and penalties.

11. CHANGES IN TERMS AND CONDITIONS:

The parties herewith agree to sign any other papers, documents in writing to effect any changes or variance of the above terms and conditions, mutually agreed and on such signing the terms and conditions shall become effective and part of this MoU with immediate effect.

12. ARBITRATION:

All disputes arising out of or in connection with the present agreement shall be settled through mutual negotiations, failing which the dispute shall be settled by the rules of the Rules of the Arbitration and Conciliation Act, 1996. The place for arbitration shall be Mumbai. The language of arbitration shall be English. The jurisdiction for any disputes with any third party shall be at Mumbai.

In witness where of the parties hereto have set and subscribed their respective hands to the writing on the day and year written herein above

SIGNED AND DELIVERED by the within named Representatives of Nirmala College

1. Ms. Swiddle D'Cunha

In charge Principal

SIGNED AND DELIVERED by the within named Representatives of Ideal Management

1. Mr. Vivek Sarda
Director



In the presence of:

1. Prof. Bangeetha Shyam Sundar ^{Bangeetha} Asst. Professor (NMFC)
2. Ashu Garg ^{Asst. Prof.} Academic Head

Memorandum of Understanding

This MEMORANDUM OF UNDERSTANDING, herein after referred to as "MOU" is a mutual understanding made at Mumbai on the 23rd day of December 2021 by and between Monster.com India Private Limited, a company incorporated under the Indian Companies Act, 1956, having its registered office at 7-1-79,79/5,6,7 & 7-1-80, 1st Floor, Capital Building, Ameerpet, Hyderabad-500016, Telangana, India (hereinafter referred to as 'Monster', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and assigns) of the FIRST PART;

AND

Nirmala Memorial Foundation College of Commerce and Science (A unit of Nirmala Memorial Foundation) organized under the Indian Laws having its principal place of business DS Road, Asha Nagar, Thakur Complex, Kandivali (East), Mumbai – 400101 represented by Ms. Swiddle D'Cunha, I/C Principal its authorized signatory (hereinafter referred to as 'Institute', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART. (Monster and Institute are hereinafter collectively referred to as "the Parties" and severally as "Party")

WHEREAS Monster is inter alia in the business of e-recruitment solutions and is responsible for the functioning of its websites www.monsterindia.com and Monster First Job webpage and Institute is in the business of 'Education Provider' and is desirous of taking service from Monster as described hereunder to facilitate Monster's online recruitment solution for opportunity to registered users ("users") at Monster First Job Program, on the terms agreed and contained herein;

NOW, it is agreed between the parties hereto as follows:

1. Responsibilities of Monster

Monster shall provide to Institute post 60% registration of total student strength:

- a) Recruiter attention on the Monster website to students registering on Monster India portal
- b) Invitation to 'Open to all' Virtual Career Fairs (VCF), Webinars, and any other events organized by Monster India
- c) Internship/ Live Projects/ Final placement opportunities from and at Monster India portal
- d) Fresher job alert mailers to registered students throughout the process
- e) Launch, manage and promote the College Ambassador programme
- f) Webinar of 1.5 hours on one topic related to 'Becoming Corporate Job ready' by Industry Experts
- g) Discounted paid career services, assessment tests and external training, if any, as per college requirement will be charged on mutually agreed rates as per the deal under Monster First Job Program
- h) Institute shall provide the details of its authorised representative ("SPOC"/ "TPO") to Monster for the Service operation. Monster will provide the details to SPOC after execution of this Agreement. SPOC shall be responsible for providing the Institute's Candidates / Students information to Monster.
- i) The Service provided for the period mentioned above is currently without any financial consideration to the Institute except for a paid career services and other paid services as per sub para g) above. Any additional services involving financial considera-

tion during the above period shall be undertaken with mutual consent of both parties. The Institute has the sole responsibility to obtain all the consent and acceptance from its students for engaging any of the programs/projects within the ambit of this MOU.

a. Monster's Obligation:

a) To assist Institute for online recruitment solution of registered users along with any required training session as per Service subscribed. Enhance visibility of the Institute as a brand on Monster platform and marketing communication including online display of Institute's profile to attract companies, as may be feasible; and providing access to its website as stated above and other Monster websites as per between the Parties.

b) Monster will provide a unique link to Institute for registration of its students on Monster portal. The tracking will happen through this link. Registered students need to complete their profile by regularly updating all relevant details (i.e. Upload Resume, Educational Qualifications, Skills etc.) required during the registration process to enhance visibility on the Monster portal and among recruiters.

c) Monster will provide communication to Institute for circulation among registered users to create awareness and prevent fraudulent calls/ emails from any third party. Monster does not charge candidates in cash or kind for job placements, attending Virtual Career Fair, Webinars or arranging job interviews. Monster will not be responsible for any monetary transactions done by the students to recruiters to get placement. The Institute is responsible to communicate the provisions of this sub clause to its students to avoid any online fraud to its students.

d) Provide informative articles and content delivered through platform and to improve chances of user's employability.

e) Monster does not guarantee or offer any warranty for any response from any employer or recruitment consultants to Institute after the Services commenced by Monster under this Agreement. Monster neither guarantees nor offers any warranty about the credentials of the prospective employer/organisation, which would receive the information and subsequently contact the Institute and/or candidates. Monster reserves its right to reject any insertion or information/data provided by the Institute in the Monster First Job webpage without assigning any reason, Breach any provision of this Agreement by the Institute may lead to discontinuance of subscribed service by Monster and /or pursue all other available remedies under applicable laws.

2. Institute's Obligation:

a. Institute shall provide Monster the name of its authorized representative (SPOC) who shall serve as single point of contact with Monster and ensure submission of Candidates / users' data within the agreed timelines.

b. Verification of the users' data by SPOC of Institute. Users' data shall include name, education qualification, branch, year and contact details. Inability of Institute to register and verify the users' data shall not entitle the users in availing the services under this Agreement. Institute shall be solely responsible for the submission of any wrong, incomplete or incorrect users' data or profile in the Monster India portal/Monster First Job webpage and the authorized representative of Institute shall be responsible for incorpo-

rating the users' data on the Monster website and make changes from time to time in the event of any change in the users data and profile.

c. The Institute shall be responsible for appropriate use of the Services subscribed under this Agreement

d. Institute shall be solely responsible for the Monster First Job Program Services appropriated by it under this Agreement to users and / or candidates. Institute further undertakes that the Services subscribed by it under this Agreement is solely for the purpose of its proper appropriation to the users and/or candidates and not for its commercial use / purpose.

e. By posting user data ("User Content") to any Monster Site, User / Candidate and Institute automatically grant, and represent and warrant that they have the right to grant, to Monster an irrevocable, perpetual, non-exclusive, fully paid, worldwide license to use, copy, perform, display, and distribute such User Content and to prepare derivative works of, or incorporate into other works, such User Content, and to grant and authorize sublicenses thereof.

f. No unauthorised / fraudulent use of user content: Institute shall ensure the usage of content for lawful purposes and only for the purposes as permitted under the scope of this Agreement. Promotion of any illegal activity or marketing of products and other service purposes or spamming of the content by it except for the facilitation of services under this Agreement are also prohibited. Monster shall have the sole right to decide as to what constitute as a breach of these requirements by Institute.

g. Institute undertakes and warrants that the Mobile No./Email id of the candidates provided/uploaded either by Candidate/Institute/Monster to Monster's website for communicating them for the career/tests related information/communication is verified by Institute candidate before submission and is correct and Institute further warrants that the candidates have consented to use their Mobile No./ Email id provided/uploaded by it to Monster's website for communicating them through SMS by Monster and/or its service providers for the provision of the Services agreed between the Parties. In the event of any complaint at the end of candidates with respect to DND and other issues, Institute shall provide all the relevant details desired by Monster for resolving any such issues.

3. TERMS OF AGREEMENT:

This Agreement is between your Institution or company or organization ("You") and Monster.com India Pvt. Ltd. ("Monster") and governs use of the Monster website or websites in which services are subscribed under this Agreement (each a "Site" and, together, the "Sites"). This agreement shall continue and be effective till the validity period of the product and services subscribed by you. If you breach any provision of this Agreement, Monster may (i) discontinue Your service and/or (ii) pursue all other available remedies to protect it. Any extension of services covered under the scope of the Agreement shall be at the discretion of Monster.

You agree to comply with all the applicable laws, including but not limited to the laws relating to contracts, labour and employment laws, data privacy laws, cyber laws and laws relating to intellectual property.

Navigation/Search Engines: Notwithstanding anything to the contrary contained herein, You shall not use or attempt to use, and shall cause each party under your control not to use or attempt to use, any engine, software, tool, agent or other device or mechanism (including without limitation browsers, spiders, avatars or intelligent agents) to navigate or search any Site other than the search engine and search agents available on such Site. The contents of the website (including without limitation all job postings and all resumes), and all elements, which are a part of the foregoing, and all intellectual and other proprietary rights therein, are the property of Monster. Neither you nor any of your employees shall do anything, which would in any way damage, injure or impair the validity of Monster's rights in the contents of the web Site. To the extent permitted by law Monster makes no warranties, express or implied, including the warranties of merchantability, fitness for a particular purpose, or non-infringement with respect to its services or any site, or results of use thereof and all warranties and conditions, express or implied are hereby excluded.

You agree to indemnify Monster, its officers, directors, employees and agents, from and against any claims, actions or demands, arising or resulting from Your breach of this Agreement or from Your provision of any material to any Site, including but not limited to claims of breach of third party intellectual property rights. Neither party will be liable to the other party (nor to any person claiming rights derived from the other party's rights) for incidental, indirect, consequential, special, punitive or exemplary damages of any kind - including lost revenues or profits, loss of business or loss of data - arising out of this agreement, regardless of whether the party liable or allegedly liable was advised, had other reason to know, or in fact knew of the possibility thereof. Your use of the Monster First Job program webpage / site is subject to the Terms of Use, and / or Terms and Conditions of the website available from such web Site's homepage as may be amended from time to time.

This Agreement (i) constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes any previous oral or written arrangements or understandings relating thereto as well as any purchase orders not supplied by Monster that have been or may from time to time be submitted by you, (ii) may be signed in counterparts, (iii) shall be governed by the laws of India (iv) may not be amended, terminated or waived orally, and (v) may not be assigned, in whole or in part, directly or indirectly, by operation law or otherwise, by you and only comes into existence when signed by You and Monster. Monster will be entitled to assign all or any of its rights and obligations hereunder. Any terms of this Agreement that may be invalid shall not affect the validity of enforcement of the remaining valid terms of this Agreement. The terms and conditions of this Agreement may not be amended without the affirmative written consent of Monster.com India Pvt. Ltd. This MOU will automatically renew on annual basis unless either party gives a 30 days prior notice for its termination before the annual renewal. Monster reserves the right to terminate this MOU immediately in the event any material breach of the terms of this MOU by the Institute including but not limited to breach / infringement of Monster intellectual property rights or any third Party rights or breach of any provisions of the MOU. Every Dispute, difference or question which may at any time arise between the parties hereto or any person claiming under them, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the Sole Arbitrator nominated by the First Part, the award passed by the Ar-

bitrator shall be final and binding on the parties hereto. The venue of Arbitration shall be Hyderabad. All and any disputes shall be subject to the exclusive jurisdiction of the Courts at Hyderabad, India.

4. TERM AND TERMINATION

This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a One Month notice. Thereafter, this MOU may be renewed for further periods by mutual agreement between both the parties.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorised representatives in one or more counterparts, each of which shall constitute an original effective as of the day and year set forth above.

The persons signing this Agreement on behalf of the parties hereto certify that they are duly authorized by their respective entities to sign and execute this Agreement for and on behalf of their entities/organizations by said signatures that they are duly authorized to sign this Agreement on behalf of said parties and that this Agreement has been authorized by said parties.

SIGNED ON BEHALF OF MONSTER:

Sangeetha Shyam Sundar

Name: Sangeetha Shyam Sundar

Designation: Manager – Special Initiatives

Email: sangeetha.sundar@monsterindia.com

Phone: +91 9820124916

SIGNED BY AUTHORISED REPRESENTATIVE OF MEMBER:

Swiddle D'cunha

Name: Ms. Swiddle D'Cunha

Designation: I/C Principal

Email: principalnirmalacollege@gmail.com

Phone: 9004693948

Witness:

1. Garapati Shanmukh Sai

(Garapati Shanmukh Sai, Asst. Manager – Marketing, Monster

Address: Flat No 304, Lakshmi Apts, Street No 3, Sanath Nagar, Hyderabad - 500018)

2. Dr. Neha Goel

(Dr. Neha Goel, Placement Coordinator, C-603, Gokul Towers, Thakur Complex, Kandivali (East), Mumbai - 400101)

Signature: Sangeetha Shyam Sundar
Sangeetha Shyam Sundar (Dec 23, 2021 17:41 GMT+5.5)
Email: sangeetha.sundar@monsterindia.com

Signature: swiddle D'cunha
Swiddle D'cunha (Jan 4, 2022 11:37 GMT+5.5)
Email: principalnirmalacollege@gmail.com

Signature: Dr. Neha Goel
Dr. Neha Goel (Jan 4, 2022 12:55 GMT+5.5)
Email: nmfcplacement@gmail.com

Signature: Garapati Shanmukh Sai
Garapati Shanmukh Sai (Jan 4, 2022 12:57 GMT+5.5)
Email: garapati.shanmukh@monsterindia.com

Placement Officer

**Nirmala Memorial Foundation College of Commerce and Science,
Mumbai, Maharashtra**

Subject: Memorandum of Understanding (MoU)

Thank you for your interest in RiseSharp's solution, an innovative platform to elevate an education institution to the next level. RiseSharp was founded with a simple goal of helping college students transition from college to career successfully.

The RiseSharp Platform, a strategic initiative to elevate a higher education institution, helps you:

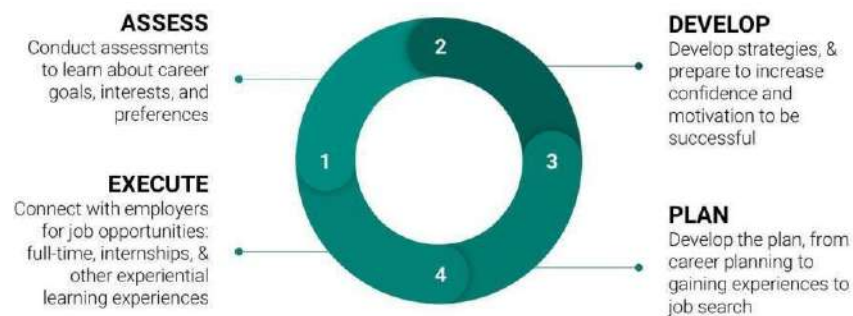
- **Improve Your Student Outcomes:** Providing pathways to improve your students' success, and helping your students navigate the stressful process of career planning and job search.
- **Attract Employers:** Providing you with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit your students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
- **Enhance Your Brand:** Improving your brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
- **Gain Visibility & Control:** Empowering your organization with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level: institution, department, student Empowers institution with on-demand communication & engagement

The Framework to Elevate, Powered by RiseSharp



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

The RiseSharp Platform



The RiseSharp Platform helps your students plan, prepare and pursue the best path to a successful transition from college to career:

1. ASSESS

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

Features

- Know what's important to them, including criteria for their career selection
- Receive guidance that covers such areas as personality types, motivational traits and top job areas to pursue
- Define and clarify their academic and professional goals
- Explore their career possibilities: identify all the choices that are available to them as they consider their career path, both short-term and long-term
- Review the current market trends, opportunities and challenges impacting their field of interest

2. DEVELOP

Develop strategies to achieve their professional goals, and prepare to increase confidence and motivation to be successful in their job search.

Features

- Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
- Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
- Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips and best practices
- Prepare for a library of most commonly asked interview questions, including approaches to answering them -- Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
- Prepare to ask an interviewer questions to show their interest and gauge "fit", including company culture
- Practice mock interview sessions

3. PLAN

Develop the plan, step-by-step, through the complete career planning and job search process.

Features

- Develop job search strategy and timeline
- Map out the best plan of action while in college
- Request appointment with career services office to discuss your career plans, job-readiness and job search plan, or discuss your graduate school plans
- Create a “best fit” companies list matched to their job goals and career interests
- Learn how to research companies and job roles, and how to make the best impression in a competitive job market
- Ask faculty and past employers for reference letters

4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

Features

- Leverage the internal and external job boards to identify internship and other job opportunities
- Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
- Maximize their career opportunities by improving their employment marketability and job opportunities
- Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
- Gain access to guidance on follow-up communications and salary negotiation strategies

Onboarding Process

Launching your Career Planning and Development program and portal, powered by RiseSharp, is an exciting time for you and your college. The goal of the RiseSharp’s College Onboarding Process is to deploy the solution quickly and successfully working closely with your organization:

Transformation Roadmap, Guided by RiseSharp



Sign memorandum of understanding (MoU) with RiseSharp

Create a branded & customized RiseSharp portal for your college

Announce your new Career Services portal to your students (RiseSharp will host a town hall meeting)

RiseSharp trains your HODs and Faculty on how to gain visibility into their students

Link your site into your college's website

Import your student list: The system will send an email invitation & Getting Started with RiseSharp Guide

Demo to students: Engage your students to plan, prepare and pursue the best path to their job readiness and successful career outcome

Train your TPO staff on how to manage job-readiness of your students and how to create jobs

This Memorandum of Understanding (“MoU”) is made by and between RiseSharp Technologies (“Risessharp”), having an address at 5A Melange Towers, Madhapur, Hyderabad, Telangana – **Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra**

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with RiseSharp.

Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra

RiseSharp Technologies:

Name: _____

Name: Aravind Eda

Title: _____

Title: Customer Success Manager

Date: _____

Date: March 17, 2021

Subscription For

RiseSharp Platform – Key features include:

- **Integrated Portal**
Branded – Role-based access rights (Principal, HOD, Faculty, Placement) – Onsite onboarding assistance – Engage with students, alumni, staff & employers – Access from all types of devices (mobile, computer, laptop, tablet)
- **Resources for a Successful Career Planning & Development**
Career Planning – Career Pathways – Checklist – How to Guides – Instructional Videos – Online Workshops / Events
- **Assessments to Improve Self Awareness**
Personality - Interests - Values - Skills - Competency – Job Readiness
- **Build Profile & Resume**
Develop a professional profile – Request letters of references - Showcase portfolio - Resume Builder
- **Communicate with Ease**
Group Emailing – Manage appointments with the Placement Office(5200 Email Credits)
- **Job Board**
Enable 24/7, year-round recruiting – Jobs & Internships posted directly by employers – Post jobs & collect resumes on behalf of employers – Apply online – Invite new employers – Maintain a database of companies – Access job placement reporting
- **Reports & Visibility**
Export to Excel – Export to PDF – Gain visibility and Control

<p>Terms: The products and services provided under this order shall be governed by the RiseSharp’s Terms of Use Agreement on the website. After signing this form, RiseSharp will create a branded career planning and development services portal for the institution.</p> <p>Effective Date: March 17 ,2021</p>	Subscription Plan	Free Plan
--	-------------------	-----------

Authorized Signature:

Name: SANGEETHA SHYAM SUNDAR

Title: Placement Officer



Signature: _____ Date: _____



महाराष्ट्र MAHARASHTRA

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VT 589687

MEMORANDUM OF UNDERSTANDING

पद्याल गव्हर्नमेण्ट कार्यालय, मुंबई
दि.क. १००००२०
13 SEP 2019
सक्षम अधिकारी

This Memorandum of Understanding is entered on 16 this day of Sept., 2019.

BETWEEN

Nirmala Memorial Foundation College of Commerce & Science, D.S.Road, Thakur Complex, Kandivali (East) Mumbai 400101, (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the NMFC for the sake of brevity as the Party of the First Part.

AND

SSB Institute For Central And State Government Exam, having its office at Ground Floor, Office Number-24, King Krest Building. Next to Ram Mandir, Dadar West, Mumbai - 400028 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the Party of the Second Part.

The party of the Second Part is a MSME registered organization (MSME Number: MH19D001880) with 6 branches across Mumbai providing professional coaching to students aspiring to become officers for Class I and Class II rank (Group A and Group B services) in Central and State Government. The team of party of second part comprises of professionals in the same fraternity who are ideally placed to understand the needs of employers, candidates, coaching classes and students.

2020
The party of the Second Part has proposed to provide coaching for clearing various exams of Officers or Class I and Class II rank (Group A and Group B services) in Central and State Government and personal counseling for Central and State Government selection criteria and exams to the college students of the party of First Part studying in first year, second year and third year of graduation and first year and second year of post-graduation.

NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES TO THIS MEMORANDUM OF UNDERSTANDING:

FPB
In this connection, party of the Second Part intends to be associated and work closely with Party of the First Part to conduct training and career counseling sessions for the college students for preparing and clearing Central and State Government civil services examination.

(a) Training program

- 1) Comprehensive training of 80 no. of hours will be provided to students of the party of the First Part who register for the above coaching. The charges for the said training will be paid by the students directly to the party of the First Part. It has been mutually decided that 25% of the fees will be retained by the party of the First Part and balance 75% will be paid to the party of the Second Part. The charges for the said coaching has been fixed at Rs. 6000/- (inclusive of all taxes) per student.
- 2) The party of the Second Part will impart training to the students the course curriculum comprising of 4 core areas i.e. Verbal English, Logic & reasoning, Quantitative aptitude and General Awareness. In addition the training will comprise of interview preparation, mock interview etc. The party of the Second Part will also assist the students of the party of the First Part in filling entrance exam forms for various central and state government jobs as per required
- 3) The Party of the Second Part agrees to provide the Party of the First Part with the Excel database of students' information covering attendance records, exams applied for by the students and results at regular intervals.
- 4) The Party of the Second Part agrees to provide study material notes in printed form / digital copy for the students as per the course curriculum.
- 5) The Party of the Second Part agrees to provide Schedule of the course to the management & students. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off to students due to exam related reasons/ holidays.
- 6) The Party of the Second Part will not enroll any student of the Party of the First Part directly in the branches of the Second part
- b) Coaching centre
- 7) A Centre to provide guidance for State/Central Government level competitive exams will be set up in the premises of the Party of the First Part and will be managed by the Party of the Second Part as per mutually decided schedule.
- 8) The party of the First Part agrees to do the following acts:
(i) Putting up notices and posters of party of the Second Part on the notice board within the campus and college website for information

- (ii) To allow the party of the Second Part to conduct training in college premises as per schedule and allow the students to attend the said trainings in the college.
 - (iii) To allow the party of the Second Part to conduct personal counseling in college premises as per a fixed pre-determined schedule and allow the students to attend the said counseling in the college.
 - (iii) To invite or to allow the party of the Second Part to participate in its college's campus job fair
- 9) It is hereby agreed between the party of the First Part and Second Part that no modification or alterations of any deliverables or terms and conditions of this MOU shall be effective unless made with prior consent of the parties mentioned hereinabove.
- 10) This Memorandum of Understanding is made in two original copies; one original copy shall remain in the custody of the Part of First Part, whereas second original copy shall be in the custody of the Second Part.

11) IN WITNESS WHEREOF THE PARTIES HERETO HAVE SIGNED THIS MOU ON THE DAY AND THE YEAR FIRST MENTIONED HEREIN ABOVE

Signed and Delivered the
In-charge Principal
Ms. Swiddle D'Cunha
(Party of the First Part)

)
)
)
)
)



Witness:
I. Prof. Sangeetha Shyam Sundar
Convener of Placement Committee of the Party
of the First Part

)
)



Signed and Delivered the
Director and Founder)
Mr. Sukrut Bhushan
(Party of the Second Part)

)
)
)
)

For SSB Institute

Proprietor

Witness:
Ravi Agarwal
Manager and Senior Faculty

)
)






SSB - INSTITUTE
FOR CENTRAL & STATE GOVT. EXAMS
MSME Registered Trust

Head Office: Office Space 24, Ground Floor, Bhavani Shankar Road, King Krest Building, Dadar (West), Mumbai - 400028.

MEMORANDUM OF UNDERSTANDING BETWEEN (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) and (SSB INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM)

Place: Mumbai
Date: 25/07/2019

This MoU has been signed on this 25th of July 2019 between (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) & (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM), duly signed by Shri an authorized representative of (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE). (Which expression and includes their legal heir, administrator etc.) as party of one PART AND BY Shri SUKRUT SANJIV BHUSHAN, DIRECTOR, an authorized representative of (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM) (which expression and includes their legal heir, administrator etc.) as party of other part.

CLAUSE ARE AS FOLLOWS :-

1. As discussed, we expect a minimum batch of up to 30 students two batch which would commence as per date finalized by college management and staff members.
2. The commercials as decided will be 6000/- per students, which will be collected by the SSB management.
3. As per discussion with the fee will be bifurcated in two parts. SSB - INSTITUTE will hold 4500/- & 1500/- will be issued to NIRMALA MEMORIAL Management immediately. *(including all taxes)*
4. Certification of Completion of Course will only be issued to all students post 3 months.
5. Schedule of the course will be shared to the management & students. *MH Law*
6. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off.
7. Student's data will not be taken on any account during the course or no group will be created with NIRMALA MEMORIAL Management permission.
8. Students will not be contacted unless and until students call for doubt clearing.
9. All documents related to Institute - MSME registration, PAN Card Number, Owner details etc will be provided once the agreement is signed between the two parties.
10. No student of your college will not be enrolled directly in our institute at Goregaon Branch.

We hope to have a long relationship with you and looking forward for the best service from our end to students.



For SSB Institute
Sukrut Bhushan
Director Proprietor

Office No.1, 1st Floor, Radhakunj Bldg., Opp. Anupam Annapolis, Off. Station Road, Goregaon (East), Mumbai - 400063

OUR BRANCHES

DADAR, VIRAR, GHATKOPAR, DOMBIVALI
• E-mail: goregaon@ssbinstitute.org • Website: www.ssbinstitute.org
CONTACT: +91 - 8302655216 / 9819107882 / 7304243670

MEMORANDUM OF UNDERSTANDING

BETWEEN

**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE**

AND

**WEBSTONE EDUCARE & INFOTECH
PRIVATE LIMITED
(Eduesy)**

MEMORANDUM OF UNDERSTANDING entered at Mumbai this 14th day of
February 2019.

BETWEEN

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE
AND
WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED
ON EDUCATIONAL COOPERATION

Nirmala Memorial Foundation College of Commerce And Science herein referred to as NMFCCS and Webstone Educare & Infotech Private Limited, herein referred to as Eduesy, hereinafter individually referred to as "the Party" and jointly referred to as "The Parties";

Acknowledging that;

1. NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE is an UNDERGRADUATE AND POSTGRADUATE institution offering University and career programs having its address at D. S. Road, Thakur Complex, Kandivali East, Mumbai 400101

2. WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED, a company incorporated under the Companies Act, 2013 providing specialized technical knowledge required by the industry through online/ in campus training. Having its registered office at 201, Parsrampur Chambers, Anand Road, opposite railway reservation office, Malad West, Mumbai 400064

Desiring to support the cooperation between the Parties in education and training programs;

Pursuant to the prevailing laws and regulations, policies and procedures of India

Have reached the following understanding:

ARTICLE 1 OBJECTIVE OF COOPERATION

The objective of this Memorandum of Understanding (MOU) is to cooperate in educational programs in Digital marketing to help students to build their career in more innovative and smart way using cutting edge technology.

ARTICLE 2 SCOPE OF COOPERATION

- a) Eduesy will provide faculty for training in 'Digital Marketing' to the Students of the college desirous to undergo such training.
- b) Eduesy will conduct training program as per the following with mutual Consent.
 - i) 12 hours of teaching by Eduesy in the NMFCCS premises.
 - ii) 88 hours of lectures will be conducted online through their Training platform or "Mobile App".
 - iii) Revision or doubt sessions of 2 hours duration will be conducted Three times for Google certification.
 - iv) Eduesy will provide specific Identity to log in onto their portal for each student.

c) Examination:

The examination will be conducted by Eduesy as follows:

- i) Online: 2 hours duration on line examination will be conducted at college premises. A certificate of proficiency will be issued jointly with college and Eduesy after successful passing the examination.
- ii) Eduesy will conduct Google's basic level examination of 2 hours duration.
- iii) After successful completion of basic level the student can apply for advanced level examination. Eduesy will conduct this examination at college premises.
- iv) Students who are unsuccessful in basic level examination in first attempt may apply for advanced level after a period of one week of

N. S. Chaudhary Page 2 | 4

clearing basic level.

v) Eduesy will arrange for issuing a certificate by Google after successful clearing of appropriate levels.

ARTICLE 3 LOCATION OF ACTIVITIES

- (1) The Parties agree to implement the programs stated in Article 2 at the NMFCCS premises.
- (2) Any changes of the location of the programs shall be mutually agreed upon by the Parties.

ARTICLE 4 EXECUTING AGENCY

This MOU will be implemented by

- (1) Mrs. Swidle D'Cunha, I/C Principal, Nirmala Memorial Foundation College of Commerce and Science referred to as NMFCCS Representative.
- (2) Co-Founder Mr. Sudhir Mahale herein after referred to as Eduesy Representative.

ARTICLE 5 FINANCIAL ARRANGEMENT

- 1) EDUESSY will be paid Rs. 400.00 per student per program by NMFCCS for registration of student onto the Google portal, processing fees, examination fees, certificate charges and other fees by Cheque drawn in favor of "Webstone Educare & Infotech Pvt. Ltd." Or by bank transfer to the account number 805011004853 maintained by Eduesy with Kotak Mahindra Bank -Malad east branch.
- 2) All the software's required for conduct of courses will be provided by Eduesy. Legal charges and License fees for procuring required software for the program will be borne by Eduesy.

ARTICLE 6 INTELLECTUAL PROPERTY RIGHTS

- (1) Each Party shall protect, within its territory, intellectual property rights of the other party in accordance with the law in force

ARTICLE 7 CONFIDENTIALITY

A data of personal information like e mail id, Mobile phone no. of the students will be maintained at Eduesy to provide them services. It will be used for reference only. NMFCCS will not share other details of the student.

ARTICLE 8 LIMITATION OF PERSONNEL ACTIVITIES

The Parties shall ensure that their person engaged in the activities under this MOU shall engage only in activities under the framework of this MOU.

ARTICLE 9 SETTLEMENT OF DISPUTES

Any dispute concerning the interpretation and/or application of this MOU shall be settled amicably through consultation or negotiation between the Parties.

ARTICLE 10 AMENDMENT

- (1) This MOU may be amended or revised at any time by mutual written consent of The Parties, and such amendment shall form an integral part of this MOU.
- (2) Such amendment or revision shall come into force on the date as may be determined by the Parties.

ARTICLE 10 ENTRY INTO FORCE and DURATION

- (1) This MOU shall enter into force on the date of signing.
- (2) This MOU shall remain in force till end of academic year and may be extended by mutual written consent of the Parties.

Sudhir Mahale Page 3 | 4

ARTICLE 11 DISCIPLINE

1. After completion of each training session Eduesy will ensure that the faculty and students vacate NMFCCS premises latest within 30 minutes. Eduesy further undertakes to lock the said premises and handover the keys to the security guards / authorized person of the NMFCCS before leaving the premises.
2. None of Eduesy management, faculty, student, employee shall smoke or use any alcoholic drinks or banned substances during their visits to NMFCCS premises.
3. Eduesy shall not be entitled to permit any of its persons to stay in the classrooms, computer laboratories or premises overnight or for a period longer than training session hours.
4. NMFCCS shall have a right to terminate this agreement after successfully completion of one batch or academic year 2018-2019 whichever is earlier.

ARTICLE 12 FORCE-MAJEURE

1. If by an act of God or an act of state or whatsoever beyond the competence, control of the power of parties, hearing which includes but is not limited to all matters which are on account of irresistible, destructive or disruptive force of natural phenomenon, war, extensive civil disturbances, legislative actions, floods, droughts, earthquakes; the Party/Parties not being in position to perform their obligations, such parties shall not be liable to pay the other any compensation or damages whatsoever. Any event defined as FORCE-MAJEURE above shall be brought by the party suffering there from to the notice of other party within a period of 15 calendar days. If the period exceeds three months and the resumption of operation is not possible in the opinion of any of the parties, then in such a situation this agreement may be terminated with immediate effect, at the instance of any of the parties. The parties herein, in such event, shall not have any claim whatsoever against each other and this agreement shall be treated as closed by mutual consent without any further liability.

IN WITNESS WHEREOF, the undersigned, have signed this MOU.
The agreement is executed in duplicate,

Signed sealed and delivered on behalf of;

Name: Mr. Sudhir Mahale 14/02/19
CO FOUNDER

WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED

Signature: 14/02/19

Name: Mrs. Swiddle D' Cunha
I/C Principal

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERSE AND SCIENCE.

Signature:



Memorandum of Understanding

THIS MEMORANDUM OF UNDERSTANDING, hereinafter referred to as "MOU" is an agreement made at Mumbai on the 9th day of February, 2021, between **Buycano Private Limited**, a company incorporated under the Companies Act 2013 and having its Corporate and registered Office at 504 Sundaram 1A, Raheja Complex, Malad East, Mumbai - 400097 hereinafter referred to as "buycano" which expression shall include its successors and assigns on the One Part;

AND

Nirmala Memorial Foundation College of Commerce and Science situated at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, an Educational Institution affiliated to the Mumbai University, hereinafter referred to as "the College" which expression shall include its successors and assigns on the Other Part.

WHEREAS:

- A. Buycano Trains and supports students by providing lucid and focused information that assists them in understanding the subject and preparing for NISM Examinations.
- B. Buycano android application has crossed download mark of 5k on playstore and is all set to cross the mark of 10 k users.
- C. The core intents of the Training Program are, to (i) spearhead a unique industry initiative by skilling candidates across multiple financial domains; (ii) Create a large scale sustainable entity that provides specialized skilling and enhance employment opportunities for the students ; (iii) Work with non-competing domain experts in the fields of Mutual Fund, Insurance, Banking, Stock Broking other such financial Educational Services, and associate with institutes established by sectoral regulators, learning /training institutes of stock exchanges, and leading management institutes for the purpose of the program; and
- D. The College is affiliated to Mumbai University and provides undergraduate, graduate and postgraduate courses or either one or more of them and
- E. The College is willing to collaborate with the initiative of making the students industry and job ready through the certification Training programs offered by buycano.

NOW IT IS AGREED BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. DEFINITIONS (in alphabetical order)

Sl. No.	Word/Acronym	Definition
1.	Batch:	Means a set of students enrolled for the Program from the College during an Academic Year.
2.	BFSI:	Banking, Financial Services, and Insurance.
3.	College Personnel:	Members of faculty/management of the Education partner.
4.	Course Period:	The duration of the course in hours.
5.	Curriculum:	The topics and subtopics being covered in the course.
6.	Delivery Schedule:	Schedule of classes to be conducted by buycano for the successful conduct of the Program.
7.	Faculty:	A domain expert who can provide classroom lectures and impart knowledge to the students of the Program on the respective functional area of the BFSI Sector.
8.	Logical Competency:	Means the capability of providing strong and sensible reasoning.
9.	NISM:	National Institute of Securities Market.
10.	SEBI:	Securities and Exchange board of India.
11.	Skill:	Necessary know-how of performing a job.
12.	Trust / Society:	Any Trust or society registered under The Indian Trusts Act, 1882 or The Co-operative Societies Act, 1912 respectively or such other relevant Act as may be applicable in India.
13.	University:	Any University recognized by the University Grants Commission, to which a College is affiliated.
14.	Vocational:	Means imparting such education and knowledge which is capable of developing necessary skills and abilities.

2. THE COLLEGE:

2.1. The College agrees to:

- (i) Support the initiative of skill development and entrepreneurship for its students and collaborate with buycano on creating job ready professionals for the BFSI industry
- (ii) Conduct the training programmes as a short-term Professional Certification/s in addition to the undergraduate / graduate courses of the College.
- (iii) Provide all necessary infrastructure required for the physical delivery of the Training Program if it is to be conducted offline.
- (iv) Consult with buycano and schedule the delivery of the Program based on the availability of students of the graduate/undergraduate course for which the students have primarily registered with the College.
- (v) The Placement Officer or any suitably designated officer will be the primary facilitator on behalf of the college.

3. RESPONSIBILITIES OF buycano

3.1 buycano hereby agrees to take overall responsibility for the Program and further agrees to:

- (i) Work as a bridge between the industry and institutions for creating job ready resources.
- (ii) Train the students on regulatory certifications, behavioural and functional skilling as a part of its certification training programs.
- (iii) Ensure maintenance of quality standards for the program. Share attendance and performance records with the college on regular basis.
- (iv) Provide Trainers and Faculties in collaboration with the Industry.
- (v) To provide industry interface through dialogue with industry experts during the course of the program.
- (vi) Maintain the confidentiality of the current and ex-student data of the college

4. FEES, COURSE CONTENT AND CURRICULUM

4.1. Buycano and the College agree to follow a collaborative approach towards matters including but not limited to the following

- (i) Coaching for NISM XVIII / NISM V A / NISM XII / NISM XV Certifications.
- (ii) Fees per student will be Rs 2,499/- Plus GST **(We share 30 % of the fees collected with the college as per rules of college)**. The fees will be paid by interested students directly to the college. Deserving students would also be provided a scholarship.
- (iii) Coaching students and getting them enrolled on NISM portal and assisting students for finalizing of examination centers of NISM and dates of the exam.
- (iv) Fees for NISM will have to be borne by the students apart from coaching fees of Rs 2499/-.
- (v) Total course - 30 hours of Instructional training inclusive of home work
- (vi) All classes will be on Google meet / Zoom platform if online.
- (vii) There is no restriction on number of students per batch in online model. But for physical class at least there should be more than 5 students for a course.
- (viii) We raise our bill to college only after the training have been successfully completed by us for the batch.

5. FORCE MAJEURE:

Notwithstanding anything to the contrary herein contained, nothing herein shall apply if either party is prevented from discharging its obligations hereunder due to any cause arising out of or related to any Act of God or Act of State, war, riot,

civil commotion, terrorism, industrial unrest, labour strikes or any order of any governmental, semi-governmental or local authority or similar cause.

6. INTELLECTUAL PROPERTY; TRADE NAMES; TRADEMARKS:

All rights relating to intellectual property, trade names and trademarks in all Confidential Information disclosed by one party to the other and in all media comprising such Confidential Information shall as between the parties remain the property of the disclosing party and nothing in this Agreement shall be taken to represent an assignment, license or grant of other rights in or under such Intellectual Property Rights.

7. TERMS & TERMINATION:

- 7.1. This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a 3 (Three) months notice. Thereafter, this MOU may be renewed for further periods ("Renewal Term"), by mutual agreement between the Parties. The rates for the Educational Services under the renewed MOU shall be the same unless otherwise agreed. All pending payments with regard to the services will have to be cleared within 90 days of the termination.

8. NOTICES:

- 8.1. All notices, requests, consents, waivers or other communication required or permitted hereunder shall be in writing and shall be deemed properly served: (i) if delivered by hand and received by an authorized employee or officer of the Party, (ii) 3 days after being given to a reputed courier with a reliable system for tracking delivery, (iii) upon receipt of confirmation receipt when sent by facsimile; or (iv) 14 days after the date of dispatch by certified or registered mail, postage prepaid, return receipt requested; (v) when sent by electronic mail. All notices and other communication shall be addressed as follows:

In the case of buycano: Buycano Private Ltd.

Attn: CEO Tel: +91 8976612969 Email: cmathews821@gmail.com

In the case of the College:

Attn: Principal Tel.: 022 2854 5439 Email: principalnirmalacollege@gmail.com

Attn: Placement Cell Convener Tel.: 9820124916

Email:nmfcplacement@gmail.com

9. MISCELLANEOUS:

- 9.1. This MOU, together with the attachments, shall constitute the entire understanding of the Parties concerning the subject matter hereof and supersede any and all prior oral or written representations, understandings or agreements relating thereto.
- 9.2. No modifications, alterations, amendment or waivers of any provisions herein contained shall be binding on the Parties hereto unless evidenced in writing and signed by duly authorized representatives of both Parties.
- 9.3. The Parties hereto shall comply with all applicable central and state laws, rules, court orders, governmental, regulatory or statutory orders and other regulations as required in connection with the performance of this MOU. The College agrees to comply with Indian laws in the performance of the educational services while in India.
- 9.4. In the event of any conflict or inconsistency within the provisions of the body of this MOU and any Addendum to the MOU, the documents shall be read in the following priority to resolve such conflict or inconsistency:
 - FIRST, the body of this MOU; and
 - SECOND, the Addendums to the MOU.

9.5. The headings given to the Clauses herein are inserted only for convenience and are in no way to be construed as part of this MOU or as a limitation of the scope of the particular Clause to which the title refers.

9.6. Any provisions of this MOU which, either expressly or by implication, survive the termination or expiration of this MOU, shall be complied with by the Parties in the same manner as if the present MOU is valid and in force.

The persons signing this Agreement on behalf of buycano Pvt Ltd., and College hereto certify by the said signatures that they are duly authorized to sign this Agreement.

IN WITNESS WHEREOF, THE PARTIES HAVE CAUSED THIS MOU TO BE DULY EXECUTED on this 9th day of February 2021.

Signatures:

For buycano Pvt Ltd

For Nirmala Memorial Foundation College
of Commerce & Science, Kandivali east
Mumbai

Name: Christopher Mathews

Name: Swiddle D'Cunha

Designation: Chief Executive Officer

Designation: In charge Principal

In the presence of

In the presence of

Name: Gaurav Garg

Name: Sangeetha Shyam Sundar

Designation: Assistant Professor

Designation: Founder & CEO Ant
Wealth



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2020

XB 680675



Sub-Treasury Officer,
Vasai.

27 JAN 2021

Sub-Treasury Officer,
Vasai.

Memorandum of Understanding

२७/१/२१

THIS MEMORANDUM OF UNDERSTANDING, hereinafter referred to as "MOU" is an agreement made at Mumbai on the 9th day of February, 2021, between **Buycano Private Limited**, a company incorporated under the Companies Act 2013 and having its Corporate and registered Office at 504 Sundaram 1A, Raheja Complex, Malad East, Mumbai - 400097 hereinafter referred to as "buycano" which expression shall include its successors and assigns on the One Part;

AND

Nirmala Memorial Foundation College of Commerce and Science situated at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, an Educational Institution affiliated to the Mumbai University,

Christopher Mathew

[Signature]

1

hereinafter referred to as "the College" which expression shall include its successors and assigns on the Other Part.

WHEREAS:

- A. Buycano Trains and supports students by providing lucid and focused information that assists them in understanding the subject and preparing for NISM Examinations.
- B. Buycano android application has crossed download mark of 5k on playstore and is all set to cross the mark of 10 k users.
- C. The core intents of the Training Program are, to (i) spearhead a unique industry initiative by skilling candidates across multiple financial domains; (ii) Create a large scale sustainable entity that provides specialized skilling and enhance employment opportunities for the students ; (iii) Work with non-competing domain experts in the fields of Mutual Fund, Insurance, Banking, Stock Broking other such financial Educational Services, and associate with institutes established by sectoral regulators, learning /training institutes of stock exchanges, and leading management institutes for the purpose of the program; and
- D. The College is affiliated to Mumbai University and provides undergraduate, graduate and postgraduate courses or either one or more of them and
- E. The College is willing to collaborate with the initiative of making the students industry and job ready through the certification Training programs offered by buycano.

NOW IT IS AGREED BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. DEFINITIONS (in alphabetical order)

Sl. No.	Word/Acronym	Definition
1.	Batch:	Means a set of students enrolled for the Program from the College during an Academic Year.
2.	BFSI:	Banking, Financial Services, and Insurance.
3.	College Personnel:	Members of faculty/management of the Education partner.
4.	Course Period:	The duration of the course in hours.
5.	Curriculum:	The topics and subtopics being covered in the course.

Charitable, Malabar, Rdt

6. **Delivery Schedule:** Schedule of classes to be conducted by buycano for the successful conduct of the Program.
7. **Faculty:** A domain expert who can provide classroom lectures and impart knowledge to the students of the Program on the respective functional area of the BFSI Sector.
8. **Logical Competency:** Means the capability of providing strong and sensible reasoning.
9. **NISM:** National Institute of Securities Market.
10. **SEBI:** Securities and Exchange board of India.
11. **Skill:** Necessary know-how of performing a job.
12. **Trust / Society:** Any Trust or society registered under The Indian Trusts Act, 1882 or The Co-operative Societies Act, 1912 respectively or such other relevant Act as may be applicable in India.
13. **University:** Any University recognized by the University Grants Commission, to which a College is affiliated.
14. **Vocational:** Means imparting such education and knowledge which is capable of developing necessary skills and abilities.

2. THE COLLEGE:

2.1. The College agrees to:

- (i) Support the initiative of skill development and entrepreneurship for its students and collaborate with buycano on creating job ready professionals for the BFSI industry
- (ii) Conduct the training programmes as a short-term Professional Certification/s in addition to the undergraduate / graduate courses of the College.
- (iii) Provide all necessary infrastructure required for the physical delivery of the Training Program if it is to be conducted offline.
- (iv) Consult with buycano and schedule the delivery of the Program based on the availability of students of the graduate/undergraduate course for which the students have primarily registered with the College.
- (v) The Placement Officer or any suitably designated officer will be the primary facilitator on behalf of the college.

3. RESPONSIBILITIES OF buycano

3.1 buycano hereby agrees to take overall responsibility for the Program and further agrees to:

- (i) Work as a bridge between the industry and institutions for creating job ready resources.

Chaitanya Malhotra

[Signature]

- (ii) Train the students on regulatory certifications, behavioural and functional skilling as a part of its certification training programs.
- (iii) Ensure maintenance of quality standards for the program. Share attendance and performance records with the college on regular basis.
- (iv) Provide Trainers and Faculties in collaboration with the Industry.
- (v) To provide industry interface through dialogue with industry experts during the course of the program.
- (vi) Maintain the confidentiality of the current and ex-student data of the college

4. FEES, COURSE CONTENT AND CURRICULUM

4.1. Buycano and the College agree to follow a collaborative approach towards matters including but not limited to the following

- (i) Coaching for NISM XVIII / NISM V A / NISM XII, / NISM XV Certifications.
- (ii) Fees per student will be Rs 2,499/- Plus GST (**We share 30 % of the fees collected with the college as per rules of college**). The fees will be paid by interested students directly to the college. Deserving students would also be provided a scholarship.
- (iii) Coaching students and getting them enrolled on NISM portal and assisting students for finalizing of examination centers of NISM and dates of the exam.
- (iv) Fees for NISM will have to be borne by the students apart from coaching fees of Rs 2499/-.
- (v) Total course - 30 hours of Instructional training inclusive of home work
- (vi) All classes will be on Google meet / Zoom platform if online.
- (vii) There is no restriction on number of students per batch in online model. But for physical class at least there should be more than 5 students for a course.
- (viii) We raise our bill to college only after the training have been successfully completed by us for the batch.

5. FORCE MAJEURE:

Notwithstanding anything to the contrary herein contained, nothing herein shall apply if either party is prevented from discharging its obligations hereunder due to any cause arising out of or related to any Act of God or Act of State, war, riot, civil commotion, terrorism, industrial unrest, labour strikes or any order of any governmental, semi-governmental or local authority or similar cause.

Christopher Matthews

[Signature]

6. INTELLECTUAL PROPERTY; TRADE NAMES; TRADEMARKS:

All rights relating to intellectual property, trade names and trademarks in all Confidential Information disclosed by one party to the other and in all media comprising such Confidential Information shall as between the parties remain the property of the disclosing party and nothing in this Agreement shall be taken to represent an assignment, license or grant of other rights in or under such Intellectual Property Rights.

7. TERMS & TERMINATION:

7.1. This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a 3 (Three) months notice. Thereafter, this MOU may be renewed for further periods ("Renewal Term"), by mutual agreement between the Parties. The rates for the Educational Services under the renewed MOU shall be the same unless otherwise agreed. All pending payments with regard to the services will have to be cleared within 90 days of the termination.

8. NOTICES:

8.1. All notices, requests, consents, waivers or other communication required or permitted hereunder shall be in writing and shall be deemed properly served: (i) if delivered by hand and received by an authorized employee or officer of the Party, (ii) 3 days after being given to a reputed courier with a reliable system for tracking delivery, (iii) upon receipt of confirmation receipt when sent by facsimile; or (iv) 14 days after the date of dispatch by certified or registered mail, postage prepaid, return receipt requested; (v) when sent by electronic mail. All notices and other communication shall be addressed as follows:

In the case of buycano: Buycano Private Ltd.

Attn: CEO Tel: +91 8976612969 Email: cmathews821@gmail.com

In the case of the College:

Attn: Principal Tel.: 022 2854 5439 Email: principalnirmalacollege@gmail.com

Attn: Placement Cell Convener Tel.: 9820124916

Email: nmfcplacement@gmail.com

9. MISCELLANEOUS:

9.1. This MOU, together with the attachments, shall constitute the entire understanding of the Parties concerning the subject matter hereof and supersede any and all prior oral or written representations, understandings or agreements relating thereto.

Christine Mathews

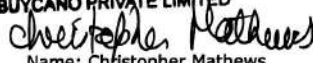
[Signature]

- 9.2. No modifications, alterations, amendment or waivers of any provisions herein contained shall be binding on the Parties hereto unless evidenced in writing and signed by duly authorized representatives of both Parties.
- 9.3. The Parties hereto shall comply with all applicable central and state laws, rules, court orders, governmental, regulatory or statutory orders and other regulations as required in connection with the performance of this MOU. The College agrees to comply with Indian laws in the performance of the educational services while in India.
- 9.4. In the event of any conflict or inconsistency within the provisions of the body of this MOU and any Addendum to the MOU, the documents shall be read in the following priority to resolve such conflict or inconsistency:
FIRST, the body of this MOU; and
SECOND, the Addendums to the MOU.
- 9.5. The headings given to the Clauses herein are inserted only for convenience and are in no way to be construed as part of this MOU or as a limitation of the scope of the particular Clause to which the title refers.
- 9.6. Any provisions of this MOU which, either expressly or by implication, survive the termination or expiration of this MOU, shall be complied with by the Parties in the same manner as if the present MOU is valid and in force.

The persons signing this Agreement on behalf of buycano Pvt Ltd., and College hereto certify by the said signatures that they are duly authorized to sign this Agreement.

IN WITNESS WHEREOF, THE PARTIES HAVE CAUSED THIS MOU TO BE DULY EXECUTED on this 9th day of February 2021.

Signatures:

For buycano Pvt Ltd
For BUYCANO PRIVATE LIMITED

Name: Christopher Mathews
Director

Designation: Chief Executive Officer

In the presence of


Name: Gaurav Garg

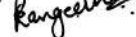
Designation: Founder & CEO Ant
Wealth

For Nirmala Memorial Foundation College
of Commerce & Service, Kandivali east
Mumbai


Name: Swiddle D'Cunha

Designation: In charge Principal

In the presence of


Name: Sangeetha Shyam Sundar

Designation: Assistant Professor

INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 17-03-2022 by and between:

Scholiverse Educare Private Limited, having its registered office at B-610, Unitech Business Zone, Nirvana Country, Sector-50, Haryana - 122018, acting through its authorized representative Mr. Samay Bhatnagar, Head, University Relations (hereinafter referred to as "Internshala");

AND

Nirmala Memorial Foundation College of Commerce and Science (hereinafter referred to as the "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; acting through its authorized representative Dr. Neha Goel, Placement Convener.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

Overview:

This agreement is regarding the college registration of 'Nirmala Memorial Foundation College of Commerce and Science' with 'Internshala'.

Responsibilities of Internshala:

- Create student accounts for all the students registered by the College.
- Provide weekly Internship update to all the students registered by the College as per their filled in preferences
- Provide an online resume maker to all the students of the College registered with Internshala.
- Safeguard students' data as per Internshala privacy policy (<https://internshala.com/privacy>)
- Inform the college when students get selected for an internship.
- Provide College with Internshala logo and brand name to be used in College's communications (internal or external) and on its website to recognize Internshala as the internship and training partner and any other purpose limited to the scope of the agreement.

Responsibilities of College:

- Recognize Internshala as the internship and training partner in all internal and external communications including on its website and in admission/media brochures.
- Send a communication to all the students and faculties regarding the association and direct/encourage students to verify their accounts.
- Provide the information of all the interested students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Regularly post a list of students selected for internships through Internshala every month on the college's notice board.
- Authorize Internshala to recognize college, using College logo and/or brand name, as a registered user in its communications (internal or external) and on Internshala platform only for the purpose limited to the scope of the agreement.

Commercials:

This is a non-commercial agreement whereas neither party is required to make any payment to other party for carrying out the responsibilities listed in this agreement.

Term and Termination:

This agreement will be operational and valid from 17-03-2022 and the initial tenure of the agreement is 1 (one) year. Upon completion of the tenure, the agreement can be renewed for another 1 year and so on with mutual consent of both parties.

Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least one month prior to termination date.

Indemnity

The college understands and agrees that all the information provided on Internshala related to internships and trainings is provided on as is basis. It further agrees that while Internshala makes efforts to ensure the accuracy of the information supplied, it does not guarantee it and the college will choose to disseminate this information to its students solely at its discretion. The college agrees to defend, indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors against any loss, claims, damages, costs, liabilities and expenses (including, but not limited to, reasonable attorneys' fees) arising out of or related to its use of content of Internshala platform feed that it posts, stores or otherwise transmits on or through its platform(s) or to its students or to general public at large.

The college understands and agrees that as a platform, Internshala acts as a bridge between the organizations who wish to hire interns and the students who wish to apply for the internships. We make best efforts to bring the best internships on the platform, educate students about the same and ensure that they can apply to these internships in a seamless manner. However, the eventual hiring decision, rightfully, resides with the organization which is hiring interns and is dependent on several factors such as the skills of the applicant, quality of her applications, competition, requirements and assessment process of the organization, student's availability at the required location and for the desired period of the internship etc. Since these factors are beyond Internshala's control, Internshala does not and can not guarantee an internship to an applicant.

The college further agrees to indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors, if any, who controls any thereof, against any loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses whatsoever reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based upon any false representation or warranty or breach or failure by the College to comply with any covenant or agreement made by the College herein or in any other document furnished by the College to any of the foregoing in connection with this agreement.

Trademarks:

Except to the limited extent expressly provided in this Agreement, neither Party grants, nor the other Party will not acquire any right, title or interest (including, without limitation, any implied license) in or to any property of the first Party. All rights not expressly granted herein are deemed withheld. All use by a Party of the other trade names, trademarks, service marks, logos, etc., and any goodwill associated therewith, will inure to the benefit of the grantor.

Confidentiality:

Internshala and the College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.

If either Party (the "Receiving Party") under this Agreement gains access to confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's prices, business, plans, technology, products, and other non-public information of the Disclosing Party (collectively, "CI" or "Confidential Information"), then the terms of this section will apply. CI includes all information in tangible or intangible form that is marked or designated as confidential by the Disclosing Party or that, under the circumstances of its disclosure, should be considered confidential. The Disclosing Party owns all right, title and interest, including all patent, copyright, trademark, trade secret rights and any other intellectual property or proprietary rights in any jurisdiction, including any and all applications, renewals, extensions and restorations thereof, in the Disclosing Party's CI. Each Party agrees that it will not use in any way, for its own benefit or the benefit of any third party, except as expressly permitted by, or as required to implement, this Agreement, nor disclose to any third party (except as required by law or to such Party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's CI. Each Party will take reasonable precautions to protect the confidentiality of the other Party's CI that are at least as stringent as it takes to protect its own CI.

Force Majeure:

Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Disputes:



The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives.

Signed and Delivered by The Signatory Representative of Parties to this agreement:

For and on behalf of

Force Majeure:
Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Internshala



(Samay Bhatnagar, Head - University Relations)
(Authorized Signatory)

For and on behalf of

Nirmala Memorial Foundation College of Commerce and Science



(Dr. Neha Goel, Placement Convener)

(Authorized Signatory)




THE CENTER OF EXCELLENCE

Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on date **1st June 2022** between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certiport CATC having its Registered office at 193, 3rd Floor, Vinobhapuri, Lajpat Nagar-II, New Delhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Institutional, Collaboration) hence for purpose of MOU known as **'Delivery Partner' Nirmala Memorial Foundation college of Commerce & Science** and represented by Principal Ms. Swiddle D'Cunha hence for purpose of MOU known as **'Resource Partner'**.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of **Microsoft, Apple, EC Council, Autodesk, IBM, Adobe, Mississippi State University, University of Texas**, in their campus the same would be applicable for students from all streams like IT/CS, ECE, E&TC, EEE, Mechanical, Civil, Architecture, Commerce, Finance, Marketing etc, in online / offline mode.
3. **'RESOURCE PARTNER College/University'** is not required to make any investment for the COE program.
4. **'RESOURCE PARTNER College/University'** have to provide assurance for minimum 50 number students to be enrolled for the online/offline training and certification program in a one academic year.
5. Students enrolment is **purely voluntarily** and if they are interested they would directly enroll online/offline and make payment against certification to Quantum Learnings, **'RESOURCE PARTNER'**. is nowhere responsible or involved w.r.t financials against the same.
6. **'RESOURCE PARTNER College/University'** would ensure full students participation for department wise free webinars/seminars being conducted by Quantum learnings for their University/ College/ Institution at regular intervals throughout the year.
7. **'RESOURCE PARTNER College/University'** will get campus wise COE license for students and their faculty's based on the total strength in the campus along with COE Plaque.
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to **mentorbuddy.com** a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus license issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, some would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. The tenure of the MOU will be for minimum 2 years. i.e from **1st June 2022 To 31st May 2024**, Will be renewed after two years.
11. **'RESOURCE PARTNER College/University'** faculty members can participate in the **'free' online Faculty Development Programs** being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.

12. Free Trainings for students who voluntary enroll for certification will be executed through Instructors live online.
13. Duration of the training program is 30 hours + Project
14. Type of Courses are Data Science & Data Analytics, Machine Learning & AI, Core & Advanced JAVA, Web App Development, Cyber & Mobile Security, Advanced Excel, Business Analytics, and Digital Marketing etc.
15. Programs are applicable for all year students from 1st year to final year.
16. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
17. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
18. This clause is intended to be legally binding and the parties agree and acknowledge that both the terms of this MOU and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
19. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai.
20. If Resource Partner College/University is satisfied with the services provide by COE they would issue a letter of appreciation for the same.
21. Resource partner College/University will also get bundled Center of Excellence for AI as an when it is launched.


For
Nirmala Memorial Foundation
College of Commerce & Science
Ms. Swiddle D'Cunha
I/C Principal

For 
For Quantum Learning's
QUANTUM LEARNINGS
Mr. Sandeep Giyyan Jethani
Head Institutional Collaboration

Witness
Name: *Dr. Neha Goel*
Designation: *Convener (Placement cell)*

Signature
Date: 1st June 2022



Witness 
Name: Mr. Tushar Jethani
Designation: Co Founder

Signature
Date: 1st June 2022

Memorandum of Understanding

This agreement is being entered into on 29th March 2023 by and between Caelum Consulting Pvt. Ltd, a Company incorporated under the Companies Act, with corporate office at Zenia Building Hiranandani Circle, Hiranandani Business Park, Thane, Maharashtra 400607 (Company) represented by its Founder & CEO Kunnal Sharma & Nirmala Memorial Foundation College of Commerce & Science, a College/University (Success Partner), located at 90 Feet Rd, Kandivali, Thakur Complex, Kandivali East, Mumbai, Maharashtra 40010 represented by its Principal Ms. Swiddle D'Cunha.

1. The Company owns and manages the service and brand “Kenznow” (KW). Hereinafter Company & KW will mean one and the same entity.
2. The Company shall counsel & facilitate offering of Online Higher Education courses to students, through its partner Educational Institutions (EI) abroad.
3. The Success Partner shall provide Kenznow the platform to address their students online & offline, through seminars or otherwise, to educate their students about various courses & subsequently registering the students to who are voluntarily interested in the program.
4. Kenznow shall counsel the students, help them identify the best courses, aid them in application and coordinate with the partner institutes for favorable outcome for students.
5. Kenznow shall guide the students to get best possible scholarships wherever possible and the decision to offer the admission and/or the scholarship lies totally & at the sole discretion of the Educational Institute (EI).
6. Based on the course chosen the Student may have the option to complete course online/offline or in a hybrid model.
7. The Success Partner shall disseminate the information about courses to its students, from time to time & through digital or physical channels.
8. Success Partners shall extend necessary infrastructure in their premises to conduct seminars and/or admission process for their students, on mutually agreed date and time.
9. All fee & other payments with respect to the course shall be made by the students directly to the EI or as directed by Kenznow.
10. Kenznow & EI shall communicate to students on a timely manner with respect to process to be followed.
11. The Success Partner is entitled to receive “Partner Fees” from Kenznow based on the “Schedule of Partner Fees” in annexure 1. Changes, if any to the fee payable shall be intimated by Kenznow to the Success Partner.
12. Fees shall be paid to Success Partner as per agreed terms and payment cycle after deduction of Income Tax and adjustment of GST.
13. KW shall keep the Success Partner updated on the progress of all students from their college.
14. Once a student gets admitted to a course, he/she deals directly with the EI and under the directions from the EI. The student is expected to follow the rules and manage the course accordingly.
15. Success Partner Registration will be effective from the date of signing-up of the agreement and shall be valid for the initial period of two years. Post which the agreement shall get auto renewed, unless either of the parties shall, in writing, communicate to the other party to terminate the agreement.
16. It is agreed that the brands/logos, trademarks, etc., belonging to each Party are the exclusive property of the respective Party and cannot in any circumstances be used, or copied, or altered in any manner which is identical/ similar the brands/logos/trademarks of the other Party without being specifically authorized in writing by that other Party.

17. In the event of any breach of terms of this agreement or fulfilment obligations due to any reason, each party shall reserve the right to terminate this agreement with reasonable prior notice.
18. The clauses of the agreement are legally binding to both the parties & the court of Jurisdiction of this agreement shall be the courts in Mumbai.

Accepted

Accepted

For _____
(Caelum Consulting Pvt. Ltd)

For _____
(Nirmala Memorial Foundation
College of Commerce & Science)

Kunnal Sharma
Founder & CEO
Date: 29th March 2023

Ms. Swinddle D’Cunha
Principal
Date: 29th March 2023

Annexure 1

Schedule of Success Partner Fee*

Students Accepted	Success Partner Fee (INR)
1 to 10	4,000
11 to 20	6,000
21 to 50	9,000
51 to 100	11,000
101 +	14,000

*Notes:

- This is a slab based structure of Success Partner Fees based on number of successful student admissions in a given Financial Year.
- The fees is due after the student completes at least one semester of the elected course.
- The fee is applicable only for the double degree program, in association with the Kenznow Partner University abroad.
- For other courses, fees, if any, would be separately communicated and paid.
- The Success Partner Fee is subject to applicable taxes and GST, if any.

TPO Meet - FSL || Nirmala college Kandivli

Ritika Singh <Ritika.Singh@firstsource.com>
 To: "placements@nirmala.edu.in" <placements@nirmala.edu.in>, "nmfplacement@gmail.com" <nmfplacement@gmail.com>
 Cc: Jimmit Thakar <Jimmit.Thakar@firstsource.com>, "campusmumbai@firstsource.com" <campusmumbai@firstsource.com>

Tue, Oct 3, 2023 at 7:50 PM

Hello Neha,

 PFB Minutes of the meeting of 29th September 2023.

#	Topic	Action Point	Closure Date	Owner	Status
1	Meet & Greet	Exchange of introduction of college faculties & FSL faculties (8 colleges attended out of 12 invited)	29-Sep-23	Ali	Closed
2	FSL Corporate Overview	About Firstsource - Who we are, what we do and what we achieve. FSL Operating Locations Business Verticals at FSL for career opportunities Role specific - What are we looking for Interview Process Growth Opportunities FSL Social Media Presence	29-Sep-23	Jim	Closed
3	Engagement Plan from FSL	On-Campus Drives Off-Campus Drives Campus to Corporate Sessions Snippet Sessions for selected pool of candidates (e.g. How to prep for interviews) Alumni Connects and Data	29-Sep-23	Jim	Closed
4	CHRO Meet & Vision	FSL as a priority company for drives Endorsement ONLY of quality and interested pool (Arts & Commerce streams minus PG population) Commitment from every college towards delivery for the year FSL strategy to partner with known Institutions to promote learning culture via sponsorships (e.g. IMI Dehi) I-surge program at FSL - sponsored learning for self-development Round table conferences by organization for students specifically interested for FSL Curriculum embedding into the courses where feasible for colleges	29-Sep-23	Allah	Closed
5	TPO Inputs to FSL	Apart from Career Ladder also share monetary ladder if possible (Virendra) Processing time to be max 2 days for students Documented Offer Letter to students for assurity of job for pipelining approach MOU Document to be shown for NAAC by colleges FSL support to allow students to take on site assessments with logistics if the college cannot accommodate	29-Sep-23	TPOs	Open
6	Possible Drive date	Nirmala college Kandivli – Kindly Share the drive date	29-Sep-23	TPOs	Open
7	Commitment to delivery	20-30 Heads	29-Sep-23	TPOs	Open

Ritika Singh

Senior Executive

Mobile: +91 6201292875



Web: www.firstsource.com

Address : 2nd, Mindspace,
New Link Road, Malad West,
Mumbai 400 064



QUALITY OBJECTIVES

➤ INSTITUTION & DEPARTMENT LEVEL

To train the staff on good documentation by organizing NAAC state-level workshop.

➤ ACADEMIC EXCELLENCE

To raise an average passing percentage of First students of all programs for the academic year 2022-23 as follows:

Program	Current level → Target level 2021-22 → 2022-23	Remark (Mode of Exam)
F.Y. B.Com	94.76% to 96%	offline
F.Y. B.M.S	97.22% to 98%	
F.Y. B.A (MMC)	85.22% to 88%	
F.Y. B.Com (A&F)	95.29% to 97%	
F.Y. B.Sc. (IT)	98.49(maintain)	
F.Y. B.Sc. (CS)	91.44% to 93%	

➤ STUDENT PROGRESSION

- To increase the industry collaboration from the present level of Seven MoU's to Eight MoU's in the current academic year (End of May 2023).
- Bridge courses are undertaken.
- Learn to speak and write English Program (Pilot study by BMS department).
- Experimental training.

➤ Administrative Level

To strive to attain accuracy in maintenance of document pertaining to students life cycle.

➤ RESEARCH & INNOVATIONS

- To attain the required quota of guideship and research scholars in the Ph.D center
- To come up with an institutional journal
- To acquire at least three government sponsor research projects for the academic year(2022-2023)
- To increase the number of research guideship.

ANNEXURE IX

QUALITY OBJECTIVES

➤ **INSTITUTION & DEPARTMENT LEVEL**

To train staff on good documentation by organizing NAAC state-level workshops.

➤ **ACADEMIC EXCELLENCE**

To raise the average passing percentage of First students of all programs for the academic year 2022-23 as follows:

Program	Current level → Target level 2021-22→2022-23	Remark (Mode of Exam)
F.Y. B.Com	67.58.76% to 72%	offline
F.Y. B.M.S	78.91% to 83%	
F.Y. B.A (MMC)	78.00% to 83%	
F.Y. B.Com (A&F)	72.73% to 75%	
F.Y. B.Sc. (IT)	43.85% to 48%	
F.Y. B.Sc. (CS)	61.64% to 65%	

➤ **STUDENT PROGRESSION**

- To increase the industry collaboration from the present level of Seven MoU's to Eight MoU's in the current academic year (End of May 2023).
- Bridge courses are undertaken.
- Learn to speak and write English Program (Pilot study by BMS department).
- Experimental training.

➤ **Administrative Level**

- To get the administrative staff trained on effective documentation practices.

➤ **RESEARCH & INNOVATIONS**

- To attain the required quota of guideship and research scholars in the Ph.D center
- To come up with an institutional journal
- To acquire at least three government sponsor research projects for the academic year(2022-2023)
- Recognition of College under Section 2(f) & 12B of the UGC Act, 1956.



This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

Nirmala Memorial Foundation

This MoU is effective from December 2022 - March 2024, hereinafter mentioned as “**Effective Date**” by and between Nirmala Memorial Foundation College of Commerce & Science, managed under the Nirmala Memorial Foundation, affiliated to the University of Mumbai, Maharashtra, registered under **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as “**The College**”, having PAN AAATN2249L, represented by its Principal, Ms. Swiddle D’Cunha.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at 302- Wellington Business Park – 2, Andheri-Kurla Road, Andheri East, Mumbai – 400069, hereinafter referred as “**TNSIF**”, having PAN AAECT4021D represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the “**Campus to Corporate Careers (C2C) Program**” for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered in an in-person, online or hybrid learning approach as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1 - 2.5 hours’ duration will be conducted 5 days a week over a 2 – 2.5-month period at a time.
4. The program also includes individual student counselling, parent engagement sessions, booster sessions as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted to place trained students in formal sector jobs.



6. **The above mentioned training and placement is free of cost for both the students and college.**

Based on the above, this MOU lays out the below responsibilities for both parties:



TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.

- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.
5. This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.
6. The MoU will be effective for a period of **one year** from the date on which both the parties have signed this MOU.



Name: Rupa Bohra
Managing Director,
TNS India Foundation

22/03/2023

Name: Ms. Swiddle D’Cunha

Principal,
Nirmala Memorial Foundation College of
Commerce & Science

22/03/2023



महाराष्ट्र MAHARASHTRA

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MEMORANDUM OF UNDERSTANDING

पद्याल गव्हर्नर कार्यालय, मुंबई
दि.क. १००००२०
13 SEP 2019
सक्षम अधिकारी

This Memorandum of Understanding is entered on 16 this day of Sept., 2019.

BETWEEN

Nirmala Memorial Foundation College of Commerce & Science, D.S.Road, Thakur Complex, Kandivali (East) Mumbai 400101, (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the NMFC for the sake of brevity as the Party of the First Part.

AND

SSB Institute For Central And State Government Exam, having its office at Ground Floor, Office Number-24, King Krest Building. Next to Ram Mandir, Dadar West, Mumbai - 400028 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the Party of the Second Part.

The party of the Second Part is a MSME registered organization (MSME Number: MH19D001880) with 6 branches across Mumbai providing professional coaching to students aspiring to become officers for Class I and Class II rank (Group A and Group B services) in Central and State Government. The team of party of second part comprises of professionals in the same fraternity who are ideally placed to understand the needs of employers, candidates, coaching classes and students.

2020
The party of the Second Part has proposed to provide coaching for clearing various exams of Officers or Class I and Class II rank (Group A and Group B services) in Central and State Government and personal counseling for Central and State Government selection criteria and exams to the college students of the party of First Part studying in first year, second year and third year of graduation and first year and second year of post-graduation.

NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES TO THIS MEMORANDUM OF UNDERSTANDING:

FPB
In this connection, party of the Second Part intends to be associated and work closely with Party of the First Part to conduct training and career counseling sessions for the college students for preparing and clearing Central and State Government civil services examination.

(a) Training program

- 1) Comprehensive training of 80 no. of hours will be provided to students of the party of the First Part who register for the above coaching. The charges for the said training will be paid by the students directly to the party of the First Part. It has been mutually decided that 25% of the fees will be retained by the party of the First Part and balance 75% will be paid to the party of the Second Part. The charges for the said coaching has been fixed at Rs. 6000/- (inclusive of all taxes) per student.
- 2) The party of the Second Part will impart training to the students the course curriculum comprising of 4 core areas i.e. Verbal English, Logic & reasoning, Quantitative aptitude and General Awareness. In addition the training will comprise of interview preparation, mock interview etc. The party of the Second Part will also assist the students of the party of the First Part in filling entrance exam forms for various central and state government jobs as per required
- 3) The Party of the Second Part agrees to provide the Party of the First Part with the Excel database of students' information covering attendance records, exams applied for by the students and results at regular intervals.
- 4) The Party of the Second Part agrees to provide study material notes in printed form / digital copy for the students as per the course curriculum.
- 5) The Party of the Second Part agrees to provide Schedule of the course to the management & students. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off to students due to exam related reasons/ holidays.
- 6) The Party of the Second Part will not enroll any student of the Party of the First Part directly in the branches of the Second part
- b) Coaching centre
- 7) A Centre to provide guidance for State/Central Government level competitive exams will be set up in the premises of the Party of the First Part and will be managed by the Party of the Second Part as per mutually decided schedule.
- 8) The party of the First Part agrees to do the following acts:
(i) Putting up notices and posters of party of the Second Part on the notice board within the campus and college website for information

- (ii) To allow the party of the Second Part to conduct training in college premises as per schedule and allow the students to attend the said trainings in the college.
 - (iii) To allow the party of the Second Part to conduct personal counseling in college premises as per a fixed pre-determined schedule and allow the students to attend the said counseling in the college.
 - (iii) To invite or to allow the party of the Second Part to participate in its college's campus job fair
- 9) It is hereby agreed between the party of the First Part and Second Part that no modification or alterations of any deliverables or terms and conditions of this MOU shall be effective unless made with prior consent of the parties mentioned hereinabove.
- 10) This Memorandum of Understanding is made in two original copies; one original copy shall remain in the custody of the Part of First Part, whereas second original copy shall be in the custody of the Second Part.

11) IN WITNESS WHEREOF THE PARTIES HERETO HAVE SIGNED THIS MOU ON THE DAY AND THE YEAR FIRST MENTIONED HEREIN ABOVE

Signed and Delivered the
In-charge Principal
Ms. Swiddle D'Cunha
(Party of the First Part)

)
)
)
)
)



Witness:
I. Prof. Sangeetha Shyam Sundar
Convener of Placement Committee of the Party
of the First Part

)
)



Signed and Delivered the
Director and Founder)
Mr. Sukrut Bhushan
(Party of the Second Part)

)
)
)
)

For SSB Institute

Proprietor

Witness:
Ravi Agarwal
Manager and Senior Faculty

)
)






SSB - INSTITUTE
FOR CENTRAL & STATE GOVT. EXAMS
MSME Registered Trust

Head Office: Office Space 24, Ground Floor, Bhavani Shankar Road, King Krest Building, Dadar (West), Mumbai - 400028.

MEMORANDUM OF UNDERSTANDING BETWEEN (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) and (SSB INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM)

Place: Mumbai
Date: 25/07/2019

This MoU has been signed on this 25th of July 2019 between (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) & (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM), duly signed by Shri an authorized representative of (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE). (Which expression and includes their legal heir, administrator etc.) as party of one PART AND BY Shri SUKRUT SANJIV BHUSHAN, DIRECTOR, an authorized representative of (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM) (which expression and includes their legal heir, administrator etc.) as party of other part.

CLAUSE ARE AS FOLLOWS :-

1. As discussed, we expect a minimum batch of up to 30 students two batch which would commence as per date finalized by college management and staff members.
2. The commercials as decided will be 6000/- per students, which will be collected by the SSB management.
3. As per discussion with the fee will be bifurcated in two parts. SSB - INSTITUTE will hold 4500/- & 1500/- will be issued to NIRMALA MEMORIAL Management immediately. *(including all taxes)*
4. Certification of Completion of Course will only be issued to all students post 3 months.
5. Schedule of the course will be shared to the management & students. *MH Law*
6. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off.
7. Student's data will not be taken on any account during the course or no group will be created with NIRMALA MEMORIAL Management permission.
8. Students will not be contacted unless and until students call for doubt clearing.
9. All documents related to Institute - MSME registration, PAN Card Number, Owner details etc will be provided once the agreement is signed between the two parties.
10. No student of your college will not be enrolled directly in our institute at Goregaon Branch.

We hope to have a long relationship with you and looking forward for the best service from our end to students.



For SSB Institute
Sukrut Bhushan
Director Proprietor

Office No.1, 1st Floor, Radhakunj Bldg., Opp. Anupam Annapolis, Off. Station Road, Goregaon (East), Mumbai - 400063

OUR BRANCHES

DADAR, VIRAR, GHATKOPAR, DOMBIVALI
• E-mail: goregaon@ssbinstitute.org • Website: www.ssbinstitute.org
CONTACT: +91 - 8302655216 / 9819107882 / 7304243670

MEMORANDUM OF UNDERSTANDING

BETWEEN

**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE**

AND

**WEBSTONE EDUCARE & INFOTECH
PRIVATE LIMITED
(Eduesy)**

MEMORANDUM OF UNDERSTANDING entered at Mumbai this 14th day of
February 2019.

BETWEEN

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE
AND
WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED
ON EDUCATIONAL COOPERATION

Nirmala Memorial Foundation College of Commerce And Science herein referred to as NMFCCS and Webstone Educare & Infotech Private Limited, herein referred to as Eduesy, hereinafter individually referred to as "the Party" and jointly referred to as "The Parties";

Acknowledging that:

1. NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE is an UNDERGRADUATE AND POSTGRADUATE institution offering University and career programs having its address at D. S. Road, Thakur Complex, Kandivali East, Mumbai 400101

2. WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED, a company incorporated under the Companies Act, 2013 providing specialized technical knowledge required by the industry through online/ in campus training. Having its registered office at 201, Parsrampur Chambers, Anand Road, opposite railway reservation office, Malad West, Mumbai 400064

Desiring to support the cooperation between the Parties in education and training programs;

Pursuant to the prevailing laws and regulations, policies and procedures of India

Have reached the following understanding:

ARTICLE 1 OBJECTIVE OF COOPERATION

The objective of this Memorandum of Understanding (MOU) is to cooperate in educational programs in Digital marketing to help students to build their career in more innovative and smart way using cutting edge technology.

ARTICLE 2 SCOPE OF COOPERATION

- a) Eduesy will provide faculty for training in 'Digital Marketing' to the Students of the college desirous to undergo such training.
- b) Eduesy will conduct training program as per the following with mutual Consent.
- i) 12 hours of teaching by Eduesy in the NMFCCS premises.
 - ii) 88 hours of lectures will be conducted online through their Training platform or "Mobile App".
 - iii) Revision or doubt sessions of 2 hours duration will be conducted Three times for Google certification.
 - iv) Eduesy will provide specific Identity to log in onto their portal for each student.

c) Examination:

The examination will be conducted by Eduesy as follows:

- i) Online: 2 hours duration on line examination will be conducted at college premises. A certificate of proficiency will be issued jointly with college and Eduesy after successful passing the examination.
- ii) Eduesy will conduct Google's basic level examination of 2 hours duration.
- iii) After successful completion of basic level the student can apply for advanced level examination. Eduesy will conduct this examination at college premises.
- iv) Students who are unsuccessful in basic level examination in first attempt may apply for advanced level after a period of one week of

N. S. Chaudhary Page 2 | 4

clearing basic level.
v) Eduesy will arrange for issuing a certificate by Google after successful clearing of appropriate levels.

ARTICLE 3 LOCATION OF ACTIVITIES

- (1) The Parties agree to implement the programs stated in Article 2 at the NMFCCS premises.
- (2) Any changes of the location of the programs shall be mutually agreed upon by the Parties.

ARTICLE 4 EXECUTING AGENCY

This MOU will be implemented by
(1) Mrs. Swidle D'Cunha, I/C Principal, Nirmala Memorial Foundation College of Commerce and Science referred to as NMFCCS Representative.
(2) Co-Founder Mr. Sudhir Mahale herein after referred to as Eduesy Representative.

ARTICLE 5 FINANCIAL ARRANGEMENT

- 1) EDUESSY will be paid Rs. 400.00 per student per program by NMFCCS for registration of student onto the Google portal, processing fees, examination fees, certificate charges and other fees by Cheque drawn in favor of "Webstone Educare & Infotech Pvt. Ltd." Or by bank transfer to the account number 805011004853 maintained by Eduesy with Kotak Mahindra Bank -Malad east branch.
- 2) All the software's required for conduct of courses will be provided by Eduesy. Legal charges and License fees for procuring required software for the program will be borne by Eduesy.

ARTICLE 6 INTELLECTUAL PROPERTY RIGHTS

- (1) Each Party shall protect, within its territory, intellectual property rights of the other party in accordance with the law in force

ARTICLE 7 CONFIDENTIALITY

A data of personal information like e mail id, Mobile phone no. of the students will be maintained at Eduesy to provide them services. It will be used for reference only. NMFCCS will not share other details of the student.

ARTICLE 8 LIMITATION OF PERSONNEL ACTIVITIES

The Parties shall ensure that their person engaged in the activities under this MOU shall engage only in activities under the framework of this MOU.

ARTICLE 9 SETTLEMENT OF DISPUTES

Any dispute concerning the interpretation and/or application of this MOU shall be settled amicably through consultation or negotiation between the Parties.

ARTICLE 10 AMENDMENT

- (1) This MOU may be amended or revised at any time by mutual written consent of The Parties, and such amendment shall form an integral part of this MOU.
- (2) Such amendment or revision shall come into force on the date as may be determined by the Parties.

ARTICLE 10 ENTRY INTO FORCE and DURATION

- (1) This MOU shall enter into force on the date of signing.
- (2) This MOU shall remain in force till end of academic year and may be extended by mutual written consent of the Parties.

Sudhir Mahale Page 3 | 4

ARTICLE 11 DISCIPLINE

1. After completion of each training session Eduesy will ensure that the faculty and students vacate NMFCCS premises latest within 30 minutes. Eduesy further undertakes to lock the said premises and handover the keys to the security guards / authorized person of the NMFCCS before leaving the premises.
2. None of Eduesy management, faculty, student, employee shall smoke or use any alcoholic drinks or banned substances during their visits to NMFCCS premises.
3. Eduesy shall not be entitled to permit any of its persons to stay in the classrooms, computer laboratories or premises overnight or for a period longer than training session hours.
4. NMFCCS shall have a right to terminate this agreement after successfully completion of one batch or academic year 2018-2019 whichever is earlier.

ARTICLE 12 FORCE-MAJEURE

1. If by an act of God or an act of state or whatsoever beyond the competence, control of the power of parties, hearing which includes but is not limited to all matters which are on account of irresistible, destructive or disruptive force of natural phenomenon, war, extensive civil disturbances, legislative actions, floods, droughts, earthquakes; the Party/Parties not being in position to perform their obligations, such parties shall not be liable to pay the other any compensation or damages whatsoever. Any event defined as FORCE-MAJEURE above shall be brought by the party suffering there from to the notice of other party within a period of 15 calendar days. If the period exceeds three months and the resumption of operation is not possible in the opinion of any of the parties, then in such a situation this agreement may be terminated with immediate effect, at the instance of any of the parties. The parties herein, in such event, shall not have any claim whatsoever against each other and this agreement shall be treated as closed by mutual consent without any further liability.

IN WITNESS WHEREOF, the undersigned, have signed this MOU.
The agreement is executed in duplicate,

Signed sealed and delivered on behalf of;

Name: Mr. Sudhir Mahale 14/02/19
CO FOUNDER

WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED

Signature: 14/02/19

Name: Mrs. Swiddle D' Cunha
I/C Principal

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERSE AND SCIENCE.

Signature:

(Handwritten signature)

Memorandum of Understanding Regarding Internships

This Memorandum of Understanding (MOU) documents the understanding of the two parties on how to collaborate on an internship.

Whereas, Party A is one of the first NGOs in India working for the cause of supporting widows and single income families, Aashman Foundation.

Its website, www.aashmanfoundation.org

whereas, Party B Nirmala Memorial Foundation College of Commerce and Science, (Kandivali East)

Whereas, Party A and Party B intend to collaborate on providing internship opportunities for Party B's students to enhance their employability and competitiveness in the job market.

It is understood by the parties that the importance, benefits and requirements of this internship are –

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- Letter Of Recommendation to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Party A promises to carry out the training, managerial and administrative duties related to the program as described above.

Party B promises to inform its students through various channels such as Distribute the program description through responsible personnel, and

Place the attached advertisement through such media as career web pages, newsletters and email distributions.

There is no financial transaction between Part A and Party B, namely neither party shall charge other party for any activities or services mentioned herein.

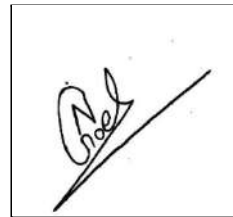
Both parties agree that this MOU is not a legally binding contract and can be terminated by either party by notifying the other party.

The Primary Contact Person of Part A
Name: yashi tyagi
Position: Assistant supervisor
Email address - yashityagi53@gmail.com

The Secondary Contact Person of Part A
Name: Vjaman
Position: National youth president
Email address : writetovjaman@gmail.com



The Primary Contact Person of Part B
Name: Ms. Swiddle D'Cunha
Position: I/C Principal
Email address: principalnirmalacollege@gmail.com



The Secondary Contact Person of Part B
Name: Dr. Neha Goel
Position: Placement Officer
Email address : nmfcplacement@gmail.com

Date: 29/01/2022

Interested students can fill this form.

<https://forms.gle/DAHZaqWwAXFq6KBc6>

Description of Internship Program at Aashman Foundation

Aashman foundation is one of the first NGOs in India working for the cause of supporting widows and single income families.

About Us:

Our key areas of focus are:

- **Women Empowerment:** Providing free training and in kind support to widows so that widows and single income families can stand on their own and live a respectable life.
- **Under-privileged children:** Provide nishulk (free-of-cost) education and healthcare to the needy children and help them realise their rights.

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- LOR to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Departments:

1. Social Media Marketing - 3 Months
2. Sales and Marketing – 45 days
3. HR - 45 days/3/6/9/12 Months
4. Fundraiser – 30/45 days
5. Social work – 3/6/9/12 Months
6. Online event management - 3 months
7. Graphic designing- 3 months

8. Winter Internship- 30 days
9. Content writing - 3 months

Interested Applicants can fill the form. The link for the form is given - <https://forms.gle/DAHZaqWwAXFq6KBc6>

For further details, visit: www.aashmanfoundation.org

For Aashman Foundation
Vijay Kumar
Auth. Signatory

INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 17-03-2022 by and between:

Scholiverse Educare Private Limited, having its registered office at B-610, Unitech Business Zone, Nirvana Country, Sector-50, Haryana - 122018, acting through its authorized representative Mr. Samay Bhatnagar, Head, University Relations (hereinafter referred to as "Internshala");

AND

Nirmala Memorial Foundation College of Commerce and Science (hereinafter referred to as the "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; acting through its authorized representative Dr. Neha Goel, Placement Convener.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

Overview:

This agreement is regarding the college registration of 'Nirmala Memorial Foundation College of Commerce and Science' with 'Internshala'.

Responsibilities of Internshala:

- Create student accounts for all the students registered by the College.
- Provide weekly Internship update to all the students registered by the College as per their filled in preferences
- Provide an online resume maker to all the students of the College registered with Internshala.
- Safeguard students' data as per Internshala privacy policy (<https://internshala.com/privacy>)
- Inform the college when students get selected for an internship.
- Provide College with Internshala logo and brand name to be used in College's communications (internal or external) and on its website to recognize Internshala as the internship and training partner and any other purpose limited to the scope of the agreement.

Responsibilities of College:

- Recognize Internshala as the internship and training partner in all internal and external communications including on its website and in admission/media brochures.
- Send a communication to all the students and faculties regarding the association and direct/encourage students to verify their accounts.
- Provide the information of all the interested students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Regularly post a list of students selected for internships through Internshala every month on the college's notice board.
- Authorize Internshala to recognize college, using College logo and/or brand name, as a registered user in its communications (internal or external) and on Internshala platform only for the purpose limited to the scope of the agreement.

Commercials:

This is a non-commercial agreement whereas neither party is required to make any payment to other party for carrying out the responsibilities listed in this agreement.

Term and Termination:

This agreement will be operational and valid from 17-03-2022 and the initial tenure of the agreement is 1 (one) year. Upon completion of the tenure, the agreement can be renewed for another 1 year and so on with mutual consent of both parties.

Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least one month prior to termination date.

Indemnity

The college understands and agrees that all the information provided on Internshala related to internships and trainings is provided on as is basis. It further agrees that while Internshala makes efforts to ensure the accuracy of the information supplied, it does not guarantee it and the college will choose to disseminate this information to its students solely at its discretion. The college agrees to defend, indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors against any loss, claims, damages, costs, liabilities and expenses (including, but not limited to, reasonable attorneys' fees) arising out of or related to its use of content of Internshala platform feed that it posts, stores or otherwise transmits on or through its platform(s) or to its students or to general public at large.

The college understands and agrees that as a platform, Internshala acts as a bridge between the organizations who wish to hire interns and the students who wish to apply for the internships. We make best efforts to bring the best internships on the platform, educate students about the same and ensure that they can apply to these internships in a seamless manner. However, the eventual hiring decision, rightfully, resides with the organization which is hiring interns and is dependent on several factors such as the skills of the applicant, quality of her applications, competition, requirements and assessment process of the organization, student's availability at the required location and for the desired period of the internship etc. Since these factors are beyond Internshala's control, Internshala does not and can not guarantee an internship to an applicant.

The college further agrees to indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors, if any, who controls any thereof, against any loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses whatsoever reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based upon any false representation or warranty or breach or failure by the College to comply with any covenant or agreement made by the College herein or in any other document furnished by the College to any of the foregoing in connection with this agreement.

Trademarks:

Except to the limited extent expressly provided in this Agreement, neither Party grants, nor the other Party will not acquire any right, title or interest (including, without limitation, any implied license) in or to any property of the first Party. All rights not expressly granted herein are deemed withheld. All use by a Party of the other trade names, trademarks, service marks, logos, etc., and any goodwill associated therewith, will inure to the benefit of the grantor.

Confidentiality:

Internshala and the College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.

If either Party (the "Receiving Party") under this Agreement gains access to confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's prices, business, plans, technology, products, and other non-public information of the Disclosing Party (collectively, "CI" or "Confidential Information"), then the terms of this section will apply. CI includes all information in tangible or intangible form that is marked or designated as confidential by the Disclosing Party or that, under the circumstances of its disclosure, should be considered confidential. The Disclosing Party owns all right, title and interest, including all patent, copyright, trademark, trade secret rights and any other intellectual property or proprietary rights in any jurisdiction, including any and all applications, renewals, extensions and restorations thereof, in the Disclosing Party's CI. Each Party agrees that it will not use in any way, for its own benefit or the benefit of any third party, except as expressly permitted by, or as required to implement, this Agreement, nor disclose to any third party (except as required by law or to such Party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's CI. Each Party will take reasonable precautions to protect the confidentiality of the other Party's CI that are at least as stringent as it takes to protect its own CI.

Force Majeure:

Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Disputes:



The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives.

Signed and Delivered by The Signatory Representative of Parties to this agreement:

For and on behalf of

Force Majeure:
Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Internshala



(Samay Bhatnagar, Head - University Relations)
(Authorized Signatory)

For and on behalf of

Nirmala Memorial Foundation College of Commerce and Science



(Dr. Neha Goel, Placement Convener)

(Authorized Signatory)

This audit trail was created during the document signature process and holds details of parties involved, including email address of signer(s), device IPs, signature timestamp and more. It serves as a digital certificate and can be used as a legal evidence.

DOCUMENT	SHT-MOU-CodeChef- Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf
INITIATOR EMAIL	agreements@unacademy.com
INITIATOR REFERENCE ID	af673fba89ef4433b15d2df6b207f644

DOCUMENT NAME	FINGERPRINT	REFERENCE ID	VERIFICATION LINK
SHT-MOU-CodeChef- Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf	0435ec6af61ed2c64c9	7763d35b88794f04a81	Click to verify
Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf	1d05b2c2a7f9feeb6bb	fa231e02ad58b	
	62784a18faea5979c44		
	dbddba0		



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Signature request initiated for:

govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Initiated on: 2022-06-09 11:07:36 UTC

IP: 14.97.89.74



Signed By govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Signed on: 2022-06-23 04:39:24 UTC

IP: 110.227.254.243



Signature request completed.

Completed on: 2022-06-23 04:39:27 UTC

IP: 110.227.254.243

Memorandum of Understanding

This agreement is being entered into on 29th March 2023 by and between Caelum Consulting Pvt. Ltd, a Company incorporated under the Companies Act, with corporate office at Zenia Building Hiranandani Circle, Hiranandani Business Park, Thane, Maharashtra 400607 (Company) represented by its Founder & CEO Kunal Sharma & Nirmala Memorial Foundation College of Commerce & Science, a College/University (Success Partner), located at 90 Feet Rd, Kandivali, Thakur Complex, Kandivali East, Mumbai, Maharashtra 40010 represented by its I/C Principal Ms. Swiddle D'Cunha.

1. The Company owns and manages the service and brand "Kenznow" (KW). Hereinafter Company & KW will mean one and the same entity.
2. The Company shall counsel & facilitate offering of Online Higher Education courses to students, through its partner Educational Institutions (EI) abroad.
3. The Success Partner shall provide Kenznow the platform to address their students online & offline, through seminars or otherwise, to educate their students about various courses & subsequently registering the students to who are voluntarily interested in the program.
4. Kenznow shall counsel the students, help them identify the best courses, aid them in application and coordinate with the partner institutes for favorable outcome for students.
5. Kenznow shall guide the students to get best possible scholarships wherever possible and the decision to offer the admission and/or the scholarship lies totally & at the sole discretion of the Educational Institute (EI).
6. Based on the course chosen the Student may have the option to complete course online/offline or in a hybrid model.
7. The Success Partner shall disseminate the information about courses to its students, from time to time & through digital or physical channels.
8. Success Partners shall extend necessary infrastructure in their premises to conduct seminars and/or admission process for their students, on mutually agreed date and time.
9. All fee & other payments with respect to the course shall be made by the students directly to the EI or as directed by Kenznow.
10. Kenznow & EI shall communicate to students on a timely manner with respect to process to be followed.
11. The Success Partner is entitled to receive "Success Partner Fees" from Kenznow based on the "Schedule of Success Partner Fees" in annexure 1. Changes, if any to the fee payable shall be intimated by Kenznow to the Success Partner.
12. Fees shall be paid to Success Partner as per agreed terms and payment cycle after deduction of Income Tax and adjustment of GST.
13. KW shall keep the Success Partner updated on the progress of all students from their college including enrollment, admissions & more.
14. Once a student gets admitted to a course, he/she deals directly with the EI and under the directions from the EI. The student is expected to follow the rules and manage the course accordingly.



Sign



Sign

15. Success Partner Registration will be effective from the date of signing-up of the agreement and shall be valid for the initial period of two years. Post which the agreement shall get auto renewed, unless either of the parties shall, in writing, communicate to the other party to terminate the agreement.
16. It is agreed that the brands/logos, trademarks, etc., belonging to each Party are the exclusive property of the respective Party and cannot in any circumstances be used, or copied, or altered in any manner which is identical/ similar the brands/logos/trademarks of the other Party without being specifically authorized in writing by that other Party.
17. In the event of any breach of terms of this agreement or fulfilment obligations due to any reason, each party shall reserve the right to terminate this agreement with reasonable prior notice.
18. The clauses of the agreement are legally binding to both the parties & the court of Jurisdiction of this agreement shall be the courts in Mumbai.

Accepted



For _____
(Caelum Consulting Pvt. Ltd)

Kunal Sharma
Founder & CEO
Date: 29th March 2023

Accepted



For _____
(Nirmala Memorial Foundation
College of Commerce & Science)

Ms. Swiddle D'Cunha
I/C Principal
Date: 29th March 2023

Annexure 1

Schedule of Success Partner Fee*

Students Accepted	Success Partner Fee per Student Accepted (INR)
1 to 10	4,000
11 to 20	6,000
21 to 50	9,000
51 to 100	11,000
101 +	14,000

*Notes:

- This is a slab based structure of Success Partner Fees based on number of successful student admissions in a given Financial Year.
- The Success Partner fees is due after the student completes at least one semester of the elected course.
- The fee is applicable only for the double degree program, in association with the Kenznow Partner University abroad. Herein the students are required to pay all their tuition fees directly to the Partner University abroad.
- For other courses, fees, if any, would be separately communicated and paid.
- The Success Partner Fee is subject to applicable taxes and GST, if any.

Sign

Sign



THE CENTER
OF EXCELLENCE

Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on date 1st June 2022 between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certipart CATC having its Registered office at 193, 3rd Floor, Vinobhapuri, Lajpat Nagar-II, New Delhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Institutional, Collaboration) hence for purpose of MOU known as 'Delivery Partner' Nirmala Memorial Foundation college of Commerce & Science and represented by Principal Ms. Swiddle D'Cunha hence for purpose of MOU known as 'Resource Partner'.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of Microsoft, Apple, EC Council, Autodesk, IBM, Adobe, Mississippi State University, University of Texas, in their campus the same would be applicable for students from all streams like IT/ CS, ECE, E&TC, EEE, Mechanical, Civil, Architecture, Commerce, Finance, Marketing etc, in online / offline mode.
3. 'RESOURCE PARTNER College/University' is not required to make any investment for the COE program.
4. 'RESOURCE PARTNER College/University' have to provide assurance for minimum 50 number students to be enrolled for the online/offline training and certification program in a one academic year.
5. Students enrolment is purely voluntarily and if they are interested they would directly enroll online/offline and make payment against certification to Quantum Learnings, 'RESOURCE PARTNER'. is nowhere responsible or involved w.r.t financials against the same.
6. 'RESOURCE PARTNER College/University' would ensure full students participation for department wise free webinars/seminars being conducted by Quantum learnings for their University/ College/ Institution at regular intervals throughout the year.
7. 'RESOURCE PARTNER College/University' will get campus wise COE license for students and their faculty's based on the total strength in the campus along with COE Plaque.
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to mentorbuddy.com a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus license issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, some would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. The tenure of the MOU will be for minimum 2 years. i.e from 1st June 2022 To 31st May 2024, Will be renewed after two years.
11. 'RESOURCE PARTNER College/University' faculty members can participate in the 'free' online Faculty Development Programs being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.

12. Free Trainings for students who voluntary enroll for certification will be executed through Instructors live online.
13. Duration of the training program is 30 hours + Project
14. Type of Courses are Data Science & Data Analytics, Machine Learning & AI, Core & Advanced JAVA, Web App Development, Cyber & Mobile Security, Advanced Excel, Business Analytics, and Digital Marketing etc.
15. Programs are applicable for all year students from 1st year to final year.
16. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
17. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
18. This clause is intended to be legally binding and the parties agree and acknowledge that both the terms of this MOU and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
19. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai.
20. If Resource Partner College/University is satisfied with the services provide by COE they would issue a letter of appreciation for the same.
21. Resource partner College/University will also get bundled Center of Excellence for AI as an when it is launched.

For

Nirmala Memorial Foundation
College of Commerce & Science
Ms. Swiddle D'Cunha
I/C Principal

For

QUANTUM LEARNINGS
Mr. Sandeep Giyyan Jethani
Head Institutional Collaboration

Witness

Name: *Dr. Neha Goel*
Designation: *Convener (Placement Cell)*

Signature

Date: 1st June 2022



Witness

Name: Mr. Tushar Jethani
Designation: Co Founder

Signature

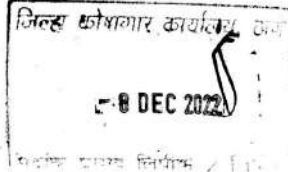
Date: 1st June 2022



महाराष्ट्र MAHARASHTRA

2022

28AA 114442



This MEMORANDUM OF UNDERSTANDING made at Mumbai this 29th of March of 2023 between **Nirmala Memorial Foundation College of Commerce and Science**, having its office at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, hereinafter referred to as "Nirmala Memorial Foundation College" (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) of the One Part and **Raj Software Technology India Ltd. (RSTIL)** 503, C wing, Hetal Arch, Opp. Natraj Market, S.V. Road, Malad (West), Mumbai - 400064. (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its management, teachers, staff, students, employees and its successors) of the other part:

जाहिरनामा

जाहिरनामा क्रमांक दिनांक = 9 DEC 2022

दस्तावेजा प्रकार
 पत्र मॅगनी करणार आहे का ? :- होय/नाही
 गिरकऱ्याचे दौलतखान वगैरे
 मुद्रांक विकत घेणाऱ्याचे नांव व पत्ता
 दुसऱ्या पकडाराचे नांव व पत्ता
 हस्त अस्तव्यास त्याचे नांव/पत्ता
 हस्त्ये वरील

S. J. MISHRA
 Advocate High Court
 Jalaram Mishra Chawl,
 Gamdovi Rd, Palsar (E),
 Kandivalli (E), Mumbai-400 109

परवानग्याकर मुद्रांक विक्रेत्याची सही (एमोड आर. दुबे) 9 DEC 2022
 मुद्रांक विक्रीचे पत्ता - आशुभकर कुमर, शांती पार्क, मीरा रोड (पूर्व), वझे,
 परवाना क्रमांक 9209043

मुद्रांक खरेदी केल्यापासून ६ महिन्यात वापरणे बंधकारक आहे.

700859



WHERE AS:-

- a) Raj Software Technology India Ltd. is an educational service provider engaged into services of providing Computer and Skill training courses since last more than 25 years and is a well known service provider in the computer training industry and have made goodwill for themselves in the said industry. It provides educational knowledge and teaching syllabus to Institute for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. It also caters to tailor made needs of the educational institute.
- b) Raj Software Technology India Ltd. has approached the Nirmala Memorial Foundation College to provide computer education at special discount of 50% on price list for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. for its students, provided the courses conducted by Raj Software Technology India Ltd. will not be parallel or overlapping to those run by the Nirmala Memorial Foundation College.
- c) This MOU is for 3 Academic year starting from the academic 23-24. The following proposal is in the Ratio 70:30. Wherein 70% share of the total income is of Raj Software Technology India Ltd. and 30% of share of the total income is of Nirmala Memorial Foundation College. GST or any other taxes if any will be collected over and above the fees charged and will be distributed on the respective shares of each party above. Settlement of fees will be done every 15 days.

Name of the firm: Raj Software Technology India Ltd.

PAN: AABCR5331F

List of the courses is attached:

Raj Software Technology India Ltd.'s responsibilities:

1. Arrangement of faculties and training students as per the course.
2. Will not terminate the agreement without completing a batch, if terminated proportionate fees collected will be refunded to students (GST or any other taxes paid to the authorities shall not be refunded).
3. Marketing strategy and cost will be provided by Raj Software Technology India Ltd.
4. The payment of salary to the faculties will be the responsibility of Raj Software Technology India Ltd.
5. Fees structure shall be decided mutually.
6. Setting of test papers, checking and timely examinations shall be carried out by Raj Software Technology India Ltd.
7. Printing and stationary cost to be borne by Raj Software Technology India Ltd.
8. Study material to be provided by Raj Software Technology India Ltd.
9. The fees will be collected by Nirmala Memorial Foundation College. under the name of Raj Software Technology India Ltd.

10. RSTIL will provide 100% Placement Assistance to its students, especially to those who has enrolled with them for Long Term and Intermediate Career Course.
11. Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and / or Raj Software Technology India Ltd. As per the requirement.
12. Raj Software Technology India Ltd. will raise GST or any other tax if applicable on 70% of its share to Nirmala Memorial Foundation College.
13. Certificate to be provided by Raj Software Technology India Ltd. only.

The Nirmala Memorial Foundation College's responsibilities :

- 1 Sharing of database with Raj Software Technology India Ltd. for the purpose of marketing and knowledge sharing seminars to be conducted in college.
- 2 To provide space for admission process in initial months.
- 3 Raj Software Technology India Ltd. promotion in college. (ie. Putting up of 1 standee size 3*6 feet throughout the year. 1 facing main)
- 4 Allowing Raj Software Technology India Ltd. to Market itself in the college. (ie. Pitching in all the classroom about the course, distribution of promotional materials etc.)
- 5 Admission process to be carried out by Nirmala Memorial Foundation.
- 6 Collection of fees to be done by Nirmala Memorial Foundation.
- 7 Ensuring support to Raj Software Technology India Ltd. and encourage quality education driven by Raj Software Technology India Ltd..
- 8 Any discrepancies/disputes arising with the terms of the MOU would be subjected to Mutual Consent as far as possible, failing which help of a mutually acceptable arbitrator will be taken.
- 9 Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and/ or Raj Software Technology India Ltd. As per the requirement.
- 10 A notice period of 3 months would be given to either party so that necessary steps and precautions can be undertaken in case of termination.
- 11 Agreement/MOU subjected to jurisdiction of Mumbai only.




For Nirmala Memorial Foundation
College
Ms. Swiddle D'Cunha
In charge Principal




For Raj Software Technology India Ltd.
Represented by
Mrs. Apkesh Joshi



महाराष्ट्र MAHARASHTRA

2020

XB 680675



Sub-Treasury Officer,
Vasai.

27 JAN 2021

Sub-Treasury Officer,
Vasai.

Memorandum of Understanding

२७/१/२१

THIS MEMORANDUM OF UNDERSTANDING, hereinafter referred to as "MOU" is an agreement made at Mumbai on the 9th day of February, 2021, between **Buycano Private Limited**, a company incorporated under the Companies Act 2013 and having its Corporate and registered Office at 504 Sundaram 1A, Raheja Complex, Malad East, Mumbai - 400097 hereinafter referred to as "buycano" which expression shall include its successors and assigns on the One Part;

AND

Nirmala Memorial Foundation College of Commerce and Science situated at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, an Educational Institution affiliated to the Mumbai University,

Christopher Mathew

[Signature]

1

hereinafter referred to as "the College" which expression shall include its successors and assigns on the Other Part.

WHEREAS:

- A. Buycano Trains and supports students by providing lucid and focused information that assists them in understanding the subject and preparing for NISM Examinations.
- B. Buycano android application has crossed download mark of 5k on playstore and is all set to cross the mark of 10 k users.
- C. The core intents of the Training Program are, to (i) spearhead a unique industry initiative by skilling candidates across multiple financial domains; (ii) Create a large scale sustainable entity that provides specialized skilling and enhance employment opportunities for the students ; (iii) Work with non-competing domain experts in the fields of Mutual Fund, Insurance, Banking, Stock Broking other such financial Educational Services, and associate with institutes established by sectoral regulators, learning /training institutes of stock exchanges, and leading management institutes for the purpose of the program; and
- D. The College is affiliated to Mumbai University and provides undergraduate, graduate and postgraduate courses or either one or more of them and
- E. The College is willing to collaborate with the initiative of making the students industry and job ready through the certification Training programs offered by buycano.

NOW IT IS AGREED BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. DEFINITIONS (in alphabetical order)

Sl. No.	Word/Acronym	Definition
1.	Batch:	Means a set of students enrolled for the Program from the College during an Academic Year.
2.	BFSI:	Banking, Financial Services, and Insurance.
3.	College Personnel:	Members of faculty/management of the Education partner.
4.	Course Period:	The duration of the course in hours.
5.	Curriculum:	The topics and subtopics being covered in the course.

Charitable, Malabar, Raj

6. **Delivery Schedule:** Schedule of classes to be conducted by buycano for the successful conduct of the Program.
7. **Faculty:** A domain expert who can provide classroom lectures and impart knowledge to the students of the Program on the respective functional area of the BFSI Sector.
8. **Logical Competency:** Means the capability of providing strong and sensible reasoning.
9. **NISM:** National Institute of Securities Market.
10. **SEBI:** Securities and Exchange board of India.
11. **Skill:** Necessary know-how of performing a job.
12. **Trust / Society:** Any Trust or society registered under The Indian Trusts Act, 1882 or The Co-operative Societies Act, 1912 respectively or such other relevant Act as may be applicable in India.
13. **University:** Any University recognized by the University Grants Commission, to which a College is affiliated.
14. **Vocational:** Means imparting such education and knowledge which is capable of developing necessary skills and abilities.

2. THE COLLEGE:

2.1. The College agrees to:

- (i) Support the initiative of skill development and entrepreneurship for its students and collaborate with buycano on creating job ready professionals for the BFSI industry
- (ii) Conduct the training programmes as a short-term Professional Certification/s in addition to the undergraduate / graduate courses of the College.
- (iii) Provide all necessary infrastructure required for the physical delivery of the Training Program if it is to be conducted offline.
- (iv) Consult with buycano and schedule the delivery of the Program based on the availability of students of the graduate/undergraduate course for which the students have primarily registered with the College.
- (v) The Placement Officer or any suitably designated officer will be the primary facilitator on behalf of the college.

3. RESPONSIBILITIES OF buycano

3.1 buycano hereby agrees to take overall responsibility for the Program and further agrees to:

- (i) Work as a bridge between the industry and institutions for creating job ready resources.

Chaitanya Malhotra

[Signature]

- (ii) Train the students on regulatory certifications, behavioural and functional skilling as a part of its certification training programs.
- (iii) Ensure maintenance of quality standards for the program. Share attendance and performance records with the college on regular basis.
- (iv) Provide Trainers and Faculties in collaboration with the Industry.
- (v) To provide industry interface through dialogue with industry experts during the course of the program.
- (vi) Maintain the confidentiality of the current and ex-student data of the college

4. FEES, COURSE CONTENT AND CURRICULUM

- 4.1. Buycano and the College agree to follow a collaborative approach towards matters including but not limited to the following
- (i) Coaching for NISM XVIII / NISM V A / NISM XII, / NISM XV Certifications.
 - (ii) Fees per student will be Rs 2,499/- Plus GST (**We share 30 % of the fees collected with the college as per rules of college**). The fees will be paid by interested students directly to the college. Deserving students would also be provided a scholarship.
 - (iii) Coaching students and getting them enrolled on NISM portal and assisting students for finalizing of examination centers of NISM and dates of the exam.
 - (iv) Fees for NISM will have to be borne by the students apart from coaching fees of Rs 2499/-.
 - (v) Total course - 30 hours of Instructional training inclusive of home work
 - (vi) All classes will be on Google meet / Zoom platform if online.
 - (vii) There is no restriction on number of students per batch in online model. But for physical class at least there should be more than 5 students for a course.
 - (viii) We raise our bill to college only after the training have been successfully completed by us for the batch.

5. FORCE MAJEURE:

Notwithstanding anything to the contrary herein contained, nothing herein shall apply if either party is prevented from discharging its obligations hereunder due to any cause arising out of or related to any Act of God or Act of State, war, riot, civil commotion, terrorism, industrial unrest, labour strikes or any order of any governmental, semi-governmental or local authority or similar cause.

Christopher Matthews

[Signature]

6. INTELLECTUAL PROPERTY; TRADE NAMES; TRADEMARKS:

All rights relating to intellectual property, trade names and trademarks in all Confidential Information disclosed by one party to the other and in all media comprising such Confidential Information shall as between the parties remain the property of the disclosing party and nothing in this Agreement shall be taken to represent an assignment, license or grant of other rights in or under such Intellectual Property Rights.

7. TERMS & TERMINATION:

7.1. This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a 3 (Three) months notice. Thereafter, this MOU may be renewed for further periods ("Renewal Term"), by mutual agreement between the Parties. The rates for the Educational Services under the renewed MOU shall be the same unless otherwise agreed. All pending payments with regard to the services will have to be cleared within 90 days of the termination.

8. NOTICES:

8.1. All notices, requests, consents, waivers or other communication required or permitted hereunder shall be in writing and shall be deemed properly served: (i) if delivered by hand and received by an authorized employee or officer of the Party, (ii) 3 days after being given to a reputed courier with a reliable system for tracking delivery, (iii) upon receipt of confirmation receipt when sent by facsimile; or (iv) 14 days after the date of dispatch by certified or registered mail, postage prepaid, return receipt requested; (v) when sent by electronic mail. All notices and other communication shall be addressed as follows:

In the case of buycano: Buycano Private Ltd.
Attn: CEO Tel: +91 8976612969 Email: cmathews821@gmail.com

In the case of the College:
Attn: Principal Tel.: 022 2854 5439 Email: principalnirmalacollege@gmail.com
Attn: Placement Cell Convener Tel.: 9820124916
Email: nmfcplacement@gmail.com

9. MISCELLANEOUS:

9.1. This MOU, together with the attachments, shall constitute the entire understanding of the Parties concerning the subject matter hereof and supersede any and all prior oral or written representations, understandings or agreements relating thereto.

Christina Mathews

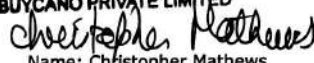
[Signature]

- 9.2. No modifications, alterations, amendment or waivers of any provisions herein contained shall be binding on the Parties hereto unless evidenced in writing and signed by duly authorized representatives of both Parties.
- 9.3. The Parties hereto shall comply with all applicable central and state laws, rules, court orders, governmental, regulatory or statutory orders and other regulations as required in connection with the performance of this MOU. The College agrees to comply with Indian laws in the performance of the educational services while in India.
- 9.4. In the event of any conflict or inconsistency within the provisions of the body of this MOU and any Addendum to the MOU, the documents shall be read in the following priority to resolve such conflict or inconsistency:
FIRST, the body of this MOU; and
SECOND, the Addendums to the MOU.
- 9.5. The headings given to the Clauses herein are inserted only for convenience and are in no way to be construed as part of this MOU or as a limitation of the scope of the particular Clause to which the title refers.
- 9.6. Any provisions of this MOU which, either expressly or by implication, survive the termination or expiration of this MOU, shall be complied with by the Parties in the same manner as if the present MOU is valid and in force.

The persons signing this Agreement on behalf of buycano Pvt Ltd., and College hereto certify by the said signatures that they are duly authorized to sign this Agreement.

IN WITNESS WHEREOF, THE PARTIES HAVE CAUSED THIS MOU TO BE DULY EXECUTED on this 9th day of February 2021.

Signatures:

For buycano Pvt Ltd
For BUYCANO PRIVATE LIMITED

Name: Christopher Mathews
Director

Designation: Chief Executive Officer

In the presence of


Name: Gaurav Garg

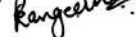
Designation: Founder & CEO Ant
Wealth

For Nirmala Memorial Foundation College
of Commerce & Service, Kandivali east
Mumbai


Name: Swiddle D'Cunha

Designation: In charge Principal

In the presence of


Name: Sangeetha Shyam Sundar

Designation: Assistant Professor



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, ठाणे
29 AUG 2022
मुद्रांक प्रमुख हिरण्यक / लिपीक



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

[Handwritten signature]

धोबिना २

दिनांक २ SEP 2022

पंजीकृत करार

दस्तावेजांची कटवणार आहे का ? :- होय/नाही

निवासीचे पत्तिकावळ वर्ग Apeksha A. Saw (Adv.)

मुद्रांक विभागाचे पत्तिकावळ वर्ग व पत्ता C-607, Sai Tower, S. V. Road, Jai Yogeshwari

मुद्रांक विभागाचे पत्ता Mandal, Andheri West, Mumbai-400 068.

मुद्रांक अकराव्यास स्थाने नांव/पत्ता

मुद्रांक स्थाने

मुद्रांक विभागाचे मुद्रांक विभागाची स्थाने (मुद्रांक अकर. दुवे)

मुद्रांक विभागाचे पत्ता - जनेश्वर कृष्ण, लाडी पार्क, नीरा रोड (पूर्व), व.प.

मुद्रांक क्रमांक १२०१०४६

मुद्रांक अकराची कटवणारसून ६ महिन्यात बापराजे तंदाकवळ आहे

- 2 SEP 2022

426523



M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a Company registered under the Companies Act 1956 having its PAN No. _____ through its _____ Mr. _____ addressed at Thakur Complex, 90 Feet Rd, Thakur complex, Kandivali East, Mumbai, Maharashtra 400101 hereinafter individually referred to as "Party" "NMF", and collectively "the Parties."

WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

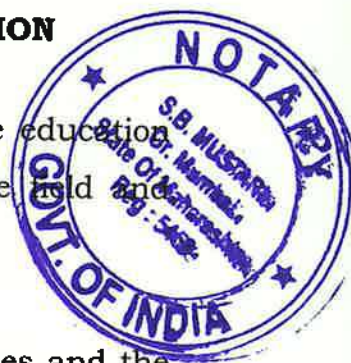
AND WHEREAS THE NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE

& SCIENCE is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in



the name and style of "**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION**"

2. PURPOSE OF THE BUSINESS:

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:

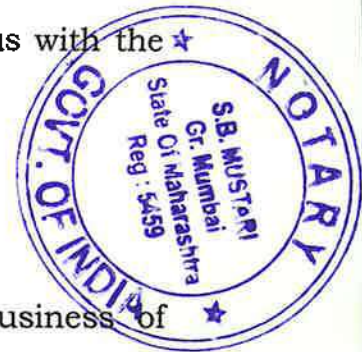
The office of the business shall be at Nirmala memorial foundation of college.

4. DATE OF COMMENCEMENT OF BUSINESS:

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. NATURE OF BUSINESS:

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "**Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation**" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

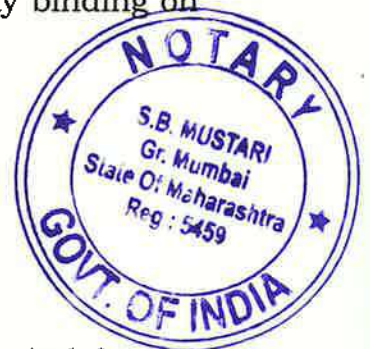
whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

- I. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE,**
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
- Speedjet Aviation** will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.

B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:



I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.

a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;



PSK

A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

(1)	SPEED JET AVIATION	50%
(2)	NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &	
	SCIENCE,	50%
	TOTAL	100%



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **Speedjet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - STATE BANK OF INDIA

Branch Address: - Andheri West

Account Number: - 39449645339

IFSC Code: - SBIN0051262

C. **PERMISSIONS AND APPROVAL FROM
VARIOUS GOVERNMENTAL DEPARTMENTS**

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

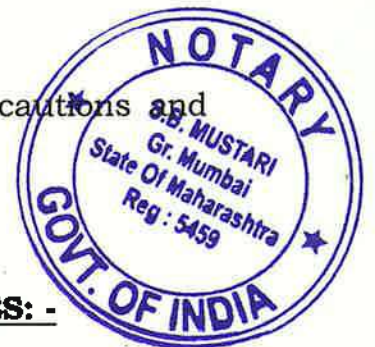
responsibility of running business with all precautions and legal compliances.

D. **IN CASE OF BREACH OF COMPULSORY DUTIES: -**

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. **PERSONAL LIABILITIES:-**

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



Signature

F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for errors of commission/omission discovered later.



[Handwritten signature]



J. **DISSOLUTION :-**

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

K. **POLICY DECISIONS :**

All the Policy and other decisions will be taken by both the parties and their legal implications / compliances / formalities and execution will be responsibility of the

Administrator and such decisions will however be binding on all the parties.

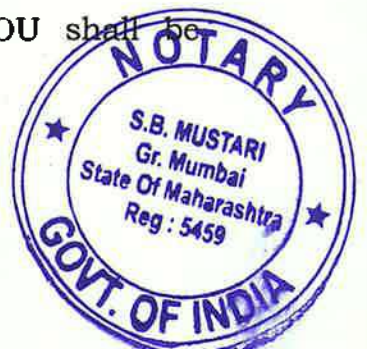
L. **ARBITRATION-IN CASE OF DISPUTES:**

All Disputes and questions whatsoever which shall either during the business of afterwards arise between the parties, their respective representatives, touching these presents or the construction or application thereof or any clause or thing herein contained or any other in any way relating to the business shall be referred to Arbitration in accordance with and subject to the provisions of the Arbitration Act, 1940, or any statutory modification and re-enactment.

M. **GOVERNING LAW AND JURISDICTION:-**

Except as aforesaid, the parties agree that all actions, proceedings or litigation arising from this MOU shall be instituted and prosecuted solely in MUMBAI.

DSM



N. **ALTERATION, MODIFICATION, AMENDMENT OF THIS MOU:-**

NOTWITHSTANDING anything stated or provided herein, the parties shall have

POWER and full discretion to modify, alter or vary the terms and conditions of this Agreement, which shall be reduced to writing and be signed by all the parties and thereupon, the said writing shall become appendage and part of this MEMORANDUM OF UNDERSTANDING.

Unless repugnant to the context or contrary to the meaning thereof, the expression all parties shall be deemed to mean and include their respective legal heirs, legal representatives, executors, administrators, successor-in-interest, till the last survivor and permitted assigns.



S.B. Mustari



IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7Th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1

[Signature]

FIRST PARTY;

1

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME

[Signature]
7/9/2022

S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham, Heg. Sec.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444	22
Date.	07/09/2022

THIS DAY OF _____, 2022



BY AND BETWEEN

SPEED JET AVAITION

AND

**NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE**

MEMORANDUM OF UNDERSTANDING

Memorandum of Understanding

This MEMORANDUM OF UNDERSTANDING, herein after referred to as "MOU" is a mutual understanding made at Mumbai on the 23rd day of December 2021 by and between Monster.com India Private Limited, a company incorporated under the Indian Companies Act, 1956, having its registered office at 7-1-79,79/5,6,7 & 7-1-80, 1st Floor, Capital Building, Ameerpet, Hyderabad-500016, Telangana, India (hereinafter referred to as 'Monster', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and assigns) of the FIRST PART;

AND

Nirmala Memorial Foundation College of Commerce and Science (A unit of Nirmala Memorial Foundation) organized under the Indian Laws having its principal place of business DS Road, Asha Nagar, Thakur Complex, Kandivali (East), Mumbai – 400101 represented by Ms. Swiddle D'Cunha, I/C Principal its authorized signatory (hereinafter referred to as 'Institute', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART. (Monster and Institute are hereinafter collectively referred to as "the Parties" and severally as "Party")

WHEREAS Monster is inter alia in the business of e-recruitment solutions and is responsible for the functioning of its websites www.monsterindia.com and Monster First Job webpage and Institute is in the business of 'Education Provider' and is desirous of taking service from Monster as described hereunder to facilitate Monster's online recruitment solution for opportunity to registered users ("users") at Monster First Job Program, on the terms agreed and contained herein;

NOW, it is agreed between the parties hereto as follows:

1. Responsibilities of Monster

Monster shall provide to Institute post 60% registration of total student strength:

- a) Recruiter attention on the Monster website to students registering on Monster India portal
- b) Invitation to 'Open to all' Virtual Career Fairs (VCF), Webinars, and any other events organized by Monster India
- c) Internship/ Live Projects/ Final placement opportunities from and at Monster India portal
- d) Fresher job alert mailers to registered students throughout the process
- e) Launch, manage and promote the College Ambassador programme
- f) Webinar of 1.5 hours on one topic related to 'Becoming Corporate Job ready' by Industry Experts
- g) Discounted paid career services, assessment tests and external training, if any, as per college requirement will be charged on mutually agreed rates as per the deal under Monster First Job Program
- h) Institute shall provide the details of its authorised representative ("SPOC"/ "TPO") to Monster for the Service operation. Monster will provide the details to SPOC after execution of this Agreement. SPOC shall be responsible for providing the Institute's Candidates / Students information to Monster.
- i) The Service provided for the period mentioned above is currently without any financial consideration to the Institute except for a paid career services and other paid services as per sub para g) above. Any additional services involving financial considera-

tion during the above period shall be undertaken with mutual consent of both parties. The Institute has the sole responsibility to obtain all the consent and acceptance from its students for engaging any of the programs/projects within the ambit of this MOU.

a. Monster's Obligation:

a) To assist Institute for online recruitment solution of registered users along with any required training session as per Service subscribed. Enhance visibility of the Institute as a brand on Monster platform and marketing communication including online display of Institute's profile to attract companies, as may be feasible; and providing access to its website as stated above and other Monster websites as per between the Parties.

b) Monster will provide a unique link to Institute for registration of its students on Monster portal. The tracking will happen through this link. Registered students need to complete their profile by regularly updating all relevant details (i.e. Upload Resume, Educational Qualifications, Skills etc.) required during the registration process to enhance visibility on the Monster portal and among recruiters.

c) Monster will provide communication to Institute for circulation among registered users to create awareness and prevent fraudulent calls/ emails from any third party. Monster does not charge candidates in cash or kind for job placements, attending Virtual Career Fair, Webinars or arranging job interviews. Monster will not be responsible for any monetary transactions done by the students to recruiters to get placement. The Institute is responsible to communicate the provisions of this sub clause to its students to avoid any online fraud to its students.

d) Provide informative articles and content delivered through platform and to improve chances of user's employability.

e) Monster does not guarantee or offer any warranty for any response from any employer or recruitment consultants to Institute after the Services commenced by Monster under this Agreement. Monster neither guarantees nor offers any warranty about the credentials of the prospective employer/organisation, which would receive the information and subsequently contact the Institute and/or candidates. Monster reserves its right to reject any insertion or information/data provided by the Institute in the Monster First Job webpage without assigning any reason, Breach any provision of this Agreement by the Institute may lead to discontinuance of subscribed service by Monster and /or pursue all other available remedies under applicable laws.

2. Institute's Obligation:

a. Institute shall provide Monster the name of its authorized representative (SPOC) who shall serve as single point of contact with Monster and ensure submission of Candidates / users' data within the agreed timelines.

b. Verification of the users' data by SPOC of Institute. Users' data shall include name, education qualification, branch, year and contact details. Inability of Institute to register and verify the users' data shall not entitle the users in availing the services under this Agreement. Institute shall be solely responsible for the submission of any wrong, incomplete or incorrect users' data or profile in the Monster India portal/Monster First Job webpage and the authorized representative of Institute shall be responsible for incorpo-

rating the users' data on the Monster website and make changes from time to time in the event of any change in the users data and profile.

c. The Institute shall be responsible for appropriate use of the Services subscribed under this Agreement

d. Institute shall be solely responsible for the Monster First Job Program Services appropriated by it under this Agreement to users and / or candidates. Institute further undertakes that the Services subscribed by it under this Agreement is solely for the purpose of its proper appropriation to the users and/or candidates and not for its commercial use / purpose.

e. By posting user data ("User Content") to any Monster Site, User / Candidate and Institute automatically grant, and represent and warrant that they have the right to grant, to Monster an irrevocable, perpetual, non-exclusive, fully paid, worldwide license to use, copy, perform, display, and distribute such User Content and to prepare derivative works of, or incorporate into other works, such User Content, and to grant and authorize sublicenses thereof.

f. No unauthorised / fraudulent use of user content: Institute shall ensure the usage of content for lawful purposes and only for the purposes as permitted under the scope of this Agreement. Promotion of any illegal activity or marketing of products and other service purposes or spamming of the content by it except for the facilitation of services under this Agreement are also prohibited. Monster shall have the sole right to decide as to what constitute as a breach of these requirements by Institute.

g. Institute undertakes and warrants that the Mobile No./Email id of the candidates provided/uploaded either by Candidate/Institute/Monster to Monster's website for communicating them for the career/tests related information/communication is verified by Institute candidate before submission and is correct and Institute further warrants that the candidates have consented to use their Mobile No./ Email id provided/uploaded by it to Monster's website for communicating them through SMS by Monster and/or its service providers for the provision of the Services agreed between the Parties. In the event of any complaint at the end of candidates with respect to DND and other issues, Institute shall provide all the relevant details desired by Monster for resolving any such issues.

3. TERMS OF AGREEMENT:

This Agreement is between your Institution or company or organization ("You") and Monster.com India Pvt. Ltd. ("Monster") and governs use of the Monster website or websites in which services are subscribed under this Agreement (each a "Site" and, together, the "Sites"). This agreement shall continue and be effective till the validity period of the product and services subscribed by you. If you breach any provision of this Agreement, Monster may (i) discontinue Your service and/or (ii) pursue all other available remedies to protect it. Any extension of services covered under the scope of the Agreement shall be at the discretion of Monster.

You agree to comply with all the applicable laws, including but not limited to the laws relating to contracts, labour and employment laws, data privacy laws, cyber laws and laws relating to intellectual property.

Navigation/Search Engines: Notwithstanding anything to the contrary contained herein, You shall not use or attempt to use, and shall cause each party under your control not to use or attempt to use, any engine, software, tool, agent or other device or mechanism (including without limitation browsers, spiders, avatars or intelligent agents) to navigate or search any Site other than the search engine and search agents available on such Site. The contents of the website (including without limitation all job postings and all resumes), and all elements, which are a part of the foregoing, and all intellectual and other proprietary rights therein, are the property of Monster. Neither you nor any of your employees shall do anything, which would in any way damage, injure or impair the validity of Monster's rights in the contents of the web Site. To the extent permitted by law Monster makes no warranties, express or implied, including the warranties of merchantability, fitness for a particular purpose, or non-infringement with respect to its services or any site, or results of use thereof and all warranties and conditions, express or implied are hereby excluded.

You agree to indemnify Monster, its officers, directors, employees and agents, from and against any claims, actions or demands, arising or resulting from Your breach of this Agreement or from Your provision of any material to any Site, including but not limited to claims of breach of third party intellectual property rights. Neither party will be liable to the other party (nor to any person claiming rights derived from the other party's rights) for incidental, indirect, consequential, special, punitive or exemplary damages of any kind - including lost revenues or profits, loss of business or loss of data - arising out of this agreement, regardless of whether the party liable or allegedly liable was advised, had other reason to know, or in fact knew of the possibility thereof. Your use of the Monster First Job program webpage / site is subject to the Terms of Use, and / or Terms and Conditions of the website available from such web Site's homepage as may be amended from time to time.

This Agreement (i) constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes any previous oral or written arrangements or understandings relating thereto as well as any purchase orders not supplied by Monster that have been or may from time to time be submitted by you, (ii) may be signed in counterparts, (iii) shall be governed by the laws of India (iv) may not be amended, terminated or waived orally, and (v) may not be assigned, in whole or in part, directly or indirectly, by operation law or otherwise, by you and only comes into existence when signed by You and Monster. Monster will be entitled to assign all or any of its rights and obligations hereunder. Any terms of this Agreement that may be invalid shall not affect the validity of enforcement of the remaining valid terms of this Agreement. The terms and conditions of this Agreement may not be amended without the affirmative written consent of Monster.com India Pvt. Ltd. This MOU will automatically renew on annual basis unless either party gives a 30 days prior notice for its termination before the annual renewal. Monster reserves the right to terminate this MOU immediately in the event any material breach of the terms of this MOU by the Institute including but not limited to breach / infringement of Monster intellectual property rights or any third Party rights or breach of any provisions of the MOU. Every Dispute, difference or question which may at any time arise between the parties hereto or any person claiming under them, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the Sole Arbitrator nominated by the First Part, the award passed by the Ar-

bitrator shall be final and binding on the parties hereto. The venue of Arbitration shall be Hyderabad. All and any disputes shall be subject to the exclusive jurisdiction of the Courts at Hyderabad, India.

4. TERM AND TERMINATION

This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a One Month notice. Thereafter, this MOU may be renewed for further periods by mutual agreement between both the parties.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorised representatives in one or more counterparts, each of which shall constitute an original effective as of the day and year set forth above.

The persons signing this Agreement on behalf of the parties hereto certify that they are duly authorized by their respective entities to sign and execute this Agreement for and on behalf of their entities/organizations by said signatures that they are duly authorized to sign this Agreement on behalf of said parties and that this Agreement has been authorized by said parties.

SIGNED ON BEHALF OF MONSTER:

Sangeetha Shyam Sundar

Name: Sangeetha Shyam Sundar

Designation: Manager – Special Initiatives

Email: sangeetha.sundar@monsterindia.com

Phone: +91 9820124916

SIGNED BY AUTHORISED REPRESENTATIVE OF MEMBER:

Swiddle D'cunha

Name: Ms. Swiddle D'Cunha

Designation: I/C Principal

Email: principalnirmalacollege@gmail.com

Phone: 9004693948

Witness:

1. Garapati Shanmukh Sai

(Garapati Shanmukh Sai, Asst. Manager – Marketing, Monster

Address: Flat No 304, Lakshmi Apts, Street No 3, Sanath Nagar, Hyderabad - 500018)

2. Dr. Neha Goel

(Dr. Neha Goel, Placement Coordinator, C-603, Gokul Towers, Thakur Complex, Kandivali (East), Mumbai - 400101)

Signature: Sangeetha Shyam Sundar
Sangeetha Shyam Sundar (Dec 23, 2021 17:41 GMT+5.5)
Email: sangeetha.sundar@monsterindia.com

Signature: swiddle D'cunha
Swiddle D'cunha (Jan 4, 2022 11:37 GMT+5.5)
Email: principalnirmalacollege@gmail.com

Signature: Dr. Neha Goel
Dr. Neha Goel (Jan 4, 2022 12:55 GMT+5.5)
Email: nmfcplacement@gmail.com

Signature: Garapati Shanmukh Sai
Garapati Shanmukh Sai (Jan 4, 2022 12:57 GMT+5.5)
Email: garapati.shanmukh@monsterindia.com




THE CENTER OF EXCELLENCE

Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on date **1st June 2022** between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certiport CATC having its Registered office at 193, 3rd Floor, Vinobhapuri, Lajpat Nagar-II, New Delhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Institutional, Collaboration) hence for purpose of MOU known as **'Delivery Partner'** Nirmala Memorial Foundation college of Commerce & Science and represented by Principal Ms. Swiddle D'Cunha hence for purpose of MOU known as **'Resource Partner'**.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of Microsoft, Apple, EC Council, Autodesk, IBM, Adobe, Mississippi State University, University of Texas, in their campus the same would be applicable for students from all streams like IT/CS, ECE, E&TC, EEE, Mechanical, Civil, Architecture, Commerce, Finance, Marketing etc, in online / offline mode.
3. **'RESOURCE PARTNER College/University'** is not required to make any investment for the COE program.
4. **'RESOURCE PARTNER College/University'** have to provide assurance for minimum 50 number students to be enrolled for the online/offline training and certification program in a one academic year.
5. Students enrolment is **purely voluntarily** and if they are interested they would directly enroll online/offline and make payment against certification to Quantum Learnings, **'RESOURCE PARTNER'**. is nowhere responsible or involved w.r.t financials against the same.
6. **'RESOURCE PARTNER College/University'** would ensure full students participation for department wise free webinars/seminars being conducted by Quantum learnings for their University/ College/ Institution at regular intervals throughout the year.
7. **'RESOURCE PARTNER College/University'** will get campus wise COE license for students and their faculty's based on the total strength in the campus along with COE Plaque.
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to mentorbuddy.com a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus license issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, some would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. The tenure of the MOU will be for minimum 2 years. i.e from 1st June 2022 To 31st May 2024, Will be renewed after two years.
11. **'RESOURCE PARTNER College/University'** faculty members can participate in the **'free' online Faculty Development Programs** being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.

12. Free Trainings for students who voluntary enroll for certification will be executed through Instructors live online.
13. Duration of the training program is 30 hours + Project
14. Type of Courses are Data Science & Data Analytics, Machine Learning & AI, Core & Advanced JAVA, Web App Development, Cyber & Mobile Security, Advanced Excel, Business Analytics, and Digital Marketing etc.
15. Programs are applicable for all year students from 1st year to final year.
16. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
17. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
18. This clause is intended to be legally binding and the parties agree and acknowledge that both the terms of this MOU and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
19. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai.
20. If Resource Partner College/University is satisfied with the services provide by COE they would issue a letter of appreciation for the same.
21. Resource partner College/University will also get bundled Center of Excellence for AI as an when it is launched.

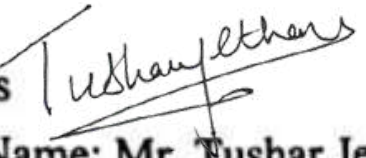
For
 Nirmala Memorial Foundation
 College of Commerce & Science
 Ms. Swiddle D'Cunha
 I/C Principal

For 
 For Quantum Learning's
 QUANTUM LEARNINGS
 Mr. Sandeep Giyyan Jethani
 Head Institutional Collaboration

Witness
 Name: *Dr. Neha Goel*
 Designation: *Convener (Placement cell)*

 Signature
 Date: 1st June 2022



Witness 
 Name: Mr. Tushar Jethani
 Designation: Co Founder
 Signature
 Date: 1st June 2022

Memorandum of Understanding Regarding Internships

This Memorandum of Understanding (MOU) documents the understanding of the two parties on how to collaborate on an internship.

Whereas, Party A is one of the first NGOs in India working for the cause of supporting widows and single income families, Aashman Foundation.

Its website, www.aashmanfoundation.org

whereas, Party B Nirmala Memorial Foundation College of Commerce and Science, (Kandivali East)

Whereas, Party A and Party B intend to collaborate on providing internship opportunities for Party B's students to enhance their employability and competitiveness in the job market.

It is understood by the parties that the importance, benefits and requirements of this internship are –

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- Letter Of Recommendation to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Party A promises to carry out the training, managerial and administrative duties related to the program as described above.

Party B promises to inform its students through various channels such as Distribute the program description through responsible personnel, and

Place the attached advertisement through such media as career web pages, newsletters and email distributions.

There is no financial transaction between Part A and Party B, namely neither party shall charge other party for any activities or services mentioned herein.

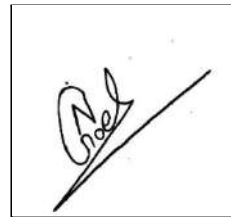
Both parties agree that this MOU is not a legally binding contract and can be terminated by either party by notifying the other party.

The Primary Contact Person of Part A
Name: yashi tyagi
Position: Assistant supervisor
Email address - yashityagi53@gmail.com

The Secondary Contact Person of Part A
Name: Vjaman
Position: National youth president
Email address : writetovjaman@gmail.com



The Primary Contact Person of Part B
Name: Ms. Swiddle D'Cunha
Position: I/C Principal
Email address: principalnirmalacollege@gmail.com



The Secondary Contact Person of Part B
Name: Dr. Neha Goel
Position: Placement Officer
Email address : nmfcplacement@gmail.com

Date: 29/01/2022

Interested students can fill this form.

<https://forms.gle/DAHZaqWwAXFq6KBc6>

Description of Internship Program at Aashman Foundation

Aashman foundation is one of the first NGOs in India working for the cause of supporting widows and single income families.

About Us:

Our key areas of focus are:

- **Women Empowerment:** Providing free training and in kind support to widows so that widows and single income families can stand on their own and live a respectable life.
- **Under-privileged children:** Provide nishulk (free-of-cost) education and healthcare to the needy children and help them realise their rights.

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- LOR to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Departments:

1. Social Media Marketing - 3 Months
2. Sales and Marketing – 45 days
3. HR - 45 days/3/6/9/12 Months
4. Fundraiser – 30/45 days
5. Social work – 3/6/9/12 Months
6. Online event management - 3 months
7. Graphic designing- 3 months

8. Winter Internship- 30 days
9. Content writing - 3 months

Interested Applicants can fill the form. The link for the form is given - <https://forms.gle/DAHZaqWwAXFq6KBc6>

For further details, visit: www.aashmanfoundation.org

For Aashman Foundation
Vijay Kumar
Auth. Signatory

Placement Officer

**Nirmala Memorial Foundation College of Commerce and Science,
Mumbai, Maharashtra**

Subject: Memorandum of Understanding (MoU)

Thank you for your interest in RiseSharp's solution, an innovative platform to elevate an education institution to the next level. RiseSharp was founded with a simple goal of helping college students transition from college to career successfully.

The RiseSharp Platform, a strategic initiative to elevate a higher education institution, helps you:

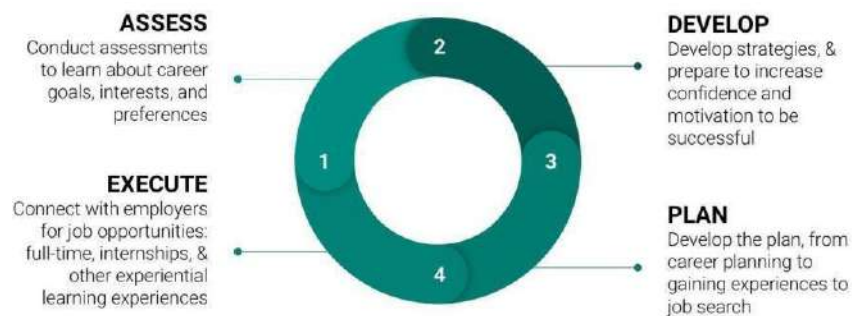
- **Improve Your Student Outcomes:** Providing pathways to improve your students' success, and helping your students navigate the stressful process of career planning and job search.
- **Attract Employers:** Providing you with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit your students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
- **Enhance Your Brand:** Improving your brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
- **Gain Visibility & Control:** Empowering your organization with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level: institution, department, student Empowers institution with on-demand communication & engagement

The Framework to Elevate, Powered by RiseSharp



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

The RiseSharp Platform



The RiseSharp Platform helps your students plan, prepare and pursue the best path to a successful transition from college to career:

1. ASSESS

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

Features

- Know what's important to them, including criteria for their career selection
- Receive guidance that covers such areas as personality types, motivational traits and top job areas to pursue
- Define and clarify their academic and professional goals
- Explore their career possibilities: identify all the choices that are available to them as they consider their career path, both short-term and long-term
- Review the current market trends, opportunities and challenges impacting their field of interest

2. DEVELOP

Develop strategies to achieve their professional goals, and prepare to increase confidence and motivation to be successful in their job search.

Features

- Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
- Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
- Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips and best practices
- Prepare for a library of most commonly asked interview questions, including approaches to answering them -- Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
- Prepare to ask an interviewer questions to show their interest and gauge "fit", including company culture
- Practice mock interview sessions

3. PLAN

Develop the plan, step-by-step, through the complete career planning and job search process.

Features

- Develop job search strategy and timeline
- Map out the best plan of action while in college
- Request appointment with career services office to discuss your career plans, job-readiness and job search plan, or discuss your graduate school plans
- Create a “best fit” companies list matched to their job goals and career interests
- Learn how to research companies and job roles, and how to make the best impression in a competitive job market
- Ask faculty and past employers for reference letters

4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

Features

- Leverage the internal and external job boards to identify internship and other job opportunities
- Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
- Maximize their career opportunities by improving their employment marketability and job opportunities
- Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
- Gain access to guidance on follow-up communications and salary negotiation strategies

Onboarding Process

Launching your Career Planning and Development program and portal, powered by RiseSharp, is an exciting time for you and your college. The goal of the RiseSharp’s College Onboarding Process is to deploy the solution quickly and successfully working closely with your organization:

Transformation Roadmap, Guided by RiseSharp



Sign memorandum of understanding (MoU) with RiseSharp

Create a branded & customized RiseSharp portal for your college

Announce your new Career Services portal to your students (RiseSharp will host a town hall meeting)

RiseSharp trains your HODs and Faculty on how to gain visibility into their students

Link your site into your college's website

Import your student list: The system will send an email invitation & Getting Started with RiseSharp Guide

Demo to students: Engage your students to plan, prepare and pursue the best path to their job readiness and successful career outcome

Train your TPO staff on how to manage job-readiness of your students and how to create jobs

This Memorandum of Understanding (“MoU”) is made by and between RiseSharp Technologies (“Risessharp”), having an address at 5A Melange Towers, Madhapur, Hyderabad, Telangana – **Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra**

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with RiseSharp.

Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra

RiseSharp Technologies:

Name: _____

Name: Aravind Eda

Title: _____

Title: Customer Success Manager

Date: _____

Date: March 17, 2021

Subscription For

RiseSharp Platform – Key features include:

- **Integrated Portal**
Branded – Role-based access rights (Principal, HOD, Faculty, Placement) – Onsite onboarding assistance – Engage with students, alumni, staff & employers – Access from all types of devices (mobile, computer, laptop, tablet)
- **Resources for a Successful Career Planning & Development**
Career Planning – Career Pathways – Checklist – How to Guides – Instructional Videos – Online Workshops / Events
- **Assessments to Improve Self Awareness**
Personality - Interests - Values - Skills - Competency – Job Readiness
- **Build Profile & Resume**
Develop a professional profile – Request letters of references - Showcase portfolio - Resume Builder
- **Communicate with Ease**
Group Emailing – Manage appointments with the Placement Office(5200 Email Credits)
- **Job Board**
Enable 24/7, year-round recruiting – Jobs & Internships posted directly by employers – Post jobs & collect resumes on behalf of employers – Apply online – Invite new employers – Maintain a database of companies – Access job placement reporting
- **Reports & Visibility**
Export to Excel – Export to PDF – Gain visibility and Control

<p>Terms: The products and services provided under this order shall be governed by the RiseSharp’s Terms of Use Agreement on the website. After signing this form, RiseSharp will create a branded career planning and development services portal for the institution.</p> <p>Effective Date: March 17 ,2021</p>	Subscription Plan	Free Plan
--	-------------------	-----------

Authorized Signature:

Name: SANGEETHA SHYAM SUNDAR

Title: Placement Officer



Signature: _____ Date: _____



महाराष्ट्र MAHARASHTRA

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VT 589687

MEMORANDUM OF UNDERSTANDING

पद्याल गव्हर्नक कार्यालय, मुंबई
दि.क. १००००२०
13 SEP 2019
सक्षम अधिकारी

This Memorandum of Understanding is entered on 16 this day of Sept., 2019.

BETWEEN

Nirmala Memorial Foundation College of Commerce & Science, D.S.Road, Thakur Complex, Kandivali (East) Mumbai 400101, (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the NMFC for the sake of brevity as the Party of the First Part.

AND

SSB Institute For Central And State Government Exam, having its office at Ground Floor, Office Number-24, King Krest Building. Next to Ram Mandir, Dadar West, Mumbai - 400028 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the Party of the Second Part.

The party of the Second Part is a MSME registered organization (MSME Number: MH19D001880) with 6 branches across Mumbai providing professional coaching to students aspiring to become officers for Class I and Class II rank (Group A and Group B services) in Central and State Government. The team of party of second part comprises of professionals in the same fraternity who are ideally placed to understand the needs of employers, candidates, coaching classes and students.

2020
The party of the Second Part has proposed to provide coaching for clearing various exams of Officers or Class I and Class II rank (Group A and Group B services) in Central and State Government and personal counseling for Central and State Government selection criteria and exams to the college students of the party of First Part studying in first year, second year and third year of graduation and first year and second year of post-graduation.

NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES TO THIS MEMORANDUM OF UNDERSTANDING:

FPB
In this connection, party of the Second Part intends to be associated and work closely with Party of the First Part to conduct training and career counseling sessions for the college students for preparing and clearing Central and State Government civil services examination.

(a) Training program

- 1) Comprehensive training of 80 no. of hours will be provided to students of the party of the First Part who register for the above coaching. The charges for the said training will be paid by the students directly to the party of the First Part. It has been mutually decided that 25% of the fees will be retained by the party of the First Part and balance 75% will be paid to the party of the Second Part. The charges for the said coaching has been fixed at Rs. 6000/- (inclusive of all taxes) per student.
- 2) The party of the Second Part will impart training to the students the course curriculum comprising of 4 core areas i.e. Verbal English, Logic & reasoning, Quantitative aptitude and General Awareness. In addition the training will comprise of interview preparation, mock interview etc. The party of the Second Part will also assist the students of the party of the First Part in filling entrance exam forms for various central and state government jobs as per required
- 3) The Party of the Second Part agrees to provide the Party of the First Part with the Excel database of students' information covering attendance records, exams applied for by the students and results at regular intervals.
- 4) The Party of the Second Part agrees to provide study material notes in printed form / digital copy for the students as per the course curriculum.
- 5) The Party of the Second Part agrees to provide Schedule of the course to the management & students. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off to students due to exam related reasons/ holidays.
- 6) The Party of the Second Part will not enroll any student of the Party of the First Part directly in the branches of the Second part
- b) Coaching centre
- 7) A Centre to provide guidance for State/Central Government level competitive exams will be set up in the premises of the Party of the First Part and will be managed by the Party of the Second Part as per mutually decided schedule.
- 8) The party of the First Part agrees to do the following acts:
(i) Putting up notices and posters of party of the Second Part on the notice board within the campus and college website for information

- (ii) To allow the party of the Second Part to conduct training in college premises as per schedule and allow the students to attend the said trainings in the college.
 - (iii) To allow the party of the Second Part to conduct personal counseling in college premises as per a fixed pre-determined schedule and allow the students to attend the said counseling in the college.
 - (iii) To invite or to allow the party of the Second Part to participate in its college's campus job fair
- 9) It is hereby agreed between the party of the First Part and Second Part that no modification or alterations of any deliverables or terms and conditions of this MOU shall be effective unless made with prior consent of the parties mentioned hereinabove.
- 10) This Memorandum of Understanding is made in two original copies; one original copy shall remain in the custody of the Part of First Part, whereas second original copy shall be in the custody of the Second Part.

11) IN WITNESS WHEREOF THE PARTIES HERETO HAVE SIGNED THIS MOU ON THE DAY AND THE YEAR FIRST MENTIONED HEREIN ABOVE

Signed and Delivered the
In-charge Principal
Ms. Swiddle D'Cunha
(Party of the First Part)

)
)
)
)
)



Witness:
I. Prof. Sangeetha Shyam Sundar
Convener of Placement Committee of the Party
of the First Part

)
)



Signed and Delivered the
Director and Founder)
Mr. Sukrut Bhushan
(Party of the Second Part)

)
)
)
)

For SSB Institute

Proprietor

Witness:
Ravi Agarwal
Manager and Senior Faculty

)
)






SSB - INSTITUTE
FOR CENTRAL & STATE GOVT. EXAMS
MSME Registered Trust

Head Office: Office Space 24, Ground Floor, Bhavani Shankar Road, King Krest Building, Dadar (West), Mumbai - 400028.

MEMORANDUM OF UNDERSTANDING BETWEEN (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) and (SSB INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM)

Place: Mumbai
Date: 25/07/2019

This MoU has been signed on this 25th of July 2019 between (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) & (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM), duly signed by Shri an authorized representative of (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE). (Which expression and includes their legal heir, administrator etc.) as party of one PART AND BY Shri SUKRUT SANJIV BHUSHAN, DIRECTOR, an authorized representative of (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM) (which expression and includes their legal heir, administrator etc.) as party of other part.

CLAUSE ARE AS FOLLOWS :-

1. As discussed, we expect a minimum batch of up to 30 students two batch which would commence as per date finalized by college management and staff members.
2. The commercials as decided will be 6000/- per students, which will be collected by the SSB management.
3. As per discussion with the fee will be bifurcated in two parts. SSB - INSTITUTE will hold 4500/- & 1500/- will be issued to NIRMALA MEMORIAL Management immediately. *(including all taxes)*
4. Certification of Completion of Course will only be issued to all students post 3 months.
5. Schedule of the course will be shared to the management & students. *MH Law*
6. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off.
7. Student's data will not be taken on any account during the course or no group will be created with NIRMALA MEMORIAL Management permission.
8. Students will not be contacted unless and until students call for doubt clearing.
9. All documents related to Institute - MSME registration, PAN Card Number, Owner details etc will be provided once the agreement is signed between the two parties.
10. No student of your college will not be enrolled directly in our institute at Goregaon Branch.

We hope to have a long relationship with you and looking forward for the best service from our end to students.



For SSB Institute
Sukrut Bhushan
Director Proprietor

Office No.1, 1st Floor, Radhakunj Bldg., Opp. Anupam Annapolis, Off. Station Road, Goregaon (East), Mumbai - 400063

OUR BRANCHES

DADAR, VIRAR, GHATKOPAR, DOMBIVALI
• E-mail: goregaon@ssbinstitute.org • Website: www.ssbinstitute.org
CONTACT: +91 - 8302655216 / 9819107882 / 7304243670

MEMORANDUM OF UNDERSTANDING

BETWEEN

**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE**

AND

**WEBSTONE EDUCARE & INFOTECH
PRIVATE LIMITED
(Eduesy)**

MEMORANDUM OF UNDERSTANDING entered at Mumbai this 14th day of
February 2019.

BETWEEN

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE
AND
WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED
ON EDUCATIONAL COOPERATION

Nirmala Memorial Foundation College of Commerce And Science herein referred to as NMFCSS and Webstone Educare & Infotech Private Limited, herein referred to as Eduesy, hereinafter individually referred to as "the Party" and jointly referred to as "The Parties";

Acknowledging that;

1. NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE is an UNDERGRADUATE AND POSTGRADUATE institution offering University and career programs having its address at D. S. Road, Thakur Complex, Kandivali East, Mumbai 400101

2. WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED, a company incorporated under the Companies Act, 2013 providing specialized technical knowledge required by the industry through online/ in campus training. Having its registered office at 201, Parsrampur Chambers, Anand Road, opposite railway reservation office, Malad West, Mumbai 400064

Desiring to support the cooperation between the Parties in education and training programs;

Pursuant to the prevailing laws and regulations, policies and procedures of India

Have reached the following understanding:

ARTICLE 1 OBJECTIVE OF COOPERATION

The objective of this Memorandum of Understanding (MOU) is to cooperate in educational programs in Digital marketing to help students to build their career in more innovative and smart way using cutting edge technology.

ARTICLE 2 SCOPE OF COOPERATION

- a) Eduesy will provide faculty for training in 'Digital Marketing' to the Students of the college desirous to undergo such training.
- b) Eduesy will conduct training program as per the following with mutual Consent.
 - i) 12 hours of teaching by Eduesy in the NMFCSS premises.
 - ii) 88 hours of lectures will be conducted online through their Training platform or "Mobile App".
 - iii) Revision or doubt sessions of 2 hours duration will be conducted Three times for Google certification.
 - iv) Eduesy will provide specific Identity to log in onto their portal for each student.

c) Examination:

The examination will be conducted by Eduesy as follows:

- i) Online: 2 hours duration on line examination will be conducted at college premises. A certificate of proficiency will be issued jointly with college and Eduesy after successful passing the examination.
- ii) Eduesy will conduct Google's basic level examination of 2 hours duration.
- iii) After successful completion of basic level the student can apply for advanced level examination. Eduesy will conduct this examination at college premises.
- iv) Students who are unsuccessful in basic level examination in first attempt may apply for advanced level after a period of one week of

N. S. Chaudhary Page 2 | 4

clearing basic level.

v) Eduesy will arrange for issuing a certificate by Google after successful clearing of appropriate levels.

ARTICLE 3 LOCATION OF ACTIVITIES

- (1) The Parties agree to implement the programs stated in Article 2 at the NMFCCS premises.
- (2) Any changes of the location of the programs shall be mutually agreed upon by the Parties.

ARTICLE 4 EXECUTING AGENCY

This MOU will be implemented by

- (1) Mrs. Swidle D'Cunha, I/C Principal, Nirmala Memorial Foundation College of Commerce and Science referred to as NMFCCS Representative.
- (2) Co-Founder Mr. Sudhir Mahale herein after referred to as Eduesy Representative.

ARTICLE 5 FINANCIAL ARRANGEMENT

- 1) EDUESSY will be paid Rs. 400.00 per student per program by NMFCCS for registration of student onto the Google portal, processing fees, examination fees, certificate charges and other fees by Cheque drawn in favor of "Webstone Educare & Infotech Pvt. Ltd." Or by bank transfer to the account number 805011004853 maintained by Eduesy with Kotak Mahindra Bank -Malad east branch.
- 2) All the software's required for conduct of courses will be provided by Eduesy. Legal charges and License fees for procuring required software for the program will be borne by Eduesy.

ARTICLE 6 INTELLECTUAL PROPERTY RIGHTS

- (1) Each Party shall protect, within its territory, intellectual property rights of the other party in accordance with the law in force

ARTICLE 7 CONFIDENTIALITY

A data of personal information like e mail id, Mobile phone no. of the students will be maintained at Eduesy to provide them services. It will be used for reference only. NMFCCS will not share other details of the student.

ARTICLE 8 LIMITATION OF PERSONNEL ACTIVITIES

The Parties shall ensure that their person engaged in the activities under this MOU shall engage only in activities under the framework of this MOU.

ARTICLE 9 SETTLEMENT OF DISPUTES

Any dispute concerning the interpretation and/or application of this MOU shall be settled amicably through consultation or negotiation between the Parties.

ARTICLE 10 AMENDMENT

- (1) This MOU may be amended or revised at any time by mutual written consent of The Parties, and such amendment shall form an integral part of this MOU.
- (2) Such amendment or revision shall come into force on the date as may be determined by the Parties.

ARTICLE 10 ENTRY INTO FORCE and DURATION

- (1) This MOU shall enter into force on the date of signing.
- (2) This MOU shall remain in force till end of academic year and may be extended by mutual written consent of the Parties.

Sudhir Mahale Page 3 | 4

ARTICLE 11 DISCIPLINE

1. After completion of each training session Eduesy will ensure that the faculty and students vacate NMFCCS premises latest within 30 minutes. Eduesy further undertakes to lock the said premises and handover the keys to the security guards / authorized person of the NMFCCS before leaving the premises.
2. None of Eduesy management, faculty, student, employee shall smoke or use any alcoholic drinks or banned substances during their visits to NMFCCS premises.
3. Eduesy shall not be entitled to permit any of its persons to stay in the classrooms, computer laboratories or premises overnight or for a period longer than training session hours.
4. NMFCCS shall have a right to terminate this agreement after successfully completion of one batch or academic year 2018-2019 whichever is earlier.

ARTICLE 12 FORCE-MAJEURE

1. If by an act of God or an act of state or whatsoever beyond the competence, control of the power of parties, hearing which includes but is not limited to all matters which are on account of irresistible, destructive or disruptive force of natural phenomenon, war, extensive civil disturbances, legislative actions, floods, droughts, earthquakes; the Party/Parties not being in position to perform their obligations, such parties shall not be liable to pay the other any compensation or damages whatsoever. Any event defined as FORCE-MAJEURE above shall be brought by the party suffering there from to the notice of other party within a period of 15 calendar days. If the period exceeds three months and the resumption of operation is not possible in the opinion of any of the parties, then in such a situation this agreement may be terminated with immediate effect, at the instance of any of the parties. The parties herein, in such event, shall not have any claim whatsoever against each other and this agreement shall be treated as closed by mutual consent without any further liability.

IN WITNESS WHEREOF, the undersigned, have signed this MOU.
The agreement is executed in duplicate,

Signed sealed and delivered on behalf of;

Name: Mr. Sudhir Mahale 14/02/19
CO FOUNDER

WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED

Signature: 14/02/19

Name: Mrs. Swiddle D' Cunha
I/C Principal

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERSE AND SCIENCE.

Signature:

(Handwritten signature)

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (the “**MOU**”) is entered into on 9th day of June 2022 (the “**Effective Date**”), by and between:

Sorting Hat Technologies Private Limited, a private company incorporated under the provisions of the Companies Act, 2013 bearing CIN U72200KA2015PTC082063 and having its registered office at Maruti Infotech Centre, 3rd Floor, A-Block, Domlur, Koramangala Inner Ring Road, Bangalore- 560 071, Karnataka, India (hereinafter referred to as “**CodeChef**”, which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its legal representatives and permitted assigns) of the **FIRST PART**;

AND

Nirmala Memorial Foundation College of Commerce and Science, Mumbai, with its campus at 90 Feet Road, Thakur Complex, Kandivali East-Mumbai - 400068, Maharashtra, (hereinafter referred to as “**College**”, which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its legal representatives and permitted assigns) of the **SECOND PART**;

The CodeChef and the College shall thereafter, as the context may require, individually be referred to as a “**Party**” and collectively be referred to as the “**Parties**”.

WHEREAS:


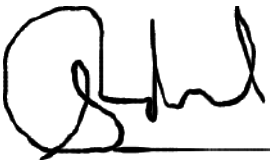
- i. The College is engaged in education to students across various domains.
- ii. The Parties wish to enter into a collaboration wherein CodeChef shall provide one-year free access to its platform, to the students and faculty of the College.
- iii. The College has represented and warranted to CodeChef that it has relevant authority, permit and licenses to fulfill its obligations under this MoU and based on the said representation and warranties, CodeChef has agreed to enter into this MoU with the College on a non-exclusive basis and the Parties have agreed to fulfil their obligations under this MoU.

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, the Parties agree as follows

1. The College shall enroll approximately 50 students with CodeChef.
 - a. The College shall share the student details in a timely basis and in one-go by sending CodeChef a spreadsheet containing student’s account creation details such as - Name, Roll number (optional), email id, College name (preferred way of referring the College), and preferred pattern for creating their usernames on CodeChef.
 - b. For those students whose accounts are already on CodeChef, the College shall share their existing CodeChef usernames as well in the spreadsheet.
 - c. By using the information in the spreadsheet, CodeChef shall create bulk account/profiles of students and share the same with the College.

2. CodeChef shall conduct an Orientation session for faculty and students of the College on a time mutually decided by both the parties.
3. The College shall review the program curriculum shared by CodeChef and map it to its existing semester/curriculum.
 - a. The program curriculum is given as Annexure 2 to this MOU.
 - b. In case of changes, CodeChef and College shall discuss and finalize the same before commencement of the program.
 - c. CodeChef shall organize meeting(s) with the faculty of the College to understand the curriculum in depth, and select problems per topic.
4. Periodic practice sessions & Assessment-based tests (for grading) shall be created by CodeChef for the students and shared regularly with the College. The program structure is given as Annexure 1 to this MOU.
5. Monthly report shall be sent to the College about the students' overall performance on CodeChef.
6. CodeChef has no liability whatsoever other than that of providing access to the platform for one year and creating practice & assessment-based tests.
7. College and CodeChef agree that the information shared during the term of this MoU is confidential in nature and shall not disclose it with any third-party without prior written consent.
8. College hereby agrees to indemnify and save harmless CodeChef including, where applicable, its affiliates, directors, officers, employees and agents (each such party being an "Indemnified Party") harmless from and against and agree to be liable for any and all losses, claims, actions, suits, proceedings, damages, liabilities or expenses of whatever nature or kind, incurred by the Indemnified Party that arises out of:
 - a) breach of any of its obligations, covenants or representations and warranties under this Agreement; or
 - b) Violation of any applicable laws; or
 - c) Infringement of any third-party intellectual property rights;
9. This MoU shall be valid for a period of one year from Effective Date.
10. This MoU may be terminated at any time by either Party upon fifteen (15) days written notice to the other party.
11. This MoU shall be governed by the laws of India. The courts of India shall have exclusive jurisdiction.
12. In the event that the Parties desire to change, add, or otherwise modify any terms, they shall do so in writing to be signed by both parties.

The Parties agree to the terms and conditions set forth above as demonstrated by their signatures as follows:

Signature		
Name	Tony Mathew	Prof. Swiddle Dcunha
Title	Authorized Signatory	I/C Principal
	For, CodeChef	For, College

Annexure 1

Program Structure (mapped to the College semester)

Week Count	Tasks
Week 0	Orientation
Week 1	Practice Link (6 hand-picked coding problems)
Week 2	Week 1 Assignment Link (3 hand-picked coding problems) Week 2 Practice Link (6 hand-picked coding problems) Live Doubt-Solving Session
Week 3	Week 2 Assignment Link (3 hand-picked coding problems) Week 3 Practice Link (6 hand-picked coding problems)
Week 4	Week 3 Assignment Link (3 hand-picked coding problems) Week 4 Practice Link (6 hand-picked coding problems) Live Doubt-Solving Session
Week 4	Rated Contest (global) participation Report
Week 5 - Week 7	Assignment Link of Previous Week (3 hand-picked coding problems) Practice Link for the current Week (6 hand-picked coding problems) Live Doubt-Solving Session (Week 6)
Week 7	Rated Contest (global) participation Report
Week 8 - Week 10	Assignment Link of Previous Week (3 hand-picked coding problems) Practice Link for the current Week (6 hand-picked coding problems) Live Doubt-Solving Session (Weeks 8 & 10)
Week 10	Rated Contest (global) participation Consolidated Report

Annexure 2

CodeChef Program - At A Glance

Note:

- The topics per week can be re-arranged based on the academic curriculum and semester plan.
- From 2nd year onwards, the program will always start with Beginner's Course, and once completed, will progress to Intermediate and then to Advanced levels (in strict order).

Year 1 (Semesters 1 and 2) - Foundation (Non-DSA) Program

- Problems which make the students use various constructs of the programming language (like loops, if-else, operators, variables, etc.) will be shared as part of the foundation syllabus.
- Students will be challenged to think of the ways in which each construct can be used differently for each problem, and by doing so, they develop an understanding for the power of each programming construct and become very comfortable with the basic tools that the language gives them.
- This fluency which comes with practicing writing code is critical for future semesters when the students learn about more advanced algorithms and data structures built on top of these constructs.

Year 2 and Year 3 - Indicative Beginners DSA-Focused Program

Week 1	Basics of Programming, Time Complexity
Week 2	Arrays and Strings I
Week 3	Arrays and Strings II
Week 4	Sorting I
Week 5	Sorting II
Week 6	Binary Search
Week 7	Stacks, Queues
Week 8	BSTs, STLs - I
Week 9	BSTs, STLs - II

Week 10	Greedy Algorithms
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Year 3 Intermediate DSA-Focused-(for Colleges with existing programming culture)

Week 1	Basic Number Theory, Asymptotic Analysis
Week 2	Recursion and Dynamic Programming I
Week 3	Dynamic Programming II
Week 4	Dynamic Programming III
Week 5	Graphs I - Introduction to Trees, BFS, DFS
Week 6	Graphs II - LCA and more BFS, DFS
Week 7	Tree DP
Week 8	Graphs III - Shortest Paths
Week 9	Graphs IV - More Shortest Paths
Week 10	Graphs V - DSU, MSTs

Year 4 (Semesters 7 and 8) - Advanced DSA-Focused Program (for Colleges with advanced programming culture)

Week 1	Advanced Graphs I - DAGs and SCCs
Week 2	Advanced Graphs II - Network Flows
Week 3	Advanced Graphs III - More Network Flows
Week 4	Square Root Decomposition
Week 5	Segment Trees I
Week 6	Segment Trees II
Week 7	Advanced Number Theory
Week 8	Advanced Dynamic Programming I
Week 9	Advanced Dynamic Programming II
Week 10	Advanced Dynamic Programming III



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, ठाणे
29 AUG 2022
मुद्रांक प्रमुख हिरण्यक / लिपीक



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

Dharamraj Shukla

धोब्या २

दिनांक २ SEP 2022

पंजीकृत करार

दस्तावेजांची कटवणार आहे का ? :- होय/नाही

निवासीचे पत्तिकावळ वर्ग Apeksha A. Saw (Adv.)

मुद्रांक विभागाचे पत्तिकावळ वर्ग व पत्ता C-607, Sai Tower, S. V. Road, Jai Yogeshwari

मुद्रांक विभागाचे पत्तिकावळ वर्ग व पत्ता Mandal, Andheri West, Mumbai-400 068.

दस्तावेजांच्या प्रकाराचे वर्गीकरण

दस्तावेजांची प्रकृत

दस्तावेजांच्या प्रकाराचे वर्गीकरण (मालम अर. दुवे)

मुद्रांक विभागाचे पत्ता - जनेश्वर कृष्ण, लाडी पार्क, नीरा रोड (पूर्व), व.प.

दस्तावेजांच्या प्रकाराचे वर्गीकरण १२०१०४६

मुद्रांक उरदेची केल्यापासून ६ महिन्यात बापराजे तहकदनात आहे

- 2 SEP 2022

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M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a Company registered under the Companies Act 1956 having its PAN No. _____ through its _____ Mr. _____ addressed at Thakur Complex, 90 Feet Rd, Thakur complex, Kandivali East, Mumbai, Maharashtra 400101 hereinafter individually referred to as "Party" "NMF", and collectively "the Parties."

WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

AND WHEREAS THE NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE

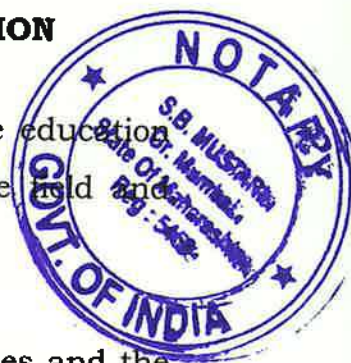
& SCIENCE is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in





the name and style of "**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION**"

2. PURPOSE OF THE BUSINESS:

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:

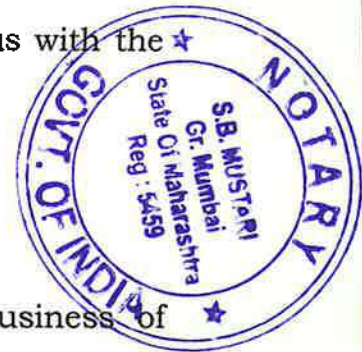
The office of the business shall be at Nirmala memorial foundation of college.

4. DATE OF COMMENCEMENT OF BUSINESS:

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. NATURE OF BUSINESS:

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "**Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation**" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

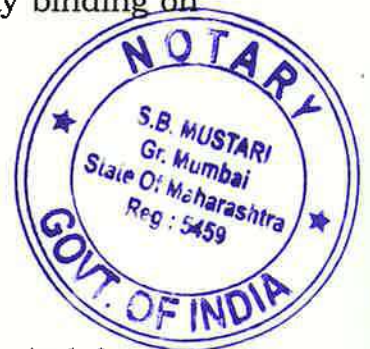
whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

- I. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE,**
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
- Speedjet Aviation** will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.

B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:



I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.

a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;



PSK

A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

(1)	SPEED JET AVIATION	50%
(2)	NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &	
	SCIENCE,	50%
	TOTAL	100%



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **Speedjet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - STATE BANK OF INDIA

Branch Address: - Andheri West

Account Number: - 39449645339

IFSC Code: - SBIN0051262

C. **PERMISSIONS AND APPROVAL FROM
VARIOUS GOVERNMENTAL DEPARTMENTS**

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

responsibility of running business with all precautions and legal compliances.

D. **IN CASE OF BREACH OF COMPULSORY DUTIES: -**

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. **PERSONAL LIABILITIES:-**

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



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F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for errors of commission/omission discovered later.



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J. **DISSOLUTION :-**

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

K. **POLICY DECISIONS :**

All the Policy and other decisions will be taken by both the parties and their legal implications / compliances / formalities and execution will be responsibility of the

Administrator and such decisions will however be binding on all the parties.

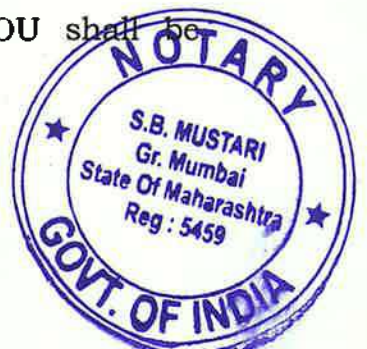
L. **ARBITRATION-IN CASE OF DISPUTES:**

All Disputes and questions whatsoever which shall either during the business of afterwards arise between the parties, their respective representatives, touching these presents or the construction or application thereof or any clause or thing herein contained or any other in any way relating to the business shall be referred to Arbitration in accordance with and subject to the provisions of the Arbitration Act, 1940, or any statutory modification and re-enactment.

M. **GOVERNING LAW AND JURISDICTION:-**

Except as aforesaid, the parties agree that all actions, proceedings or litigation arising from this MOU shall be instituted and prosecuted solely in MUMBAI.

DSU



N. **ALTERATION, MODIFICATION, AMENDMENT OF THIS MOU:-**

NOTWITHSTANDING anything stated or provided herein, the parties shall have

POWER and full discretion to modify, alter or vary the terms and conditions of this Agreement, which shall be reduced to writing and be signed by all the parties and thereupon, the said writing shall become appendage and part of this MEMORANDUM OF UNDERSTANDING.

Unless repugnant to the context or contrary to the meaning thereof, the expression all parties shall be deemed to mean and include their respective legal heirs, legal representatives, executors, administrators, successor-in-interest, till the last survivor and permitted assigns.



S.B. Mustari



IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7Th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1

[Signature]

FIRST PARTY;

1

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME

[Signature]
7/9/2022

S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham, Heg. Sec.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444 | 22
Date. 07/09/2022

THIS DAY OF _____, 2022



BY AND BETWEEN

SPEED JET AVAITION

AND

**NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE**

MEMORANDUM OF UNDERSTANDING



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, ठाणे
12.9 AUG 2022
मुद्रांक प्रमुख लिपिबंध / लिपिबंध



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

[Signature]

[Signature]

M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a
Company registered under the Companies Act 1956 having its PAN
No. _____ through its _____ Mr.
_____ addressed at Thakur Complex, 90 Feet Rd,
Thakur complex, Kandivali East, Mumbai, Maharashtra 400101
hereinafter individually referred to as "Party" "NMF", and
collectively "the Parties."



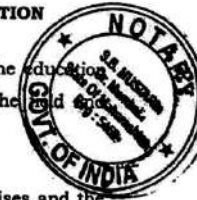
WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

AND WHEREAS THE **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE**

& **SCIENCE** is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.



NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in

the name and style of "NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION"

2. **PURPOSE OF THE BUSINESS:**

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. **REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:**

The office of the business shall be at Nirmala memorial foundation of college.

4. **DATE OF COMMENCEMENT OF BUSINESS:**

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. **NATURE OF BUSINESS:**

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

1. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE,**
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
Speedjet Aviation will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.



B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:

[Handwritten signature]

[Handwritten signature]

I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.



a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;

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A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

(1)	SPEED JET AVIATION	50%
(2)	NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &	
	SCIENCE,	50%
	TOTAL	100%



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **SpeedJet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - **STATE BANK OF INDIA**

Branch Address: - **Andheri West**

Account Number: - **39449645339**

IFSC Code: - **SBIN0051262**

C. PERMISSIONS AND APPROVAL FROM

VARIOUS GOVERNMENTAL DEPARTMENTS

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

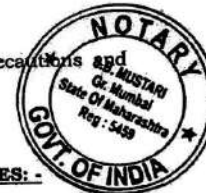
responsibility of running business with all precautions and legal compliances.

D. IN CASE OF BREACH OF COMPULSORY DUTIES:-

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. PERSONAL LIABILITIES:-

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for errors of commission/omission discovered later.



J. DISSOLUTION :-

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

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DKK



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IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1

FIRST PARTY;

1

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME

S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham Heg. Soc.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444 22
Date. 07/09/2022

MEMORANDUM OF UNDERSTANDING

NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE

AND

SPEED JET AVIATION

BY AND BETWEEN



THIS DAY OF _____, 2022

**FACULTY DEVELOPMENT PROGRAMME
NATIONAL EDUCATION POLICY 2020:
RE-ENVISIONING HIGHER EDUCATION IN INDIA
30 August - 07 September 2021**

FREQUENTLY ASKED QUESTIONS

Registration and Enrollment

I have registered and made the payment for the Programme commencing from August 30, 2021. How do I start accessing the contents of the programme?

After successful registration and payment for the Faculty Development Programme, follow the steps mentioned below to access the contents of the programme:

1. Click on <http://nep.rcmoocs.in> to enroll in the course.
2. Click on the "Register." The option is available on the top right corner of the website.

After clicking on Register, a window pane will appear. Fill in all your credentials (email address, name, password and username) carefully. Please note down them or save them for future reference. In the email address section, write the same email id as provided in google form used for registration and the one that you access routinely. Make sure all the spellings are correct.

3. Once you register, you will receive an email from us at your registered email address. Kindly click on the **activation link** provided in the mail. Please check your spam mail, *if you do not find the activation link in your inbox.*
4. After this, go back to <http://nep.rcmoocs.in> and click on **Sign In**. Fill in your username and password. You will be able to log in into your course portal.
5. After logging in, you will see the option of **Explore Courses**. Click on that and you will be directed to the link for our FDP.
6. Click on **Enroll Now**.

You can now access the course contents.

KINDLY DO NOT USE REDIFFMAIL'S EMAIL - ID TO REGISTER YOURSELF.

If there is any problem during registration, please write a mail to rcm6@ramanujan.du.ac.in furnishing the following details:

Name, Registered Email Address (filled in Form mentioned in brochure), Screenshot of the error encountered while registering and a brief description of the problem.

I have not received the activation link for the completion of the registration process. What should I do?

If you have entered the correct email id, then please wait for sometime. Alternatively, check your Spam folder.

How do I access the course contents during the period of the programme?

Once you have enrolled for the course, then you can access the course contents at any time by visiting <http://nep.rcmoocs.in> and clicking on **Sign In**. Once you sign in, you will be directed to your course portal.

I have successfully registered but I am unable to sign. The page gives the error: Wrong email or password used. What should I do?

If you are unable to sign in, the primary reason is that you are using either wrong email id or password. Kindly make sure you use the same email id and password throughout the programme. *If you have forgotten your password,, then please **DO NOT** make more than 3 attempts. Otherwise your account will be locked.* Also, please DO NOT try enrolling again by registering with a different email address as the enrollments would have been closed and we will not be accountable for any loss of your course progress.

If the problem still persists, please write a mail to rcm6@ramanujan.du.ac.in furnishing the following details:

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My account is locked. What should I do?

You must have tried to log in multiple times with the wrong password. Hence, your account has been blocked. Please wait for 4- 5 hours and then try again.

After signing in, I see a message that I have not enrolled for any course. What should I do?

If you have already signed in and the above message appears, then you have not clicked on “Enroll Course”. Please make sure you click on “**Enroll Course**”; otherwise you won’t be able to see our course contents.

**FACULTY DEVELOPMENT PROGRAMME
NATIONAL EDUCATION POLICY 2020:
RE-ENVISIONING HIGHER EDUCATION IN INDIA
30 August - 07 September 2021**

FREQUENTLY ASKED QUESTIONS

We encourage you to kindly sift through the following FAQs below for general information and commonly raised problems/doubts.

- [Registration and Enrollment](#)
- [Programme Schedule and Course Content](#)
- [Assignment Submission and Progress Report](#)
- [Feedback and Certification](#)

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After signing in, I see a message that I have not enrolled for any course. What should I do?

If you have already signed in and the above message appears, then you have not clicked on “Enroll Course”. Please make sure you click on “**Enroll Course**”; otherwise you won’t be able to see our course contents.

Programme Schedule and Course Content

What is the Programme Schedule of the Course?

You will be updated about the schedule of the Programme through the official Telegram group of the Programme. No individual mails will be sent in this regard.

In which platform will the course be conducted?

The course can be accessed at <http://nep.rcmoocs.in>

Use the steps mentioned in Question 1 to register and enroll yourself in the course.

What is the nature of the Programme?

The Induction Training/Orientation is a self - paced programme with a minimal of live sessions (if any). You can watch the recorded training modules at your convenience within the given time frame of the course. Since it is an online course, you will have to invest a minimum of one - two hours everyday to complete the requirements of that day.

The inaugural Session will be LIVE.

When will the course content for each day be made available?

The course content would be uploaded each day by 9.00 am.

Will there be any live sessions?

Participants will be given prior information about the live sessions (if any) through the official Telegram Group of the FIP.

Can the course contents be accessed through mobile?

The course can be readily accessed through mobile. However, it would be preferable that the participants use a laptop to attend the course for availing a fruitful hands-on experience. Some tools covered through the course might not be accessible on mobile; though for the same, alternatives would be suggested.

I have poor network connectivity and unable to submit assignments in a timely fashion.

Considering the current pandemic situation, we may relax for a day or two. But kindly try to make submissions within deadlines.

How do I resolve my doubts related to course content?

There will be a **discussion forum**, where you can post your queries that would be taken by our resource persons or by some fellow Participants. Although we encourage Fellow Participants to help each other this will enhance each other's learning.

Assignment Submission and Progress Report

How do I have to submit the assignments?

The assignments will be accepted through the course portal link ONLY. No other mode of submission will be accepted.

What would be the deadlines for the quizzes and the assignments?

The deadline for the quizzes is **two days i.e.**, if the quiz has been assigned on 20th, you have to submit it by 21st night 11 p.m.

Similarly, the deadline for the assignments is **two days i.e.**, if the assignment has been posted on 20th, you have to submit it by 21st night 11 p.m. There may be some assignments for which the deadline would be specifically given. In such cases, the given deadline would be treated as final. The participants must ensure that they submit the assignments within the deadline. No late submissions would be entertained.

How do I track my progress during the programme?

The course portal has a **Progress** tab. You will be able to see quiz scores so that you can keep a track of your submissions.

How do I submit the assignments?

To submit the assignments, you need to strictly follow the instructions given in the assignment. No other mode of submission would be accepted. The assignments are submitted in the course portal itself by uploading a document created as per the following specifications:

The file has to be saved with the name (first four letters of the first name + last four digits of mobile number +@<assignment no as mentioned in the instructions>). For example, if the name is Sahil Pathak and mobile number is 9013778737 and the assignment number mentioned is 6, then the **file name** should be **sahi8737@6**.

Then, upload your document using the button provided (Upload your assignment) under the section **Staff Graded Assignment**.

I uploaded an incorrect assignment or the name of the file was incorrect; can I upload it again?

The assignment once uploaded cannot be changed once you click the submit button. Kindly make any required changes in the file to be uploaded using "Upload another file" before you click on Submit. Please make sure you upload the right document with the right name.

The submit button of the assignment is disabled, what is the problem?

The submit button will be disabled once the assignment's due date is over. We will not be accepting any assignments post deadline.

While uploading my assignment, I get an error message, "The file you are trying to upload is too large". How do I submit my assignment?

In such a case, kindly upload your video/screenshots/images/recordings (whichever applicable) in your Google Drive and copy its link in the word document to be uploaded.

How do I submit the Quizzes?

The quiz has to be submitted using the submit button at the bottom.

The submit button of the quiz is disabled. What is the problem?

The submit button will be disabled once the due date of the quiz is over. We will not be accepting any quizzes post deadline. If the deadline is not yet over, then please make sure you have marked answers for all the questions; then only the submit button would be enabled.

Feedback and Certification

Is it necessary to give the feedback each day?

It is **mandatory** to fill in the feedback form for each session as per the guidelines of Ministry of Education. **Kindly ensure you submit your feedback on a daily basis.**

It would also give us an essential understanding of the way the programme and the contents are being perceived.

What is the eligibility criteria for the certificate for the programme?

Ans. The committee has decided on the following criteria for issuing certificates to the participants:

1. The participants must submit all quizzes during the course of the programme within deadline.
2. The participants must submit all the assignments within the deadline provided.
3. The participants need to submit at least **90% assignments** out of the total number.
4. Registration Fees Paid

The decision of the committee would be final in this regard.

For any further information or doubts, please feel free to write at:
rcm6@ramanujan.du.ac.in

INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 17-03-2022 by and between:

Scholiverse Educare Private Limited, having its registered office at B-610, Unitech Business Zone, Nirvana Country, Sector-50, Haryana - 122018, acting through its authorized representative Mr. Samay Bhatnagar, Head, University Relations (hereinafter referred to as "Internshala");

AND

Nirmala Memorial Foundation College of Commerce and Science (hereinafter referred to as the "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; acting through its authorized representative Dr. Neha Goel, Placement Convener.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

Overview:

This agreement is regarding the college registration of 'Nirmala Memorial Foundation College of Commerce and Science' with 'Internshala'.

Responsibilities of Internshala:

- Create student accounts for all the students registered by the College.
- Provide weekly Internship update to all the students registered by the College as per their filled in preferences
- Provide an online resume maker to all the students of the College registered with Internshala.
- Safeguard students' data as per Internshala privacy policy (<https://internshala.com/privacy>)
- Inform the college when students get selected for an internship.
- Provide College with Internshala logo and brand name to be used in College's communications (internal or external) and on its website to recognize Internshala as the internship and training partner and any other purpose limited to the scope of the agreement.

Responsibilities of College:

- Recognize Internshala as the internship and training partner in all internal and external communications including on its website and in admission/media brochures.
- Send a communication to all the students and faculties regarding the association and direct/encourage students to verify their accounts.
- Provide the information of all the interested students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Regularly post a list of students selected for internships through Internshala every month on the college's notice board.
- Authorize Internshala to recognize college, using College logo and/or brand name, as a registered user in its communications (internal or external) and on Internshala platform only for the purpose limited to the scope of the agreement.

Commercials:

This is a non-commercial agreement whereas neither party is required to make any payment to other party for carrying out the responsibilities listed in this agreement.

Term and Termination:

This agreement will be operational and valid from 17-03-2022 and the initial tenure of the agreement is 1 (one) year. Upon completion of the tenure, the agreement can be renewed for another 1 year and so on with mutual consent of both parties.

Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least one month prior to termination date.

Indemnity

The college understands and agrees that all the information provided on Internshala related to internships and trainings is provided on as is basis. It further agrees that while Internshala makes efforts to ensure the accuracy of the information supplied, it does not guarantee it and the college will choose to disseminate this information to its students solely at its discretion. The college agrees to defend, indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors against any loss, claims, damages, costs, liabilities and expenses (including, but not limited to, reasonable attorneys' fees) arising out of or related to its use of content of Internshala platform feed that it posts, stores or otherwise transmits on or through its platform(s) or to its students or to general public at large.

The college understands and agrees that as a platform, Internshala acts as a bridge between the organizations who wish to hire interns and the students who wish to apply for the internships. We make best efforts to bring the best internships on the platform, educate students about the same and ensure that they can apply to these internships in a seamless manner. However, the eventual hiring decision, rightfully, resides with the organization which is hiring interns and is dependent on several factors such as the skills of the applicant, quality of her applications, competition, requirements and assessment process of the organization, student's availability at the required location and for the desired period of the internship etc. Since these factors are beyond Internshala's control, Internshala does not and can not guarantee an internship to an applicant.

The college further agrees to indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors, if any, who controls any thereof, against any loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses whatsoever reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based upon any false representation or warranty or breach or failure by the College to comply with any covenant or agreement made by the College herein or in any other document furnished by the College to any of the foregoing in connection with this agreement.

Trademarks:

Except to the limited extent expressly provided in this Agreement, neither Party grants, nor the other Party will not acquire any right, title or interest (including, without limitation, any implied license) in or to any property of the first Party. All rights not expressly granted herein are deemed withheld. All use by a Party of the other trade names, trademarks, service marks, logos, etc., and any goodwill associated therewith, will inure to the benefit of the grantor.

Confidentiality:

Internshala and the College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.

If either Party (the "Receiving Party") under this Agreement gains access to confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's prices, business, plans, technology, products, and other non-public information of the Disclosing Party (collectively, "CI" or "Confidential Information"), then the terms of this section will apply. CI includes all information in tangible or intangible form that is marked or designated as confidential by the Disclosing Party or that, under the circumstances of its disclosure, should be considered confidential. The Disclosing Party owns all right, title and interest, including all patent, copyright, trademark, trade secret rights and any other intellectual property or proprietary rights in any jurisdiction, including any and all applications, renewals, extensions and restorations thereof, in the Disclosing Party's CI. Each Party agrees that it will not use in any way, for its own benefit or the benefit of any third party, except as expressly permitted by, or as required to implement, this Agreement, nor disclose to any third party (except as required by law or to such Party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's CI. Each Party will take reasonable precautions to protect the confidentiality of the other Party's CI that are at least as stringent as it takes to protect its own CI.

Force Majeure:

Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Disputes:



The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives.

Signed and Delivered by The Signatory Representative of Parties to this agreement:

For and on behalf of

Force Majeure:
Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Internshala



(Samay Bhatnagar, Head - University Relations)
(Authorized Signatory)

For and on behalf of

Nirmala Memorial Foundation College of Commerce and Science



(Dr. Neha Goel, Placement Convener)

(Authorized Signatory)

Job Description



Title: Sales Executive

Department: Sales & Marketing

Job Profile and Responsibilities

- Research potential new clients world-wide for colorants and specialty chemicals
- Contact prospective clients through trade shows, referrals, cold-calling
- Attend client meetings and international trade shows with Marketing Manager
- Conduct market research to analyse industry trends, and new product feasibility
- Analyse historical sales volumes and prices for various customers, and products
- Assist in preparation of marketing material such as brochures, shade cards etc.
- Coordinate with Quality Department to send samples to prospective clients
- Prepare supporting documentation in advance of customer visit or client meetings

Candidate Profile

- Excellent communication skills in spoken and written English
- Prior experience in a commercial role in any industry. Chemical industry preferred.
- Open to domestic and international travel
- Graduate in any field.
- Twice in week office work timing shall be from 2.00 pm to 11.00 pm.



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University Shortlisting

You can choose from any of our 700+ universities.

Course Shortlisting

Over 50000+ courses options available, we have got you all covered.

University Applications

We will ensure you do not miss any deadlines to your dream university

Scholarship Guidance

There are various types of scholarships. We will help you apply for scholarships.

LOR / SOP / Documentation

We will help you review and prepare all the documentation.

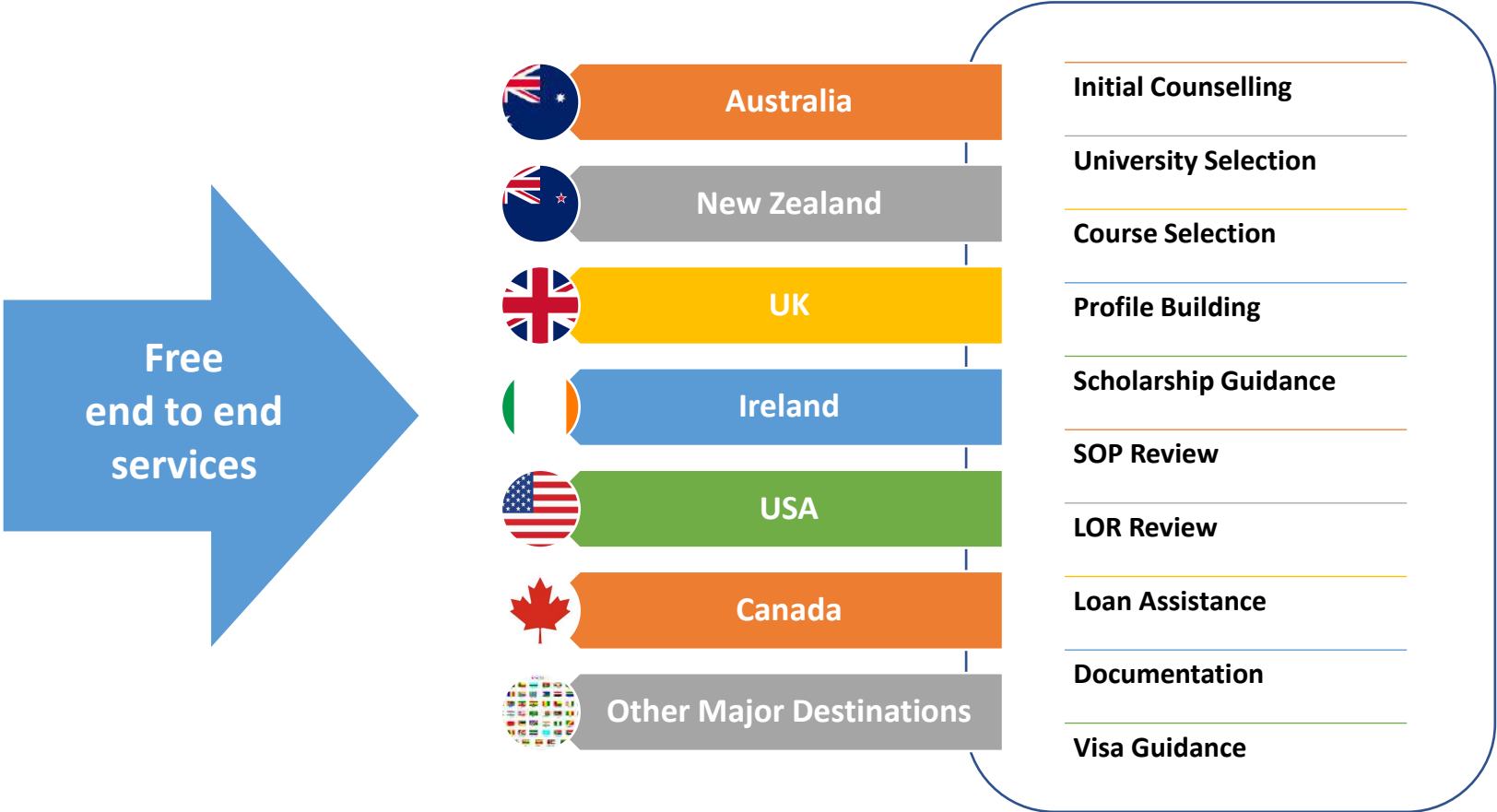
Visa Guidance

We will apply your visa and prepare you for a visa interview if required.

Loan Assistance

We have tie ups with some of the leading financial institutions. If required we can help you in getting a loan.

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About Us :

Formation of Harjai Computers

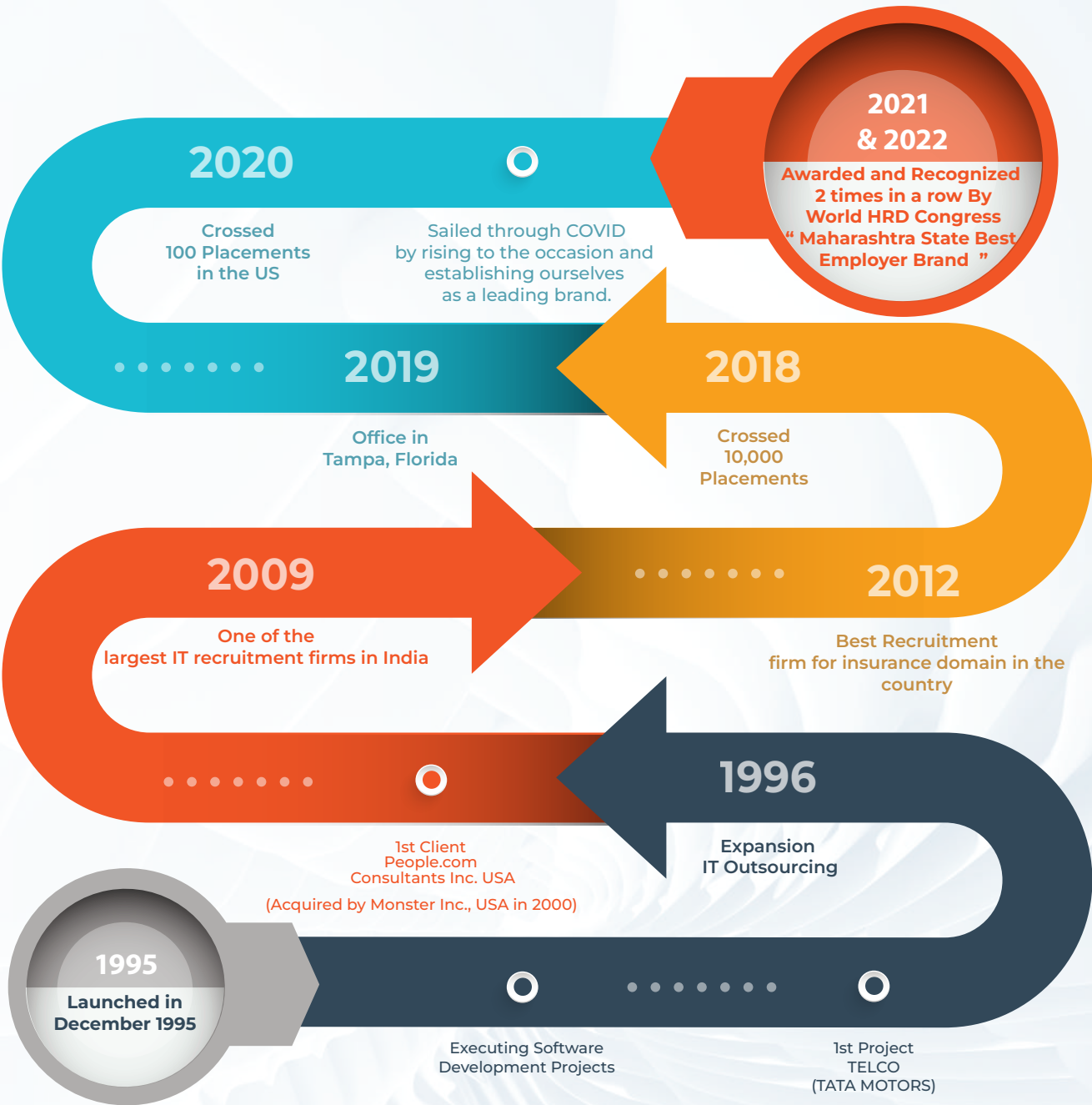
The core purpose has driven the formation of Harjai Computers. It started with an honest desire to take the Indian talent, Global. We have taken steady steps, throughout our 27 years journey to match the right talent with great opportunity.

WHERE WE STAND TODAY :

- 1000 Employees on-site daily
- Over 10000 placements to date
- 100+ clients in diverse industries across India
- An ISO 9001:2015 Certified Company



THE HARJAI STORY



OUR CORE PURPOSE

Our Purpose is to be a catalyst in making careers and lives of the Global workforce by aligning them to the right opportunities with the business worldwide.

HOW WE STAY TRUE TO THAT PURPOSE SINCE THE LAST 27 YEARS

The IT team at Avantha ERGO has been working on implementing a complete IT landscape required for operations of a private life insurance company. In line with our Strategy, we have found Harjai Computers, as a willing and capable partner, well-equipped to play the role of a provider of highly skilled IT resources for both short-term & long-term engagements, enabling us both scale and efficiency in our IT rollout.

Krishnakant Gaitonde

Head - IT Avantha Ergo Life Insurance Co. LTD

We have always held our ethics close to our hearts, and it is brought out at various instances. One such instance happened with Tech Mahindra. Due to internal error, Tech Mahindra had paid us for the twice for the same invoice. Here our MD and HR Manager, visited their office, with a cheque of the same amount for the same service, twice. Since then, Tech Mahindra realised that they have one vendor partner who is practicing ethical business and has made us into their preferred partner.



RECRUITMENT INDUSTRY

CURRENT SCENARIO - THE FIGHT FOR TALENT

The current scenario in the recruitment industry is what we expect it to be after a Market Crash, same as what it was after the 2008 Lehman brothers crash and the 2001 Bubble Burst. There is an undeniable fight for Talent. In the times of Cost cutting in almost every domain. Every Employer is looking for quality employees who can support them through this Pandemic.

This has given birth to a Talent war like no other. Companies are willing to pay a lot more for the correct kind of people and this has created a huge opportunity for Staffing firms like us, to grow at a Rapid rate.

The Net revenue generated by the staffing industry in the last financial year was 497 Billion USD worldwide (<https://www.statista.com/statistics/624116/staffing-industry-revenue-worldwide/>), and it is expected to grow much more in the coming years.

AT HARJAI, WE NOT ONLY INTEND TO BE A PART OF THIS GROWING ECONOMY BUT ALSO INTEND TO GRAB A MUCH LARGER SHARE OF THE MARKET.



REMUNERATION

What we offer is the best package at par with the industry standards.

UNMATCHED EMPLOYEE BENEFITS

Mediclaim Coverage : We offer a premium medical coverage, which not only covers General Hospital Admission but also provides a Covid Coverage Plan.

Recruitment Incentives : Our Recruiters are provided additional incentives for every closure they make for Harjai Computers. A good recruiter is able to get incentives equivalent to their 2 to 3 months of salary every year.





JR. Executive Talent Acquisition Role (Human Resources)

- End-to-end recruitment: Understanding the Job Descriptions, Sourcing and scoping of suitable candidates acting as Talent Advisors.
- Lateral Hiring: Identifying right candidates with required skill set and experience and make sure that it should match with the requirement as per the Profile structure
- Staffing: Shortlisting the profiles sourced, assisting in finalization of salaries and sending it to the respective hiring managers
- Hiring inputs: Accompany Team Leads in Client Kickoff Meetings to understand exact hiring needs
- HR Round: Conducting HR round for the selected candidates and negotiating salaries as per company standards.
- To utilize Talent advisory skills to guide candidates for career opportunities best suited to their skill sets. MIS: Preparing reports on the number of closures, internal movements, and offer decline numbers to ensure the flow of work to reach the aspire rates. Sending weekly

Growth Potential & Greater Responsibility:

- You will have direct exposure to the best IT companies and large MNCs
- You will work with the leaders in IT recruitment
- You will work on not just a small part of the process but from end-to-end thus getting more learning & chance to grow
- As you grow you will be assigned complete responsibility of certain clients.

However, the role is not limited to Jr Executive Role, you can migrate to the following roles also

Jr Executive Talent Acquisition to Executive Talent Acquisition (Specialist Hiring)

Here you would specialize in recruiting for a particular technology, you will know Ins and outs of that technology and will be in charge of mentoring other Juniors for the same

Jr Executive Talent Acquisition to Account (Client Manager)

Here you would be expected to be handling a client servicing their needs and getting Fulfilled form your peers

Jr Executive Talent Acquisition to HR Operations

Here you would be in the generalist role and would perform administrative activities Like Onboarding, Exits and Payroll.

Jr Executive Talent Acquisition to Relationship Management

Here you would be the common point of contact for every single stake holder involved Throughout the recruitment life cycle i.e. Right from the recruiter to the employee to the Client hiring managers

Jr Executive Talent Acquisition to Business Development

Here you would be a key contributor towards business growth working closely with Business Development Manager, Developing relationships with new and existing clients

** Please note all Inter departmental transfers are subject to management discretion



PROCESS OF RECRUITMENT

Aptitude Test : A 30 minute test to assess your aptitude, if you cross the cutoff marks, you would proceed to the next stage.

Panel Interview :

The Final Stage would be an interview with our HOD's and HR Team.

What can you expect when you come on board ?

There will be a probationary Learning Period of 6 weeks, later 360 degree feedback meetings.

After a positive feedback and a positive assessment on the training, You would become a valuable member of our team.



NEWS

JOB AVAILABLE

JOIN US

IT Staffing & Recruitment



Student from any stream can join us.

Degree in IT field is not mandatory.

APPLY NOW





Our Vision

Our Vision is to be a Premium global company with a clear focus to provide solutions that enhance and simplify the way enterprises are conducted worldwide.



MESSAGE FROM MD'S DESK



“ We started this venture to ensure that the Right Talent Meets the Right Opportunity. We have always met our motto of “We don’t make career, we makes lives” all throughout the last 27 years of our existence as a brand. As a part of our ambition to bring positive change. And to leverage the Indian Experience in Global Engagements. We reach out to you to join our team and collaborate to meet this goal. Looking forward to see you onboard.”





Harjai Computers Pvt. Ltd.
An ISO 9001:2015 Certified Company

MAHARASHTRA STATE



For More Details Contact :

Sarvesh Tambe (Asst. Manager HR)

sarvesh@harjai.com

Mobile : +91 7506790197

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SIMMI FOUNDATION
SMART INDIA MULTI MANAGEMENT INSTITUTE

स्मार्ट इंडिया बहुदेशीय प्रबन्धन संस्थान

Niti Aayog [Govt. of India] Unique Id: HR/2021/0258148

INTERNSHIP

Proposals for

UNIVERSITY / COLLEGES

2021 - 2022



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Graphic Designer Internship

We are looking for highly motivated and creative interns in Graphic Design to join our growing team in SIMMI Foundation

Job Roles of Graphic Designer:

- Come up with fresh creative ideas and concepts to make designs.
- Design for social media posts and the website using illustrations.
- Collaborate with the Senior Graphic Designer Head to design the concept.
- Ability to complete assigned tasks within identified time frames.

Skill(s) required:

Adobe Photoshop,
Adobe Illustrator
UI & UX Design.

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HR Internship

SIMMI Foundation is looking for HR Interns who can perform various administrative tasks:

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Job roles of HR Interns:

- Support the HR department with the day to day operations.
- Assist HR Senior in screening resumes, application forms and scheduling interviews.
- Compiling and updating current employee records.
- Updating internal databases with new employee information.
- Track progress, deadlines, and priorities of all projects.
- Providing clerical and administrative support to the senior HR and management team.

Skill(s) required:

MS-Excel,
English Proficiency (Spoken)



Marketing Internship

Jobs role of Marketing Interns

- A Marketing Intern is an aspiring marketing professional at the beginning of his/her career.
- They assist in the management of marketing operations under the supervision of a marketing manager.
- Their duties include preparing proposals, hosting events, and researching marketing trends.

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Web Developer Internship

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Job Role of Web Developer:

- Develop, integrate and maintain website and blog structure, pages, online forms and calendars.
- Advise on design and development of new website.
- Research, track and understand new online technologies to provide technical leadership.
- Format content and optimize images.



Campus Ambassador

Job Role of Campus Ambassador:

- They also need to develop campus-specific marketing and outreach programs/ campaigns.
- Organize often require their ambassador to collect valuable feedback from the university about the company itself.

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Social Media Marketer

Job Role of Social Media Marketers:

- Social media marketing managers work to promote and strengthen an organization brand by using of using of social media platforms.
- There are a number of creative, analytical and managerial aspects to this role.

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Fundraiser Internship

Job Role of Fundraisers:

- Promoting our NGO initiative on various social media platforms.
- Raising funds through online campaigns formulating strategies to raise funds.
- Brainstorming new ideas for our NGO working for the promotion of our online crowdfunding for the foundation.
- Spreading awareness about the NGO and its campaign.

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Legal Interns

Job Role of Legal Interns:

- They need to handle paperwork, helping attorneys with projects, and learning about daily affairs in the legal field.
- Perform research and write memoranda, manage case files, do filing, copying, attend client meetings, attend trials hearings, arguments, etc.

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Internships for Doctors

[BDS, Psychologists, Mbbs]

Job Role of Doctors Interns:

- You work on developing several skills to offer Psychological care to patients, by performing research taking assessments, and practicing therapy sessions.
- Participate in Dental Camps, treat some patients alone, and prepare case discussions.
- Diagnosis of clinically common disease and make decisions for curing patients. Manage emergencies including medical, surgical obstetric, Neonatal and Paediatric. Using drugs, infusions blood or substitutes and laboratory services.

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Internships for Business Executive

Job Role of Business Executive Interns:

- Prospecting potential customers: by phone, by email, physically.
- Selling products or services to those clients.
- Identifying new development channels
- Follow-up of sales & Promoting the company and its product/service.
- Managing sales process.

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Mass Media Internship

Job Roles For Mass Media Internship:

- Mass media interns are those who can search and assemble together news stories and deliver them to the audience through the use of various platforms.
- A journalist will also need to edit, proof-read, design graphic layout to better pique the interests of their reader.
- Could Make News Report and can create its visuals as well.
- To succeed in this field, you need to have the defining traits of a good news seeker, which are objectivity, creativity, curiosity, and persistence.
- Knows how to make You video videos and can publish on our News Channel , but it should be morally and ethically fit for organization.

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Volunteer Internship

Job Role of Volunteer Interns:

- Helping underprivileged children or poor people in your society for a social cause and motivating others to do the same.
- Creating new ideas for helping poor people, by initiating some campaigns.
- Collaborating with the management team in their tasks or Projects.
- Finding Creative ways to serve the Humanity and Social work regarding our various objectives.

Skill(s) required:

English Proficiency (Spoken)

Hindi Proficiency (Spoken)

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SRI VENKATESWARA COLLEGE,
DELHI UNIVERSITY,

THE UNIVERSITY OF PETROLEUM
AND ENERGY STUDIES

MIRANDA COLLEGE,
DELHI UNIVERSITY

SMART INDIA YOUTH™ INTEGRATION PROGRAMME

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OUR COLLABORATION WITH



1. MIRANDA COLLEGE, DELHI UNIVERSITY, A CONSTITUENT COLLEGE FOR WOMEN AT THE UNIVERSITY OF DELHI IN INDIA, WAS ESTABLISHED IN 1948. IT HAS RANKED FIRST AMONG COLLEGES IN INDIA BY THE NATIONAL INSTITUTIONAL RANKING FRAMEWORK (NIRF) IN 2017, 2018, 2019, AND 2020.

2. SRI VENKATESWARA COLLEGE, DELHI UNIVERSITY, A CO-ED COLLEGE THAT IS A CONSTITUENT OF THE UNIVERSITY OF DELHI, WAS ESTABLISHED IN 1961 IN NEW DELHI, INDIA. IT IS RANKED 14TH ACROSS INDIA BY NATIONAL INSTITUTIONAL RANKING FRAMEWORK IN 2020

3. UPES, THE UNIVERSITY OF PETROLEUM AND ENERGY STUDIES (UPES) IS A PRIVATE UNIVERSITY IN THE INDIAN CITY OF DEHRADUN. WAS ESTABLISHED IN 2003 THROUGH THE UPES ACT, 2003 OF THE STATE LEGISLATURE OF UTTARAKHAND. UPES IS A UGC-RECOGNIZED UNIVERSITY.

Thank you !



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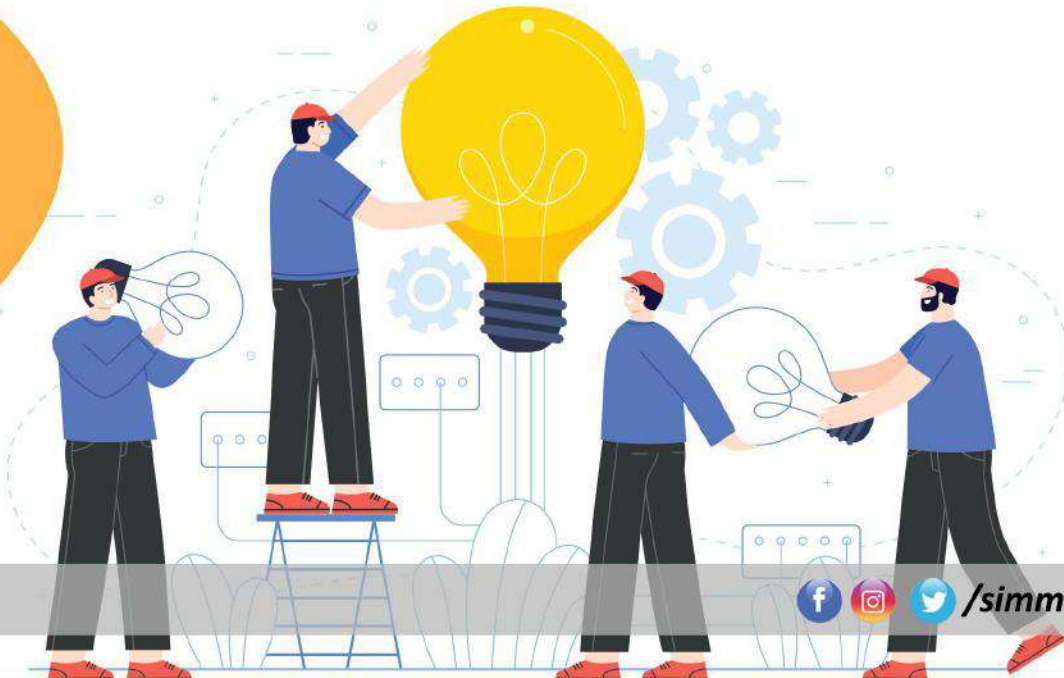
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NAME:

CONTACT:

EMAIL ID:

PARENT'S CONTACT:

BRANCH

1ST YEAR: **2ND YEAR:** **3RD YEAR:**



THE CENTER
OF EXCELLENCE

Non-Committal MOU for QUANTUM LEARNINGS Centre of Excellence

1. This Memorandum of Understanding is being executed on date 1st June 2022 between M/s Quantum Learnings. A Microsoft-GTP (Global Training Partner) and Certipart CATC having its Registered office at 193, 3rd Floor, Vinobhapuri, Lajpat Nagar-II, New Delhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Institutional, Collaboration) hence for purpose of MOU known as 'Delivery Partner' Nirmala Memorial Foundation college of Commerce & Science and represented by Principal Ms. Swiddle D'Cunha hence for purpose of MOU known as 'Resource Partner'.
2. As an QUANTUM LEARNINGS Centre of Excellence, resource partner would get to offer programs mapped and bundled with Certifications of Microsoft, Apple, EC Council, Autodesk, IBM, Adobe, Mississippi State University, University of Texas, in their campus the same would be applicable for students from all streams like IT/ CS, ECE, E&TC, EEE, Mechanical, Civil, Architecture, Commerce, Finance, Marketing etc, in online / offline mode.
3. 'RESOURCE PARTNER College/University' is not required to make any investment for the COE program.
4. 'RESOURCE PARTNER College/University' have to provide assurance for minimum 50 number students to be enrolled for the online/offline training and certification program in a one academic year.
5. Students enrolment is purely voluntarily and if they are interested they would directly enroll online/offline and make payment against certification to Quantum Learnings, 'RESOURCE PARTNER'. is nowhere responsible or involved w.r.t financials against the same.
6. 'RESOURCE PARTNER College/University' would ensure full students participation for department wise free webinars/seminars being conducted by Quantum learnings for their University/ College/ Institution at regular intervals throughout the year.
7. 'RESOURCE PARTNER College/University' will get campus wise COE license for students and their faculty's based on the total strength in the campus along with COE Plaque.
8. As part of QUANTUM LEARNINGS centre of excellence, resource partner would get access to mentorbuddy.com a smart AI based placement and aptitude preparation portal.
9. Though the initial period of campus license issued is for period of one year however in-case of any changes in the program and its structure whether partial or in total, some would be communicated at least 60 days in advance to the institution and it would be solely their voluntary decision whether to continue for the program.
10. The tenure of the MOU will be for minimum 2 years. i.e from 1st June 2022 To 31st May 2024, Will be renewed after two years.
11. 'RESOURCE PARTNER College/University' faculty members can participate in the 'free' online Faculty Development Programs being offered throughout the year for the technical and Non-teaching staff as they would also get their Certification for the same.

12. Free Trainings for students who voluntary enroll for certification will be executed through Instructors live online.
13. Duration of the training program is 30 hours + Project
14. Type of Courses are Data Science & Data Analytics, Machine Learning & AI, Core & Advanced JAVA, Web App Development, Cyber & Mobile Security, Advanced Excel, Business Analytics, and Digital Marketing etc.
15. Programs are applicable for all year students from 1st year to final year.
16. In-case if the International certification programs or exams are conducted offline the, resource partner would provide the necessary infrastructure, like labs with computers, LCD projectors, internet etc and for that duration would allocate time slot for the execution of the same as per mutual consent.
17. Prices of the voluntary certification for students and other related services are subject to revision as per the policy and changes due to impact of dollar price or any change in state or central govt taxes as and when applicable. However, same would be updated on the portal well in advance.
18. This clause is intended to be legally binding and the parties agree and acknowledge that both the terms of this MOU and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
19. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai.
20. If Resource Partner College/University is satisfied with the services provide by COE they would issue a letter of appreciation for the same.
21. Resource partner College/University will also get bundled Center of Excellence for AI as an when it is launched.

For

Nirmala Memorial Foundation
College of Commerce & Science
Ms. Swiddle D'Cunha
I/C Principal

For

QUANTUM LEARNINGS
Mr. Sandeep Giyyan Jethani
Head Institutional Collaboration

Witness

Name: *Dr. Neha Goel*
Designation: *Convener (Placement Cell)*

[Signature]

Signature

Date: 1st June 2022



Witness

Name: Mr. Tushar Jethani
Designation: Co Founder

Signature

Date: 1st June 2022

Memorandum of Understanding

THIS MEMORANDUM OF UNDERSTANDING (hereinafter referred to as "MOU")
Is made and executed on this the 18th Day of February, 2023.

By and between Nirmala Memorial Foundation College of Commerce & Science
(hereinafter referred to as "Nirmala College") at Address: 90 Feet Rd, Thakur
Complex, Kandivali East, Mumbai, Maharashtra 400101, on the FIRST PART

AND

Computrain Information Technologies (India) Pvt Ltd is an organisation providing
consulting services for select Countries and Institutions (hereinafter referred to
as "Computrain") at 104 Hubtown Solaris, N.S. Phadke Road, Andheri East
Mumbai 400069 of the OTHER PART.

WHEREAS

Computrain approached NIRMALA COLLEGE to conduct educational activities
for promoting study abroad.

NIRMALA COLLEGE has agreed to allow Computrain to conduct the above
educational activity for promoting study abroad to students interested in pursuing
education abroad in the Universities Computrain represents.

The parties have had preliminary discussions in this matter and have ascertained
areas of broad consensus. The parties now, have therefore, agreed to enter in
writing these areas of consensus, under a Memorandum of Understanding.

Now this Memorandum of Understanding witnesses that:

NIRMALA COLLEGE will jointly work out with Computrain and schedule to conduct educational activities and seminars for students of NIRMALA COLLEGE for pursuing education abroad at the undergraduate and the post graduate level.

1. RESPONSIBILITIES OF NIRMALA COLLEGE

- 1.1. Will nominate a senior person from NIRMALA COLLEGE as Coordinator for the activities undertaken by Computrain for the students of NIRMALA COLLEGE.
- 1.2. Shall allow Computrain to communicate to students of NIRMALA COLLEGE, about educational opportunities available with the universities Computrain represents.
- 1.3. Will provide requisite resources and support to conduct the educational activity mentioned herein for NIRMALA COLLEGE students.
- 1.4. Will provide notice board to display the information about the various educational programmes conducted by the universities Computrain represents
- 1.5. Will authorise to conduct meetings for students and parents of NIRMALA COLLEGE if required on the request by Computrain.
- 1.6. Will provide a suitable space inside the premises of NIRMALA COLLEGE to communicate with students and parents of NIRMALA COLLEGE students for earlier mentioned activity.

2. RESPONSIBILITIES OF Computrain

- 2.1. Computrain will provide the required administration.
- 2.2. Computrain will depute a trained Counsellor for NIRMALA COLLEGE Counselling.

2.3. Computrain will be responsible for ensuring that all the necessary records are captured and stored on a timely basis with a copy to NIRMALA COLLEGE

2.4. Computrain would depute a person as Head of Administration from its end to oversee the entire operations on once a week basis.

2.5. Computrain will conduct regular seminars in the college premises

2.6. Computrain will arrange for the represented University/College official's visit to NIRMALA COLLEGE as and when they visit.

2.7. Computrain shall provide periodic updates and details of the students applying for studies abroad on a periodic basis to the Coordinator from NIRMALA COLLEGE.

2.8. Computrain shall obtain prior written consent for all promotional activity done on the NIRMALA COLLEGE premises.

2.9. Computrain shall strictly abide by the rules and regulations of the NIRMALA COLLEGE at all times.

3. TERMS AND CONDITION

This MOU shall be valid for a period of 3 years starting from date of signing. Any further modifications to the same may be done only after the mutual agreement by both parties. Both the parties can terminate the MOU by giving one month notice to the other party.

3.1 This MOU may further be renewed as per mutual consent.

3.2 Both parties shall strive at all times to keep the agreement running in letter and in spirit.

3.3 Disputes arising, if any, shall be amicably resolved between both the parties, any unresolved disputes to be referred to the Secretary of the NIRMALA Trust

and decision shall be binding on both the parties without any monetary and legal implications.

The parties hereby commit to cooperating with one another and work towards the successes this MOU. In witness whereof the parties have signed this Memorandum of Understanding on the day, month and year first herein above written

Signed and Delivered the

Ms. Swiddle D'Cunha

In-Charge Principal

(Party of the First Part)



Witness:

1. Dr Neha Goel

Convener of Placement Committee.

(Party of the First Part)

Mr. Zachariah Samuel

Director

(Party of the Second Part)



Witness:

1. Ms. Karuna Vishwakarma.

Marketing Head

(Party of the Second Part)

Memorandum of Understanding

This agreement is being entered into on 29th March 2023 by and between Caelum Consulting Pvt. Ltd, a Company incorporated under the Companies Act, with corporate office at Zenia Building Hiranandani Circle, Hiranandani Business Park, Thane, Maharashtra 400607 (Company) represented by its Founder & CEO Kunal Sharma & Nirmala Memorial Foundation College of Commerce & Science, a College/University (Success Partner), located at 90 Feet Rd, Kandivali, Thakur Complex, Kandivali East, Mumbai, Maharashtra 40010 represented by its I/C Principal Ms. Swiddle D'Cunha.

1. The Company owns and manages the service and brand "Kenznow" (KW). Hereinafter Company & KW will mean one and the same entity.
2. The Company shall counsel & facilitate offering of Online Higher Education courses to students, through its partner Educational Institutions (EI) abroad.
3. The Success Partner shall provide Kenznow the platform to address their students online & offline, through seminars or otherwise, to educate their students about various courses & subsequently registering the students to who are voluntarily interested in the program.
4. Kenznow shall counsel the students, help them identify the best courses, aid them in application and coordinate with the partner institutes for favorable outcome for students.
5. Kenznow shall guide the students to get best possible scholarships wherever possible and the decision to offer the admission and/or the scholarship lies totally & at the sole discretion of the Educational Institute (EI).
6. Based on the course chosen the Student may have the option to complete course online/offline or in a hybrid model.
7. The Success Partner shall disseminate the information about courses to its students, from time to time & through digital or physical channels.
8. Success Partners shall extend necessary infrastructure in their premises to conduct seminars and/or admission process for their students, on mutually agreed date and time.
9. All fee & other payments with respect to the course shall be made by the students directly to the EI or as directed by Kenznow.
10. Kenznow & EI shall communicate to students on a timely manner with respect to process to be followed.
11. The Success Partner is entitled to receive "Success Partner Fees" from Kenznow based on the "Schedule of Success Partner Fees" in annexure 1. Changes, if any to the fee payable shall be intimated by Kenznow to the Success Partner.
12. Fees shall be paid to Success Partner as per agreed terms and payment cycle after deduction of Income Tax and adjustment of GST.
13. KW shall keep the Success Partner updated on the progress of all students from their college including enrollment, admissions & more.
14. Once a student gets admitted to a course, he/she deals directly with the EI and under the directions from the EI. The student is expected to follow the rules and manage the course accordingly.



Sign



Sign

15. Success Partner Registration will be effective from the date of signing-up of the agreement and shall be valid for the initial period of two years. Post which the agreement shall get auto renewed, unless either of the parties shall, in writing, communicate to the other party to terminate the agreement.
16. It is agreed that the brands/logos, trademarks, etc., belonging to each Party are the exclusive property of the respective Party and cannot in any circumstances be used, or copied, or altered in any manner which is identical/ similar the brands/logos/trademarks of the other Party without being specifically authorized in writing by that other Party.
17. In the event of any breach of terms of this agreement or fulfilment obligations due to any reason, each party shall reserve the right to terminate this agreement with reasonable prior notice.
18. The clauses of the agreement are legally binding to both the parties & the court of Jurisdiction of this agreement shall be the courts in Mumbai.

Accepted

For _____
(Caelum Consulting Pvt. Ltd)

Kunal Sharma
Founder & CEO
Date: 29th March 2023

Accepted

For _____
(Nirmala Memorial Foundation
College of Commerce & Science)

Ms. Swiddle D'Cunha
I/C Principal
Date: 29th March 2023

Annexure 1

Schedule of Success Partner Fee*

Students Accepted	Success Partner Fee per Student Accepted (INR)
1 to 10	4,000
11 to 20	6,000
21 to 50	9,000
51 to 100	11,000
101 +	14,000

*Notes:

- This is a slab based structure of Success Partner Fees based on number of successful student admissions in a given Financial Year.
- The Success Partner fees is due after the student completes at least one semester of the elected course.
- The fee is applicable only for the double degree program, in association with the Kenznow Partner University abroad. Herein the students are required to pay all their tuition fees directly to the Partner University abroad.
- For other courses, fees, if any, would be separately communicated and paid.
- The Success Partner Fee is subject to applicable taxes and GST, if any.

Sign

Sign

Memorandum of Understanding

This agreement is being entered into on 29th March 2023 by and between Caelum Consulting Pvt. Ltd, a Company incorporated under the Companies Act, with corporate office at Zenia Building Hiranandani Circle, Hiranandani Business Park, Thane, Maharashtra 400607 (Company) represented by its Founder & CEO Kunnal Sharma & Nirmala Memorial Foundation College of Commerce & Science, a College/University (Success Partner), located at 90 Feet Rd, Kandivali, Thakur Complex, Kandivali East, Mumbai, Maharashtra 40010 represented by its Principal Ms. Swiddle D'Cunha.

1. The Company owns and manages the service and brand “Kenznow” (KW). Hereinafter Company & KW will mean one and the same entity.
2. The Company shall counsel & facilitate offering of Online Higher Education courses to students, through its partner Educational Institutions (EI) abroad.
3. The Success Partner shall provide Kenznow the platform to address their students online & offline, through seminars or otherwise, to educate their students about various courses & subsequently registering the students to who are voluntarily interested in the program.
4. Kenznow shall counsel the students, help them identify the best courses, aid them in application and coordinate with the partner institutes for favorable outcome for students.
5. Kenznow shall guide the students to get best possible scholarships wherever possible and the decision to offer the admission and/or the scholarship lies totally & at the sole discretion of the Educational Institute (EI).
6. Based on the course chosen the Student may have the option to complete course online/offline or in a hybrid model.
7. The Success Partner shall disseminate the information about courses to its students, from time to time & through digital or physical channels.
8. Success Partners shall extend necessary infrastructure in their premises to conduct seminars and/or admission process for their students, on mutually agreed date and time.
9. All fee & other payments with respect to the course shall be made by the students directly to the EI or as directed by Kenznow.
10. Kenznow & EI shall communicate to students on a timely manner with respect to process to be followed.
11. The Success Partner is entitled to receive “Partner Fees” from Kenznow based on the “Schedule of Partner Fees” in annexure 1. Changes, if any to the fee payable shall be intimated by Kenznow to the Success Partner.
12. Fees shall be paid to Success Partner as per agreed terms and payment cycle after deduction of Income Tax and adjustment of GST.
13. KW shall keep the Success Partner updated on the progress of all students from their college.
14. Once a student gets admitted to a course, he/she deals directly with the EI and under the directions from the EI. The student is expected to follow the rules and manage the course accordingly.
15. Success Partner Registration will be effective from the date of signing-up of the agreement and shall be valid for the initial period of two years. Post which the agreement shall get auto renewed, unless either of the parties shall, in writing, communicate to the other party to terminate the agreement.
16. It is agreed that the brands/logos, trademarks, etc., belonging to each Party are the exclusive property of the respective Party and cannot in any circumstances be used, or copied, or altered in any manner which is identical/ similar the brands/logos/trademarks of the other Party without being specifically authorized in writing by that other Party.

17. In the event of any breach of terms of this agreement or fulfilment obligations due to any reason, each party shall reserve the right to terminate this agreement with reasonable prior notice.
18. The clauses of the agreement are legally binding to both the parties & the court of Jurisdiction of this agreement shall be the courts in Mumbai.

Accepted

Accepted

For _____
(Caelum Consulting Pvt. Ltd)

For _____
(Nirmala Memorial Foundation
College of Commerce & Science)

Kunnal Sharma
Founder & CEO
Date: 29th March 2023

Ms. Swinddle D’Cunha
Principal
Date: 29th March 2023

Annexure 1

Schedule of Success Partner Fee*

Students Accepted	Success Partner Fee (INR)
1 to 10	4,000
11 to 20	6,000
21 to 50	9,000
51 to 100	11,000
101 +	14,000

*Notes:

- This is a slab based structure of Success Partner Fees based on number of successful student admissions in a given Financial Year.
- The fees is due after the student completes at least one semester of the elected course.
- The fee is applicable only for the double degree program, in association with the Kenznow Partner University abroad.
- For other courses, fees, if any, would be separately communicated and paid.
- The Success Partner Fee is subject to applicable taxes and GST, if any.



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, कोणे
29 AUG 2022
मुद्रांक प्रमुख हिराणूक / लिपीक



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

[Handwritten signature]

धोबिना २

दिनांक २ SEP 2022

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- 2 SEP 2022

426523



M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a Company registered under the Companies Act 1956 having its PAN No. _____ through its _____ Mr. _____ addressed at Thakur Complex, 90 Feet Rd, Thakur complex, Kandivali East, Mumbai, Maharashtra 400101 hereinafter individually referred to as "Party" "NMF", and collectively "the Parties."

WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

AND WHEREAS THE NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE

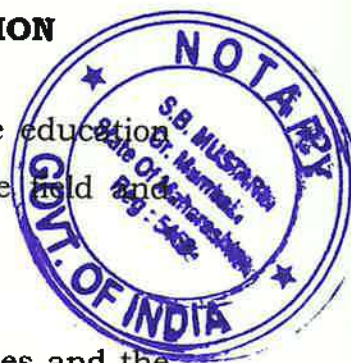
& SCIENCE is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.

NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in





the name and style of "**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION**"

2. PURPOSE OF THE BUSINESS:

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:

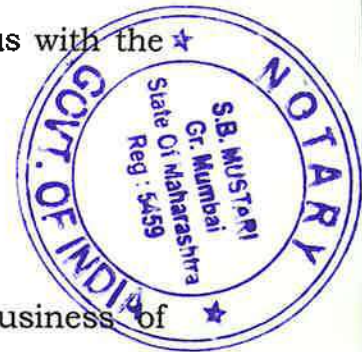
The office of the business shall be at Nirmala memorial foundation of college.

4. DATE OF COMMENCEMENT OF BUSINESS:

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. NATURE OF BUSINESS:

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "**Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation**" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

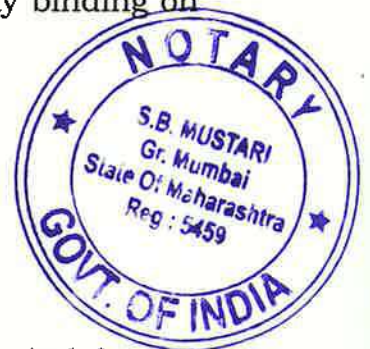
whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

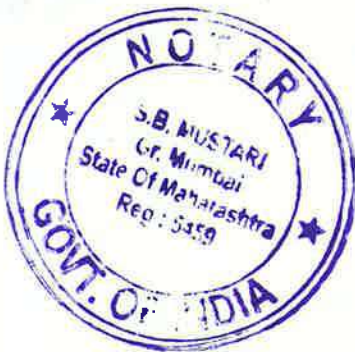
- I. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE,**
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
- Speedjet Aviation** will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.

B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:



I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.

a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;



PSK

A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

(1)	SPEED JET AVIATION	50%
(2)	NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &	
	SCIENCE,	50%
	TOTAL	100%



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **Speedjet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - STATE BANK OF INDIA

Branch Address: - Andheri West

Account Number: - 39449645339

IFSC Code: - SBIN0051262

C. **PERMISSIONS AND APPROVAL FROM
VARIOUS GOVERNMENTAL DEPARTMENTS**

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

responsibility of running business with all precautions and legal compliances.

D. **IN CASE OF BREACH OF COMPULSORY DUTIES: -**

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. **PERSONAL LIABILITIES:-**

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



Signature

F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for errors of commission/omission discovered later.



[Handwritten signature]



J. **DISSOLUTION :-**

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

K. **POLICY DECISIONS :**

All the Policy and other decisions will be taken by both the parties and their legal implications / compliances / formalities and execution will be responsibility of the

Administrator and such decisions will however be binding on all the parties.

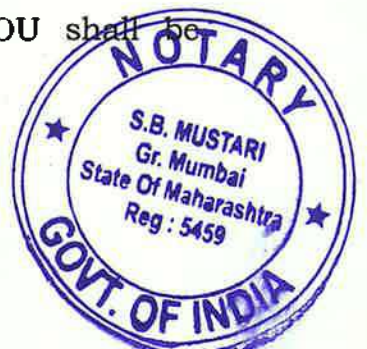
L. **ARBITRATION-IN CASE OF DISPUTES:**

All Disputes and questions whatsoever which shall either during the business of afterwards arise between the parties, their respective representatives, touching these presents or the construction or application thereof or any clause or thing herein contained or any other in any way relating to the business shall be referred to Arbitration in accordance with and subject to the provisions of the Arbitration Act, 1940, or any statutory modification and re-enactment.

M. **GOVERNING LAW AND JURISDICTION:-**

Except as aforesaid, the parties agree that all actions, proceedings or litigation arising from this MOU shall be instituted and prosecuted solely in MUMBAI.

DSM



N. **ALTERATION, MODIFICATION, AMENDMENT OF THIS MOU:-**

NOTWITHSTANDING anything stated or provided herein, the parties shall have

POWER and full discretion to modify, alter or vary the terms and conditions of this Agreement, which shall be reduced to writing and be signed by all the parties and thereupon, the said writing shall become appendage and part of this MEMORANDUM OF UNDERSTANDING.

Unless repugnant to the context or contrary to the meaning thereof, the expression all parties shall be deemed to mean and include their respective legal heirs, legal representatives, executors, administrators, successor-in-interest, till the last survivor and permitted assigns.



S.B. Mustari



IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7Th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1



FIRST PARTY;

1

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME



S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham, Heg. Sec.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444 | 22
Date. 07/09/2022

THIS DAY OF _____, 2022



BY AND BETWEEN

SPEED JET AVAITION

AND

**NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE**

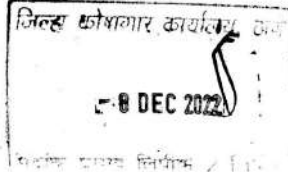
MEMORANDUM OF UNDERSTANDING



महाराष्ट्र MAHARASHTRA

2022

28AA 114442



This MEMORANDUM OF UNDERSTANDING made at Mumbai this 29th of March of 2023 between **Nirmala Memorial Foundation College of Commerce and Science**, having its office at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, hereinafter referred to as "Nirmala Memorial Foundation College" (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its successors and assigns) of the One Part and **Raj Software Technology India Ltd. (RSTIL)** 503, C wing, Hetal Arch, Opp. Natraj Market, S.V. Road, Malad (West), Mumbai - 400064. (Which expression shall unless it be repugnant to the context or meaning thereof be deemed to mean and include its management, teachers, staff, students, employees and its successors) of the other part:

जाहिरनामा

जाहिरनामा क्रमांक दिनांक = 9 DEC 2022

दस्तावेजा प्रकार
 पत्र मोक्याची करणार आहे का ? :- होय/नाही
 गिरक्यादीचे दौलतखानत वर्णन
 मुद्रांक विकत घेणाऱ्याचे नांव व पत्ता
 दुसऱ्या पत्रकाराचे नांव व पत्ता
 हस्त अस्तव्यास त्याचे नांव/पत्ता
 हस्त्ये वरील

S. J. MISHRA
 Advocate High Court
 Jalaram Mishra Chawl,
 Gamdovi Rd, Palsar (E),
 Kandivalli (E), Mumbai-400 109

परवानग्याकर मुद्रांक विक्रेत्याची सही (एमोड आर. दुबे)
 मुद्रांक विक्रीचे पत्ता - आशुभकर कुमर, शांती पार्क, मीरा रोड (पूर्व), वझे,
 परवाना क्रमांक 92090439 9 DEC 2022

मुद्रांक खरेदी केल्यापासून 6 महिन्यात वापरणे बंधकारक आहे.

700859

WHERE AS:-

- a) Raj Software Technology India Ltd. is an educational service provider engaged into services of providing Computer and Skill training courses since last more than 25 years and is a well known service provider in the computer training industry and have made goodwill for themselves in the said industry. It provides educational knowledge and teaching syllabus to Institute for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. It also caters to tailor made needs of the educational institute.
- b) Raj Software Technology India Ltd. has approached the Nirmala Memorial Foundation College to provide computer education at special discount of 50% on price list for various IT courses like Basic computer course to higher-end courses Graphic Designing, Digital Marketing, Programming and Computerized Accounting etc. for its students, provided the courses conducted by Raj Software Technology India Ltd. will not be parallel or overlapping to those run by the Nirmala Memorial Foundation College.
- c) This MOU is for 3 Academic year starting from the academic 23-24. The following proposal is in the Ratio 70:30. Wherein 70% share of the total income is of Raj Software Technology India Ltd. and 30% of share of the total income is of Nirmala Memorial Foundation College. GST or any other taxes if any will be collected over and above the fees charged and will be distributed on the respective shares of each party above. Settlement of fees will be done every 15 days.

Name of the firm: Raj Software Technology India Ltd.

PAN: AABCR5331F

List of the courses is attached:

Raj Software Technology India Ltd.'s responsibilities:

1. Arrangement of faculties and training students as per the course.
2. Will not terminate the agreement without completing a batch, if terminated proportionate fees collected will be refunded to students (GST or any other taxes paid to the authorities shall not be refunded).
3. Marketing strategy and cost will be provided by Raj Software Technology India Ltd.
4. The payment of salary to the faculties will be the responsibility of Raj Software Technology India Ltd.
5. Fees structure shall be decided mutually.
6. Setting of test papers, checking and timely examinations shall be carried out by Raj Software Technology India Ltd.
7. Printing and stationary cost to be borne by Raj Software Technology India Ltd.
8. Study material to be provided by Raj Software Technology India Ltd.
9. The fees will be collected by Nirmala Memorial Foundation College. under the name of Raj Software Technology India Ltd.

10. RSTIL will provide 100% Placement Assistance to its students, especially to those who has enrolled with them for Long Term and Intermediate Career Course.
11. Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and / or Raj Software Technology India Ltd. As per the requirement.
12. Raj Software Technology India Ltd. will raise GST or any other tax if applicable on 70% of its share to Nirmala Memorial Foundation College.
13. Certificate to be provided by Raj Software Technology India Ltd. only.

The Nirmala Memorial Foundation College's responsibilities :

- 1 Sharing of database with Raj Software Technology India Ltd. for the purpose of marketing and knowledge sharing seminars to be conducted in college.
- 2 To provide space for admission process in initial months.
- 3 Raj Software Technology India Ltd. promotion in college. (ie. Putting up of 1 standee size 3*6 feet throughout the year. 1 facing main)
- 4 Allowing Raj Software Technology India Ltd. to Market itself in the college. (ie. Pitching in all the classroom about the course, distribution of promotional materials etc.)
- 5 Admission process to be carried out by Nirmala Memorial Foundation.
- 6 Collection of fees to be done by Nirmala Memorial Foundation.
- 7 Ensuring support to Raj Software Technology India Ltd. and encourage quality education driven by Raj Software Technology India Ltd..
- 8 Any discrepancies/disputes arising with the terms of the MOU would be subjected to Mutual Consent as far as possible, failing which help of a mutually acceptable arbitrator will be taken.
- 9 Classes for the course taken shall be conducted in the premises of Nirmala Memorial Foundation and/ or Raj Software Technology India Ltd. As per the requirement.
- 10 A notice period of 3 months would be given to either party so that necessary steps and precautions can be undertaken in case of termination.
- 11 Agreement/MOU subjected to jurisdiction of Mumbai only.




For Nirmala Memorial Foundation
College
Ms. Swiddle D'Cunha
In charge Principal




For Raj Software Technology India Ltd.
Represented by
Mrs. Apkesh Joshi

This audit trail was created during the document signature process and holds details of parties involved, including email address of signer(s), device IPs, signature timestamp and more. It serves as a digital certificate and can be used as a legal evidence.

DOCUMENT	SHT-MOU-CodeChef- Nirmala Memorial Foundation College of Commerce and Science- 09062022.pdf
INITIATOR EMAIL	agreements@unacademy.com
INITIATOR REFERENCE ID	af673fba89ef4433b15d2df6b207f644

DOCUMENT NAME	FINGERPRINT	REFERENCE ID	VERIFICATION LINK
SHT-MOU-CodeChef-	0435ec6af61ed2c64c9	7763d35b88794f04a81	Click to verify
Nirmala Memorial	1d05b2c2a7f9feeb6bb	fa231e02ad58b	
Foundation College of	62784a18faea5979c44		
Commerce and	dbddba0		
Science- 09062022.pdf			



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Signature request initiated for:

govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Initiated on: 2022-06-09 11:07:36 UTC

IP: 14.97.89.74



Signed By govilla.neha@gmail.com (Prof. Swiddle Dcunha)

Signed on: 2022-06-23 04:39:24 UTC

IP: 110.227.254.243



Signature request completed.

Completed on: 2022-06-23 04:39:27 UTC

IP: 110.227.254.243



महाराष्ट्र MAHARASHTRA

2022

22AA 213378



जिल्हा कोषागार कार्यालय, ठाणे
12.9 AUG 2022
मुद्रांक प्रमुख लिपिबंध / लिपिबंध



MEMORANDUM OF UNDERSTANDING

This MEMORANDUM OF UNDERSTANDING (MOU) is made at Mumbai, Maharashtra on this 7th day of September, 2022 between

M/s SPEED JET AVIATION ACADEMY LLP, a Company registered under the Companies Act 1956 having its PAN No. ACBFS8065Q through its partner Mr. Dharamraj Shukla addressed at T2, Lotus Link Square, Near D N Nagar Metro Station, Andheri West, Mumbai 400 053, hereinafter individually referred to as "Party" "SJA", and collectively "the Parties." and

[Signature]

[Signature]

M/s NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, a
Company registered under the Companies Act 1956 having its PAN
No. _____ through its _____ Mr.
_____ addressed at Thakur Complex, 90 Feet Rd,
Thakur complex, Kandivali East, Mumbai, Maharashtra 400101
hereinafter individually referred to as "Party" "NMF", and
collectively "the Parties."



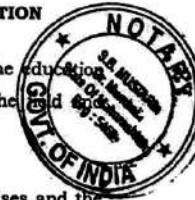
WHEREAS

- A. The Parties are interested in working together in connection with the Purpose which is described in this Memorandum.
- B. This Memorandum sets out the initial relationship between the Parties as well as the respective rights and responsibilities of each Party.
- C. Each Party respectively is expected to act in good faith in accordance with this Memorandum.

WHEREAS the **SPEEDJET AVIATION** is a registered company according to the laws of the Companies Act, 1956 and is into the business of providing training, skill development and education to the students in the field and work related to the Aviation Industry.

AND WHEREAS THE **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE**

& **SCIENCE** is also into the business of providing the education and skill development training to the students in the field and work related to the Aviation Industry.



NOW THEREFORE IN CONSIDERATION OF the premises and the mutual covenants set forth herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto covenant and agree as follows:

1. NAME OF THE BUSINESS:

The parties hereto agree to carry on the business of training and education for students in the aviation, together on the terms and conditions herein mentioned in

the name and style of "NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE & SPEEDJET
AVIATION"

2. PURPOSE OF THE BUSINESS:

The parties together shall be carrying out business of Education; providing of training; and other allied services, in regards to the aviation industry work as per the permissions granted by the Competent Authority if required.

3. REGISTERED OFFICE & BRANCH OFFICES OF THE BUSINESS:

The office of the business shall be at Nirmala memorial foundation of college.

4. DATE OF COMMENCEMENT OF BUSINESS:

The Memorandum of Understanding shall be deemed to have been commenced from 10th September, 2022, and the period of the business together shall be at will/coterminus with the completion of the said business or venture.

5. NATURE OF BUSINESS:

The Business of the parties shall be that of business of Education; providing of training; and other allied services in regards to the aviation industry work in the name and style of "Nirmala Memorial Foundation College Of Commerce & Science & SpeedJet Aviation" and as may be mutually agreed to by the parties herein from time to time.



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6. DURATION OF THE BUSINESS:

The duration of the MOU shall be 5 years. However, if either of the parties wish to withdraw, they can do so with a minimum of 3 months notice period.

7. BINDING:

a. The Parties hereby acknowledge and agrees that, the terms of this Memorandum are intended to be legally binding on the Parties hereto.

8. CAPITAL OF THE BUSINESS

It is hereby agreed between the parties that: -

The **SPEEDJET AVIATION** would provide the capital for the Backend Manpower, Marketing Cost for the said business, as well as provide the capital for training cost for the new staff & lastly the retainment for the existing partners and cliental,

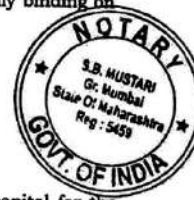
whereas the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure for training and operations of the business and marketing as well. It is also agreed that the parties will have to provide the capital at immediate effect if required to do so.

9. ROLES AND RESPONSIBILITIES OF THE PARTIES:

A. The Speed Jet Aviation will have the following roles and responsibilities in relation to the Project:

I. The **Speed Jet Aviation** provide the service of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in this regard.



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- II. The **Speed Jet Aviation** will also be responsible for managing the admissions of the Project with the assistance from **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**,
- III. The **Speed Jet Aviation** will initiate and take the responsibility of collaboration with the International Institution worldwide which would help the students for the international exposures and opportunities.
- IV. **Speed Jet Aviation** will also provide the service and take the full responsibility of the refresher training program for the team members.
- V. **Speed Jet Aviation** will also take the initiative and take care for the in-campus Placement Drive and would coordinate all the activities incidental to the placement.
- VI. The **Speed Jet Aviation** will also initiate new additional course designing which will help to discover new fields in the Aviation and additional knowledge for the betterment of the students.
- VII. The **Speed jet Aviation** will take the role of providing the training to the students in regard to the course opted by them and will train them with all the skills and knowledge required as per the course opted by the respective student.
Speedjet Aviation will also arrange the manpower for the coefficient working of the project and would take care of all the manpower required for a particular work from time to time. The manpower support should be highly qualified in their respective work and shall be efficient enough to provide the best of the training to the students.
- VIII. The courses provide by **Speedjet Aviation** will be an offline course & will be conducted at **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE's** premises.



B. The NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE, will have the following roles and responsibilities in relation to the Project:

[Handwritten signature]

[Handwritten signature]

I. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will provide the infrastructure and the place for the said project and will take the responsibility to provide the adequate infrastructure required by the said project and would be responsible to take care and look after all the things in the infrastructure.

II. The **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE &**

SCIENCE, will also be responsible for managing the admissions of the Project with the assistance from **Speed Jet Aviation**.

III. **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, will also be responsible to provide all

the equipment's and all other things required in the said infrastructure required for the training of the student.

IV. All the operations and managerial work would be handled by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, will provide the services of promoting, marketing and branding of the project and will take the responsibility of coordinating the activities of the marketing and promotion of the Project and intent to provide the maximum efforts in the college.



a. It is mutually agreed by the parties that: -

- I. Each party shall participate and attend to the business to the greatest - common advantage of the said business;
- II. Each Party shall be just and faithful to each other;
- III. Render true accounts and full Information of all the finances affecting the business to the other;
- IV. Indemnify the business for any loss caused to it by willful negligence or fraud in the conduct of the business;
- V. Attend to the business of the understanding diligently and actively;

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A. **SHARE IN PROFIT & LOSS :**

That the party of the First Part and the Party of the Second Part will share the equal revenue of 50% and remuneration shall be divided, between the parties in the following proportion:-

- | | | |
|-----|--|------------|
| (1) | SPEED JET AVIATION | 50% |
| (2) | NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & | |

	SCIENCE,	
	50%	
TOTAL	100%	



B. **BANKERS AND BANK OPERATION**

That the Party of the First Part will collect the fees in their accounts and 50% of the revenue will be transferred to the account of Party of the Second Part on weekly basis. That, it is also mutually agreed by the parties that the new enrolment students' fees would be collected in the accounts of the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, and after receiving the amount, 50% of the amount would be transferred in the account of **SpeedJet Aviation** within 7 days of receipt of the payment. The details of **Speed Jet Aviation** Account is as follow: -

Name of Account Holder: - **SpeedJet Aviation Academy LLP**

Name of Bank: - **STATE BANK OF INDIA**

Branch Address: - **Andheri West**

Account Number: - **39449645339**

IFSC Code: - **SBIN0051262**

C. PERMISSIONS AND APPROVAL FROM

VARIOUS GOVERNMENTAL DEPARTMENTS

That all the permission and approvals which would be necessary for the commencement of the business and any other such permission which is being required for the business from different Governmental and Non- Governmental Institutions would be taken by the Nirmala Memorial Foundation College **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, would be liable

and responsible for taking every necessary permission, legal compliances which are so required for the business and running of business which is legally permitted. The **SpeedJet Aviation** shall not be held responsible for any default / illegalities / penalties / damages / litigations / complaints etc. on the part of business as he is not involved in day-to-day business activities and the **NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE**, have taken the complete

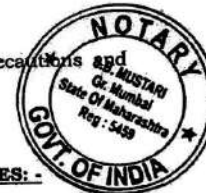
responsibility of running business with all precautions and legal compliances.

D. IN CASE OF BREACH OF COMPULSORY DUTIES:-

A Party, who commits breach of the provisions of this MOU, shall be liable to indemnify the business and also the other party from any loss on account thereof.

E. PERSONAL LIABILITIES:-

No party shall be liable for any personal liabilities of the other party and the business properties and the business shall not be liable for personal debts of any parties.



F. **MAINTENANCE OF BUSINESS ACCOUNTS:**

The parties shall regularly maintain in the ordinary course of the business, an account of all its incomings and outgoings and also of its assets and liabilities, in proper books of account which shall be kept at the principal place of the business and each party shall at all times, have free access to them and shall be at liberty to make such extracts there from as and when he may think fit and proper.

G. **ADMINISTRATION :**

All the working Staff such as Clerks, Peons, Accountants, Cashier, agents and other

will be appointed by **NIRMALA MEMORIAL FOUNDATION COLLEGE OF**

COMMERCE & SCIENCE, with the consultation of the other party hereto with their mutual consent.

H. **FINANCIAL YEAR :-**

The Accounting year of the Business shall be the Financial Year that is to any, commencing from 1st April and Ending with the 31st March, every year.

I. **SETTLEMENT OF YEARLY ACCOUNTS :-**

At the end of every accounting year, during the continuance of the business, on account of the business shall be taken of all the capital, assets, and liabilities for the time being and balance sheet and profit and loss account shall be prepared, agreed to and signed by all the parties, agreed to and signed by all the parties, who shall be bound thereby except for error of commission/omission discovered later.



J. DISSOLUTION :-

That in the event of dissolution, the books of account shall be made up to and including the date of dissolution and all the parties shall realize the profit of the business and apply the proceeds thereof to pay off the liabilities, of the business as on the date of dissolution, the surplus remaining after such settlement of liabilities shall be disturbed among the parties in the proportion.

K. POLICY DECISIONS :

All the Policy and other decisions will be taken by both the parties and their legal implications / compliances / formalities and execution will be responsibility of the Administrator and such decisions will however be binding on all the parties.

L. ARBITRATION-IN CASE OF DISPUTES:

All Disputes and questions whatsoever which shall either during the business of afterwards arise between the parties, their respective representatives, touching these presents or the construction or application thereof or any clause or thing herein contained or any other in any way relating to the business shall be referred to Arbitration in accordance with and subject to the provisions of the Arbitration Act, 1940, or any statutory modification and re-enactment.

M. GOVERNING LAW AND JURISDICTION:-

Except as aforesaid, the parties agree that all actions, proceedings or litigation arising from this MOU shall be instituted and prosecuted solely in MUMBAI.



A handwritten signature in black ink, appearing to be "S.S. Mustari".

A handwritten signature in black ink, appearing to be "S.S. Mustari".



N. **ALTERATION, MODIFICATION, AMENDMENT OF THIS MOU:-**

NOTWITHSTANDING anything stated or provided herein, the parties shall have

POWER and full discretion to modify, alter or vary the terms and conditions of this Agreement, which shall be reduced to writing and be signed by all the parties and thereupon, the said writing shall become appendage and part of this MEMORANDUM OF UNDERSTANDING.

Unless repugnant to the context or contrary to the meaning thereof, the expression all parties shall be deemed to mean and include their respective legal heirs, legal representatives, executors, administrators, successor-in-interest, till the last survivor and permitted assigns.



DSK



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IN WITNESS WHEREOF, the Parties hereto have signed this
MEMORANDUM OF UNDERSTANDING this the 7th day of
Sept, 2022.

SIGNED SEALED AND DELIVERED BY]

SPEED JET AVIATION

1

FIRST PARTY;

1

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE & SCIENCE

SECOND PARY

in presence of



BEFORE ME

S. B. MUSTARI
ADVOCATE & NOTARY
GOVT. OF INDIA
No. B/4, Sai Dham Heg. Soc.,
Tilak Nagar, Sakinaka,
Mumbai - 400 072

Sr No. 3444 22
Date. 07/09/2022

MEMORANDUM OF UNDERSTANDING

NIRMALA MEMORIAL FOUNDATION COLLEGE OF
COMMERCE & SCIENCE

AND

SPEED JET AVIATION

BY AND BETWEEN



THIS DAY OF _____, 2022

This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

Nirmala Memorial Foundation

This MoU is effective from December 2022 - March 2024, hereinafter mentioned as "**Effective Date**" by and between Nirmala Memorial Foundation College of Commerce & Science, managed under the Nirmala Memorial Foundation, affiliated to the University of Mumbai, Maharashtra, registered under **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as "**The College**", having PAN AAATN2249L, represented by its Principal, Ms. Swiddle D'Cunha.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at 302- Wellington Business Park – 2, Andheri-Kurla Road, Andheri East, Mumbai – 400069, hereinafter referred as "**TNSIF**", having PAN AAECT4021D represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered in an in-person, online or hybrid learning approach as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1 - 2.5 hours' duration will be conducted 5 days a week over a 2 – 2.5-month period at a time.
4. The program also includes individual student counselling, parent engagement sessions, booster sessions as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted to place trained students in formal sector jobs.

6. The above mentioned training and placement is free of cost for both the students and college.

Based on the above, this MOU lays out the below responsibilities for both parties:


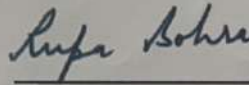
TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

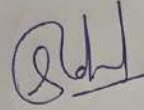
1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.

- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.
5. This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.
6. The MoU will be effective for a period of one year from the date on which both the parties have signed this MOU.



Name: Rupa Bohra
Managing Director,
TNS India Foundation

22/03/2023



Name: Ms. Swiddle D'Cunha
Principal,
Nirmala Memorial Foundation College of
Commerce & Science

22/03/2023



This document constitutes a **Memorandum of Understanding (MoU)** between

TNS India Foundation (TNSIF)

and

Nirmala Memorial Foundation

This MoU is effective from December 2022 - March 2024, hereinafter mentioned as “**Effective Date**” by and between Nirmala Memorial Foundation College of Commerce & Science, managed under the Nirmala Memorial Foundation, affiliated to the University of Mumbai, Maharashtra, registered under **The Maharashtra Public Trust Act, 1950** and hereinafter referred to as “**The College**”, having PAN AAATN2249L, represented by its Principal, Ms. Swiddle D’Cunha.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at 302- Wellington Business Park – 2, Andheri-Kurla Road, Andheri East, Mumbai – 400069, hereinafter referred as “**TNSIF**”, having PAN AAECT4021D represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the “**Campus to Corporate Careers (C2C) Program**” for the enhancement of employability and workplace skills for deserving youth.

In this connection, TNSIF intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. The training will be delivered in an in-person, online or hybrid learning approach as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1 - 2.5 hours’ duration will be conducted 5 days a week over a 2 – 2.5-month period at a time.
4. The program also includes individual student counselling, parent engagement sessions, booster sessions as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted to place trained students in formal sector jobs.



6. **The above mentioned training and placement is free of cost for both the students and college.**

Based on the above, this MOU lays out the below responsibilities for both parties:



TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrolment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student what's app groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:
 - a. Support allocation of batches for optimum utilization of resources and training effectiveness.
 - b. Assist in scheduling batches keeping in mind college lecture timings.
 - c. Make classrooms available for in-person training sessions.
 - d. Allow use of online medium to reach and train students.

- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.
5. This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.
6. The MoU will be effective for a period of **one year** from the date on which both the parties have signed this MOU.



Name: Rupa Bohra
Managing Director,
TNS India Foundation

22/03/2023

Name: Ms. Swiddle D’Cunha

Principal,
Nirmala Memorial Foundation College of
Commerce & Science

22/03/2023

Memorandum of Understanding Regarding Internships

This Memorandum of Understanding (MOU) documents the understanding of the two parties on how to collaborate on an internship.

Whereas, Party A is one of the first NGOs in India working for the cause of supporting widows and single income families, Aashman Foundation.

Its website, www.aashmanfoundation.org

whereas, Party B Nirmala Memorial Foundation College of Commerce and Science, (Kandivali East)

Whereas, Party A and Party B intend to collaborate on providing internship opportunities for Party B's students to enhance their employability and competitiveness in the job market.

It is understood by the parties that the importance, benefits and requirements of this internship are –

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- Letter Of Recommendation to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Party A promises to carry out the training, managerial and administrative duties related to the program as described above.

Party B promises to inform its students through various channels such as Distribute the program description through responsible personnel, and

Place the attached advertisement through such media as career web pages, newsletters and email distributions.

There is no financial transaction between Part A and Party B, namely neither party shall charge other party for any activities or services mentioned herein.

Both parties agree that this MOU is not a legally binding contract and can be terminated by either party by notifying the other party.

The Primary Contact Person of Part A

Name: yashi tyagi

Position: Assistant supervisor

Email address - yashityagi53@gmail.com

The Secondary Contact Person of Part A

Name: Vjaman

Position: National youth president

Email address : writetovjaman@gmail.com

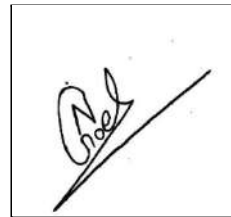


The Primary Contact Person of Part B

Name: Ms. Swiddle D'Cunha

Position: I/C Principal

Email address: principalnirmalacollege@gmail.com



The Secondary Contact Person of Part B

Name: Dr. Neha Goel

Position: Placement Officer

Email address : nmfcplacement@gmail.com

Date: 29/01/2022

Interested students can fill this form.

<https://forms.gle/DAHZaqWwAXFq6KBc6>

Description of Internship Program at Aashman Foundation

Aashman foundation is one of the first NGOs in India working for the cause of supporting widows and single income families.

About Us:

Our key areas of focus are:

- **Women Empowerment:** Providing free training and in kind support to widows so that widows and single income families can stand on their own and live a respectable life.
- **Under-privileged children:** Provide nishulk (free-of-cost) education and healthcare to the needy children and help them realise their rights.

Importance of internships:

“The only source of knowledge is experience.”

- To get a real-life experience and exposure
- Get connected and develop your professional network
- Build your Resume
- Sharpen competence and build character
- Learn about your strengths and weaknesses
- Gain professional feedback from experienced individuals of the respective fields

Benefits:

- Flexible Work hours
- Certificate
- LOR to top performers
- Cooperative Work Environment
- Work with a young and dynamic team

Requirements:

- Available to work from home
- Have relevant skills and interests

Departments:

1. Social Media Marketing - 3 Months
2. Sales and Marketing – 45 days
3. HR - 45 days/3/6/9/12 Months
4. Fundraiser – 30/45 days
5. Social work – 3/6/9/12 Months
6. Online event management - 3 months
7. Graphic designing- 3 months

8. Winter Internship- 30 days
9. Content writing - 3 months

Interested Applicants can fill the form. The link for the form is given - <https://forms.gle/DAHZaqWwAXFq6KBc6>

For further details, visit: www.aashmanfoundation.org

For Aashman Foundation
Vijay Kumar
Auth. Signatory



महाराष्ट्र MAHARASHTRA

2020

XB 680675



Sub-Treasury Officer,
Vasai.

27 JAN 2021

Sub-Treasury Officer,
Vasai.

Memorandum of Understanding

२७/१/२१

THIS MEMORANDUM OF UNDERSTANDING, hereinafter referred to as "MOU" is an agreement made at Mumbai on the 9th day of February, 2021, between **Buycano Private Limited**, a company incorporated under the Companies Act 2013 and having its Corporate and registered Office at 504 Sundaram 1A, Raheja Complex, Malad East, Mumbai - 400097 hereinafter referred to as "buycano" which expression shall include its successors and assigns on the One Part;

AND

Nirmala Memorial Foundation College of Commerce and Science situated at D.S. Road, Thakur Complex, Kandivali East, Mumbai 400 101, an Educational Institution affiliated to the Mumbai University,

Christopher Mathew

[Signature]

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hereinafter referred to as "the College" which expression shall include its successors and assigns on the Other Part.

WHEREAS:

- A. Buycano Trains and supports students by providing lucid and focused information that assists them in understanding the subject and preparing for NISM Examinations.
- B. Buycano android application has crossed download mark of 5k on playstore and is all set to cross the mark of 10 k users.
- C. The core intents of the Training Program are, to (i) spearhead a unique industry initiative by skilling candidates across multiple financial domains; (ii) Create a large scale sustainable entity that provides specialized skilling and enhance employment opportunities for the students ; (iii) Work with non-competing domain experts in the fields of Mutual Fund, Insurance, Banking, Stock Broking other such financial Educational Services, and associate with institutes established by sectoral regulators, learning /training institutes of stock exchanges, and leading management institutes for the purpose of the program; and
- D. The College is affiliated to Mumbai University and provides undergraduate, graduate and postgraduate courses or either one or more of them and
- E. The College is willing to collaborate with the initiative of making the students industry and job ready through the certification Training programs offered by buycano.

NOW IT IS AGREED BETWEEN THE PARTIES HERETO AS FOLLOWS:

1. DEFINITIONS (in alphabetical order)

Sl. No.	Word/Acronym	Definition
1.	Batch:	Means a set of students enrolled for the Program from the College during an Academic Year.
2.	BFSI:	Banking, Financial Services, and Insurance.
3.	College Personnel:	Members of faculty/management of the Education partner.
4.	Course Period:	The duration of the course in hours.
5.	Curriculum:	The topics and subtopics being covered in the course.

Charitable, Malabar, Rdt

6. **Delivery Schedule:** Schedule of classes to be conducted by buycano for the successful conduct of the Program.
7. **Faculty:** A domain expert who can provide classroom lectures and impart knowledge to the students of the Program on the respective functional area of the BFSI Sector.
8. **Logical Competency:** Means the capability of providing strong and sensible reasoning.
9. **NISM:** National Institute of Securities Market.
10. **SEBI:** Securities and Exchange board of India.
11. **Skill:** Necessary know-how of performing a job.
12. **Trust / Society:** Any Trust or society registered under The Indian Trusts Act, 1882 or The Co-operative Societies Act, 1912 respectively or such other relevant Act as may be applicable in India.
13. **University:** Any University recognized by the University Grants Commission, to which a College is affiliated.
14. **Vocational:** Means imparting such education and knowledge which is capable of developing necessary skills and abilities.

2. THE COLLEGE:

2.1. The College agrees to:

- (i) Support the initiative of skill development and entrepreneurship for its students and collaborate with buycano on creating job ready professionals for the BFSI industry
- (ii) Conduct the training programmes as a short-term Professional Certification/s in addition to the undergraduate / graduate courses of the College.
- (iii) Provide all necessary infrastructure required for the physical delivery of the Training Program if it is to be conducted offline.
- (iv) Consult with buycano and schedule the delivery of the Program based on the availability of students of the graduate/undergraduate course for which the students have primarily registered with the College.
- (v) The Placement Officer or any suitably designated officer will be the primary facilitator on behalf of the college.

3. RESPONSIBILITIES OF buycano

3.1 buycano hereby agrees to take overall responsibility for the Program and further agrees to:

- (i) Work as a bridge between the industry and institutions for creating job ready resources.

Chaitanya Malhotra

[Signature]

- (ii) Train the students on regulatory certifications, behavioural and functional skilling as a part of its certification training programs.
- (iii) Ensure maintenance of quality standards for the program. Share attendance and performance records with the college on regular basis.
- (iv) Provide Trainers and Faculties in collaboration with the Industry.
- (v) To provide industry interface through dialogue with industry experts during the course of the program.
- (vi) Maintain the confidentiality of the current and ex-student data of the college

4. FEES, COURSE CONTENT AND CURRICULUM

4.1. Buycano and the College agree to follow a collaborative approach towards matters including but not limited to the following

- (i) Coaching for NISM XVIII / NISM V A / NISM XII, / NISM XV Certifications.
- (ii) Fees per student will be Rs 2,499/- Plus GST (**We share 30 % of the fees collected with the college as per rules of college**). The fees will be paid by interested students directly to the college. Deserving students would also be provided a scholarship.
- (iii) Coaching students and getting them enrolled on NISM portal and assisting students for finalizing of examination centers of NISM and dates of the exam.
- (iv) Fees for NISM will have to be borne by the students apart from coaching fees of Rs 2499/-.
- (v) Total course - 30 hours of Instructional training inclusive of home work
- (vi) All classes will be on Google meet / Zoom platform if online.
- (vii) There is no restriction on number of students per batch in online model. But for physical class at least there should be more than 5 students for a course.
- (viii) We raise our bill to college only after the training have been successfully completed by us for the batch.

5. FORCE MAJEURE:

Notwithstanding anything to the contrary herein contained, nothing herein shall apply if either party is prevented from discharging its obligations hereunder due to any cause arising out of or related to any Act of God or Act of State, war, riot, civil commotion, terrorism, industrial unrest, labour strikes or any order of any governmental, semi-governmental or local authority or similar cause.

Christopher Matthews

[Signature]

6. INTELLECTUAL PROPERTY; TRADE NAMES; TRADEMARKS:

All rights relating to intellectual property, trade names and trademarks in all Confidential Information disclosed by one party to the other and in all media comprising such Confidential Information shall as between the parties remain the property of the disclosing party and nothing in this Agreement shall be taken to represent an assignment, license or grant of other rights in or under such Intellectual Property Rights.

7. TERMS & TERMINATION:

7.1. This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a 3 (Three) months notice. Thereafter, this MOU may be renewed for further periods ("Renewal Term"), by mutual agreement between the Parties. The rates for the Educational Services under the renewed MOU shall be the same unless otherwise agreed. All pending payments with regard to the services will have to be cleared within 90 days of the termination.

8. NOTICES:

8.1. All notices, requests, consents, waivers or other communication required or permitted hereunder shall be in writing and shall be deemed properly served: (i) if delivered by hand and received by an authorized employee or officer of the Party, (ii) 3 days after being given to a reputed courier with a reliable system for tracking delivery, (iii) upon receipt of confirmation receipt when sent by facsimile; or (iv) 14 days after the date of dispatch by certified or registered mail, postage prepaid, return receipt requested; (v) when sent by electronic mail. All notices and other communication shall be addressed as follows:

In the case of buycano: Buycano Private Ltd.

Attn: CEO Tel: +91 8976612969 Email: cmathews821@gmail.com

In the case of the College:

Attn: Principal Tel.: 022 2854 5439 Email: principalnirmalacollege@gmail.com

Attn: Placement Cell Convener Tel.: 9820124916

Email: nmfcplacement@gmail.com

9. MISCELLANEOUS:

9.1. This MOU, together with the attachments, shall constitute the entire understanding of the Parties concerning the subject matter hereof and supersede any and all prior oral or written representations, understandings or agreements relating thereto.

Christine Mathews

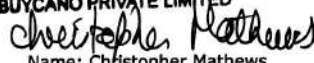
[Signature]

- 9.2. No modifications, alterations, amendment or waivers of any provisions herein contained shall be binding on the Parties hereto unless evidenced in writing and signed by duly authorized representatives of both Parties.
- 9.3. The Parties hereto shall comply with all applicable central and state laws, rules, court orders, governmental, regulatory or statutory orders and other regulations as required in connection with the performance of this MOU. The College agrees to comply with Indian laws in the performance of the educational services while in India.
- 9.4. In the event of any conflict or inconsistency within the provisions of the body of this MOU and any Addendum to the MOU, the documents shall be read in the following priority to resolve such conflict or inconsistency:
FIRST, the body of this MOU; and
SECOND, the Addendums to the MOU.
- 9.5. The headings given to the Clauses herein are inserted only for convenience and are in no way to be construed as part of this MOU or as a limitation of the scope of the particular Clause to which the title refers.
- 9.6. Any provisions of this MOU which, either expressly or by implication, survive the termination or expiration of this MOU, shall be complied with by the Parties in the same manner as if the present MOU is valid and in force.

The persons signing this Agreement on behalf of buycano Pvt Ltd., and College hereto certify by the said signatures that they are duly authorized to sign this Agreement.

IN WITNESS WHEREOF, THE PARTIES HAVE CAUSED THIS MOU TO BE DULY EXECUTED on this 9th day of February 2021.

Signatures:

For buycano Pvt Ltd
For BUYCANO PRIVATE LIMITED

Name: Christopher Mathews
Director

Designation: Chief Executive Officer

In the presence of


Name: Gaurav Garg


Designation: Founder & CEO Ant
Wealth

For Nirmala Memorial Foundation College
of Commerce & Service, Kandivali east
Mumbai


Name: Swiddle D'Cunha

Designation: In charge Principal

In the presence of


Name: Sangeetha Shyam Sundar

Designation: Assistant Professor

Memorandum of Understanding

This MEMORANDUM OF UNDERSTANDING, herein after referred to as "MOU" is a mutual understanding made at Mumbai on the 23rd day of December 2021 by and between Monster.com India Private Limited, a company incorporated under the Indian Companies Act, 1956, having its registered office at 7-1-79,79/5,6,7 & 7-1-80, 1st Floor, Capital Building, Ameerpet, Hyderabad-500016, Telangana, India (hereinafter referred to as 'Monster', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and assigns) of the FIRST PART;

AND

Nirmala Memorial Foundation College of Commerce and Science (A unit of Nirmala Memorial Foundation) organized under the Indian Laws having its principal place of business DS Road, Asha Nagar, Thakur Complex, Kandivali (East), Mumbai – 400101 represented by Ms. Swiddle D'Cunha, I/C Principal its authorized signatory (hereinafter referred to as 'Institute', which expression shall, unless repugnant to the context or meaning thereof, mean and include its successors and permitted assigns) of the SECOND PART. (Monster and Institute are hereinafter collectively referred to as "the Parties" and severally as "Party")

WHEREAS Monster is inter alia in the business of e-recruitment solutions and is responsible for the functioning of its websites www.monsterindia.com and Monster First Job webpage and Institute is in the business of 'Education Provider' and is desirous of taking service from Monster as described hereunder to facilitate Monster's online recruitment solution for opportunity to registered users ("users") at Monster First Job Program, on the terms agreed and contained herein;

NOW, it is agreed between the parties hereto as follows:

1. Responsibilities of Monster

Monster shall provide to Institute post 60% registration of total student strength:

- a) Recruiter attention on the Monster website to students registering on Monster India portal
- b) Invitation to 'Open to all' Virtual Career Fairs (VCF), Webinars, and any other events organized by Monster India
- c) Internship/ Live Projects/ Final placement opportunities from and at Monster India portal
- d) Fresher job alert mailers to registered students throughout the process
- e) Launch, manage and promote the College Ambassador programme
- f) Webinar of 1.5 hours on one topic related to 'Becoming Corporate Job ready' by Industry Experts
- g) Discounted paid career services, assessment tests and external training, if any, as per college requirement will be charged on mutually agreed rates as per the deal under Monster First Job Program
- h) Institute shall provide the details of its authorised representative ("SPOC"/ "TPO") to Monster for the Service operation. Monster will provide the details to SPOC after execution of this Agreement. SPOC shall be responsible for providing the Institute's Candidates / Students information to Monster.
- i) The Service provided for the period mentioned above is currently without any financial consideration to the Institute except for a paid career services and other paid services as per sub para g) above. Any additional services involving financial considera-

tion during the above period shall be undertaken with mutual consent of both parties. The Institute has the sole responsibility to obtain all the consent and acceptance from its students for engaging any of the programs/projects within the ambit of this MOU.

a. Monster's Obligation:

a) To assist Institute for online recruitment solution of registered users along with any required training session as per Service subscribed. Enhance visibility of the Institute as a brand on Monster platform and marketing communication including online display of Institute's profile to attract companies, as may be feasible; and providing access to its website as stated above and other Monster websites as per between the Parties.

b) Monster will provide a unique link to Institute for registration of its students on Monster portal. The tracking will happen through this link. Registered students need to complete their profile by regularly updating all relevant details (i.e. Upload Resume, Educational Qualifications, Skills etc.) required during the registration process to enhance visibility on the Monster portal and among recruiters.

c) Monster will provide communication to Institute for circulation among registered users to create awareness and prevent fraudulent calls/ emails from any third party. Monster does not charge candidates in cash or kind for job placements, attending Virtual Career Fair, Webinars or arranging job interviews. Monster will not be responsible for any monetary transactions done by the students to recruiters to get placement. The Institute is responsible to communicate the provisions of this sub clause to its students to avoid any online fraud to its students.

d) Provide informative articles and content delivered through platform and to improve chances of user's employability.

e) Monster does not guarantee or offer any warranty for any response from any employer or recruitment consultants to Institute after the Services commenced by Monster under this Agreement. Monster neither guarantees nor offers any warranty about the credentials of the prospective employer/organisation, which would receive the information and subsequently contact the Institute and/or candidates. Monster reserves its right to reject any insertion or information/data provided by the Institute in the Monster First Job webpage without assigning any reason, Breach any provision of this Agreement by the Institute may lead to discontinuance of subscribed service by Monster and /or pursue all other available remedies under applicable laws.

2. Institute's Obligation:

a. Institute shall provide Monster the name of its authorized representative (SPOC) who shall serve as single point of contact with Monster and ensure submission of Candidates / users' data within the agreed timelines.

b. Verification of the users' data by SPOC of Institute. Users' data shall include name, education qualification, branch, year and contact details. Inability of Institute to register and verify the users' data shall not entitle the users in availing the services under this Agreement. Institute shall be solely responsible for the submission of any wrong, incomplete or incorrect users' data or profile in the Monster India portal/Monster First Job webpage and the authorized representative of Institute shall be responsible for incorpo-

rating the users' data on the Monster website and make changes from time to time in the event of any change in the users data and profile.

c. The Institute shall be responsible for appropriate use of the Services subscribed under this Agreement

d. Institute shall be solely responsible for the Monster First Job Program Services appropriated by it under this Agreement to users and / or candidates. Institute further undertakes that the Services subscribed by it under this Agreement is solely for the purpose of its proper appropriation to the users and/or candidates and not for its commercial use / purpose.

e. By posting user data ("User Content") to any Monster Site, User / Candidate and Institute automatically grant, and represent and warrant that they have the right to grant, to Monster an irrevocable, perpetual, non-exclusive, fully paid, worldwide license to use, copy, perform, display, and distribute such User Content and to prepare derivative works of, or incorporate into other works, such User Content, and to grant and authorize sublicenses thereof.

f. No unauthorised / fraudulent use of user content: Institute shall ensure the usage of content for lawful purposes and only for the purposes as permitted under the scope of this Agreement. Promotion of any illegal activity or marketing of products and other service purposes or spamming of the content by it except for the facilitation of services under this Agreement are also prohibited. Monster shall have the sole right to decide as to what constitute as a breach of these requirements by Institute.

g. Institute undertakes and warrants that the Mobile No./Email id of the candidates provided/uploaded either by Candidate/Institute/Monster to Monster's website for communicating them for the career/tests related information/communication is verified by Institute candidate before submission and is correct and Institute further warrants that the candidates have consented to use their Mobile No./ Email id provided/uploaded by it to Monster's website for communicating them through SMS by Monster and/or its service providers for the provision of the Services agreed between the Parties. In the event of any complaint at the end of candidates with respect to DND and other issues, Institute shall provide all the relevant details desired by Monster for resolving any such issues.

3. TERMS OF AGREEMENT:

This Agreement is between your Institution or company or organization ("You") and Monster.com India Pvt. Ltd. ("Monster") and governs use of the Monster website or websites in which services are subscribed under this Agreement (each a "Site" and, together, the "Sites"). This agreement shall continue and be effective till the validity period of the product and services subscribed by you. If you breach any provision of this Agreement, Monster may (i) discontinue Your service and/or (ii) pursue all other available remedies to protect it. Any extension of services covered under the scope of the Agreement shall be at the discretion of Monster.

You agree to comply with all the applicable laws, including but not limited to the laws relating to contracts, labour and employment laws, data privacy laws, cyber laws and laws relating to intellectual property.

Navigation/Search Engines: Notwithstanding anything to the contrary contained herein, You shall not use or attempt to use, and shall cause each party under your control not to use or attempt to use, any engine, software, tool, agent or other device or mechanism (including without limitation browsers, spiders, avatars or intelligent agents) to navigate or search any Site other than the search engine and search agents available on such Site. The contents of the website (including without limitation all job postings and all resumes), and all elements, which are a part of the foregoing, and all intellectual and other proprietary rights therein, are the property of Monster. Neither you nor any of your employees shall do anything, which would in any way damage, injure or impair the validity of Monster's rights in the contents of the web Site. To the extent permitted by law Monster makes no warranties, express or implied, including the warranties of merchantability, fitness for a particular purpose, or non-infringement with respect to its services or any site, or results of use thereof and all warranties and conditions, express or implied are hereby excluded.

You agree to indemnify Monster, its officers, directors, employees and agents, from and against any claims, actions or demands, arising or resulting from Your breach of this Agreement or from Your provision of any material to any Site, including but not limited to claims of breach of third party intellectual property rights. Neither party will be liable to the other party (nor to any person claiming rights derived from the other party's rights) for incidental, indirect, consequential, special, punitive or exemplary damages of any kind - including lost revenues or profits, loss of business or loss of data - arising out of this agreement, regardless of whether the party liable or allegedly liable was advised, had other reason to know, or in fact knew of the possibility thereof. Your use of the Monster First Job program webpage / site is subject to the Terms of Use, and / or Terms and Conditions of the website available from such web Site's homepage as may be amended from time to time.

This Agreement (i) constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes any previous oral or written arrangements or understandings relating thereto as well as any purchase orders not supplied by Monster that have been or may from time to time be submitted by you, (ii) may be signed in counterparts, (iii) shall be governed by the laws of India (iv) may not be amended, terminated or waived orally, and (v) may not be assigned, in whole or in part, directly or indirectly, by operation law or otherwise, by you and only comes into existence when signed by You and Monster. Monster will be entitled to assign all or any of its rights and obligations hereunder. Any terms of this Agreement that may be invalid shall not affect the validity of enforcement of the remaining valid terms of this Agreement. The terms and conditions of this Agreement may not be amended without the affirmative written consent of Monster.com India Pvt. Ltd. This MOU will automatically renew on annual basis unless either party gives a 30 days prior notice for its termination before the annual renewal. Monster reserves the right to terminate this MOU immediately in the event any material breach of the terms of this MOU by the Institute including but not limited to breach / infringement of Monster intellectual property rights or any third Party rights or breach of any provisions of the MOU. Every Dispute, difference or question which may at any time arise between the parties hereto or any person claiming under them, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the Sole Arbitrator nominated by the First Part, the award passed by the Ar-

bitrator shall be final and binding on the parties hereto. The venue of Arbitration shall be Hyderabad. All and any disputes shall be subject to the exclusive jurisdiction of the Courts at Hyderabad, India.

4. TERM AND TERMINATION

This MOU shall be effective from the date hereof and shall continue to be in full force and effect unless terminated earlier by either party with a One Month notice. Thereafter, this MOU may be renewed for further periods by mutual agreement between both the parties.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorised representatives in one or more counterparts, each of which shall constitute an original effective as of the day and year set forth above.

The persons signing this Agreement on behalf of the parties hereto certify that they are duly authorized by their respective entities to sign and execute this Agreement for and on behalf of their entities/organizations by said signatures that they are duly authorized to sign this Agreement on behalf of said parties and that this Agreement has been authorized by said parties.

SIGNED ON BEHALF OF MONSTER:

Sangeetha Shyam Sundar

Name: Sangeetha Shyam Sundar

Designation: Manager – Special Initiatives

Email: sangeetha.sundar@monsterindia.com

Phone: +91 9820124916

SIGNED BY AUTHORISED REPRESENTATIVE OF MEMBER:

Swiddle D'cunha

Name: Ms. Swiddle D'Cunha

Designation: I/C Principal

Email: principalnirmalacollege@gmail.com

Phone: 9004693948

Witness:

1. Garapati Shanmukh Sai

(Garapati Shanmukh Sai, Asst. Manager – Marketing, Monster

Address: Flat No 304, Lakshmi Apts, Street No 3, Sanath Nagar, Hyderabad - 500018)

2. Dr. Neha Goel

(Dr. Neha Goel, Placement Coordinator, C-603, Gokul Towers, Thakur Complex, Kandivali (East), Mumbai - 400101)

Signature: Sangeetha Shyam Sundar
Sangeetha Shyam Sundar (Dec 23, 2021 17:41 GMT+5.5)
Email: sangeetha.sundar@monsterindia.com

Signature: swiddle D'cunha
Swiddle D'cunha (Jan 4, 2022 11:37 GMT+5.5)
Email: principalnirmalacollege@gmail.com

Signature: Dr. Neha Goel
Dr. Neha Goel (Jan 4, 2022 12:55 GMT+5.5)
Email: nmfcplacement@gmail.com

Signature: Garapati Shanmukh Sai
Garapati Shanmukh Sai (Jan 4, 2022 12:57 GMT+5.5)
Email: garapati.shanmukh@monsterindia.com

INTERNSHALA COLLEGE REGISTRATION AGREEMENT

This Agreement is executed on 17-03-2022 by and between:

Scholiverse Educare Private Limited, having its registered office at B-610, Unitech Business Zone, Nirvana Country, Sector-50, Haryana - 122018, acting through its authorized representative Mr. Samay Bhatnagar, Head, University Relations (hereinafter referred to as "Internshala");

AND

Nirmala Memorial Foundation College of Commerce and Science (hereinafter referred to as the "College" which expression shall, unless repugnant to the meaning or context thereof, be deemed to include its executors, representatives and permitted assigns) of the other Party; acting through its authorized representative Dr. Neha Goel, Placement Convener.

Internshala and College may be referred to as 'Party' individually and as 'Parties' collectively, as the context may require.

Overview:

This agreement is regarding the college registration of 'Nirmala Memorial Foundation College of Commerce and Science' with 'Internshala'.

Responsibilities of Internshala:

- Create student accounts for all the students registered by the College.
- Provide weekly Internship update to all the students registered by the College as per their filled in preferences
- Provide an online resume maker to all the students of the College registered with Internshala.
- Safeguard students' data as per Internshala privacy policy (<https://internshala.com/privacy>)
- Inform the college when students get selected for an internship.
- Provide College with Internshala logo and brand name to be used in College's communications (internal or external) and on its website to recognize Internshala as the internship and training partner and any other purpose limited to the scope of the agreement.

Responsibilities of College:

- Recognize Internshala as the internship and training partner in all internal and external communications including on its website and in admission/media brochures.
- Send a communication to all the students and faculties regarding the association and direct/encourage students to verify their accounts.
- Provide the information of all the interested students of the College as required by Internshala for their registration. The information should contain the first name, last name, mobile number and the email address of all the students of the College.
- Regularly post a list of students selected for internships through Internshala every month on the college's notice board.
- Authorize Internshala to recognize college, using College logo and/or brand name, as a registered user in its communications (internal or external) and on Internshala platform only for the purpose limited to the scope of the agreement.

Commercials:

This is a non-commercial agreement whereas neither party is required to make any payment to other party for carrying out the responsibilities listed in this agreement.

Term and Termination:

This agreement will be operational and valid from 17-03-2022 and the initial tenure of the agreement is 1 (one) year. Upon completion of the tenure, the agreement can be renewed for another 1 year and so on with mutual consent of both parties.

Under normal circumstances, either party wanting to terminate the agreement can do so and it can be done on a mutually agreed upon date in a justified way with a notification given at least one month prior to termination date.

Indemnity

The college understands and agrees that all the information provided on Internshala related to internships and trainings is provided on as is basis. It further agrees that while Internshala makes efforts to ensure the accuracy of the information supplied, it does not guarantee it and the college will choose to disseminate this information to its students solely at its discretion. The college agrees to defend, indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors against any loss, claims, damages, costs, liabilities and expenses (including, but not limited to, reasonable attorneys' fees) arising out of or related to its use of content of Internshala platform feed that it posts, stores or otherwise transmits on or through its platform(s) or to its students or to general public at large.

The college understands and agrees that as a platform, Internshala acts as a bridge between the organizations who wish to hire interns and the students who wish to apply for the internships. We make best efforts to bring the best internships on the platform, educate students about the same and ensure that they can apply to these internships in a seamless manner. However, the eventual hiring decision, rightfully, resides with the organization which is hiring interns and is dependent on several factors such as the skills of the applicant, quality of her applications, competition, requirements and assessment process of the organization, student's availability at the required location and for the desired period of the internship etc. Since these factors are beyond Internshala's control, Internshala does not and can not guarantee an internship to an applicant.

The college further agrees to indemnify and hold harmless Internshala, its subsidiaries, affiliates, licensors, employees, agents, third party information providers and independent contractors, if any, who controls any thereof, against any loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses whatsoever reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based upon any false representation or warranty or breach or failure by the College to comply with any covenant or agreement made by the College herein or in any other document furnished by the College to any of the foregoing in connection with this agreement.

Trademarks:

Except to the limited extent expressly provided in this Agreement, neither Party grants, nor the other Party will not acquire any right, title or interest (including, without limitation, any implied license) in or to any property of the first Party. All rights not expressly granted herein are deemed withheld. All use by a Party of the other trade names, trademarks, service marks, logos, etc., and any goodwill associated therewith, will inure to the benefit of the grantor.

Confidentiality:

Internshala and the College will not disclose the details of this agreement and any private information that they come across when this agreement is in effect to any third-party.

If either Party (the "Receiving Party") under this Agreement gains access to confidential information of the other Party (the "Disclosing Party") concerning the Disclosing Party's prices, business, plans, technology, products, and other non-public information of the Disclosing Party (collectively, "CI" or "Confidential Information"), then the terms of this section will apply. CI includes all information in tangible or intangible form that is marked or designated as confidential by the Disclosing Party or that, under the circumstances of its disclosure, should be considered confidential. The Disclosing Party owns all right, title and interest, including all patent, copyright, trademark, trade secret rights and any other intellectual property or proprietary rights in any jurisdiction, including any and all applications, renewals, extensions and restorations thereof, in the Disclosing Party's CI. Each Party agrees that it will not use in any way, for its own benefit or the benefit of any third party, except as expressly permitted by, or as required to implement, this Agreement, nor disclose to any third party (except as required by law or to such Party's attorneys, accountants and other advisors as reasonably necessary), any of the Disclosing Party's CI. Each Party will take reasonable precautions to protect the confidentiality of the other Party's CI that are at least as stringent as it takes to protect its own CI.

Force Majeure:

Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Disputes:


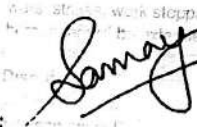
The Parties shall attempt in good faith to resolve any dispute arising out of or relating to this Agreement promptly by negotiation between executives.

Signed and Delivered by The Signatory Representative of Parties to this agreement:

For and on behalf of

Force Majeure:
Except for any payment obligations, neither Party will be liable to the other for failure to fulfill obligations hereunder if such failure is due to causes beyond its control, including, without limitation, acts of God, earthquake, fire, flood, embargo, catastrophe, sabotage, utility or transmission failures, governmental prohibitions or regulations, national emergencies, insurrections, riots or wars, strikes, work stoppages or other labor difficulties ("Force Majeure Event"). The time for any performance required hereunder will be extended by the delay incurred as a result of such Force Majeure Event.

Internshala



(Samay Bhatnagar, Head - University Relations)
(Authorized Signatory)

For and on behalf of

Nirmala Memorial Foundation College of Commerce and Science



(Dr. Neha Goel, Placement Convener)

(Authorized Signatory)

Placement Officer

**Nirmala Memorial Foundation College of Commerce and Science,
Mumbai, Maharashtra**

Subject: Memorandum of Understanding (MoU)

Thank you for your interest in RiseSharp's solution, an innovative platform to elevate an education institution to the next level. RiseSharp was founded with a simple goal of helping college students transition from college to career successfully.

The RiseSharp Platform, a strategic initiative to elevate a higher education institution, helps you:

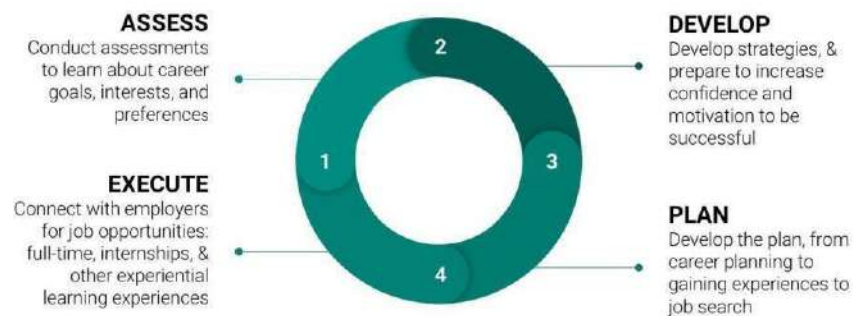
- **Improve Your Student Outcomes:** Providing pathways to improve your students' success, and helping your students navigate the stressful process of career planning and job search.
- **Attract Employers:** Providing you with a streamlined system to attract and engage with employers. Offers a platform for employers to recruit your students 24/7, year-round, and automates on-campus and off-campus recruiting processes to reduce manual work.
- **Enhance Your Brand:** Improving your brand and reputation in the marketplace through best-in-class career development services infrastructure and improved student outcomes.
- **Gain Visibility & Control:** Empowering your organization with complete control and visibility into your student outcomes and job placement. Providing visibility & control at every level: institution, department, student Empowers institution with on-demand communication & engagement

The Framework to Elevate, Powered by RiseSharp



In current challenging times, student (& parent) anxiety about not being able to develop the necessary competencies to succeed professionally and find a job upon graduation are at the top. Tackling this challenge is paramount to the success of a higher education institution, and the institution's success depends on the student outcomes. Market leading institutions like yours are turning to new strategies and approaches to maximize their value proposition, through career pathways and mentoring for students and streamlined engagement with employers.

The RiseSharp Platform



The RiseSharp Platform helps your students plan, prepare and pursue the best path to a successful transition from college to career:

1. ASSESS

Conduct assessments to learn about their career goals, interests, values, skills, and preferences.

Features

- Know what's important to them, including criteria for their career selection
- Receive guidance that covers such areas as personality types, motivational traits and top job areas to pursue
- Define and clarify their academic and professional goals
- Explore their career possibilities: identify all the choices that are available to them as they consider their career path, both short-term and long-term
- Review the current market trends, opportunities and challenges impacting their field of interest

2. DEVELOP

Develop strategies to achieve their professional goals, and prepare to increase confidence and motivation to be successful in their job search.

Features

- Develop resume using Resume Builder, including creating a PDF version of resume to post on online job search directories
- Establish a polished, professional online presence (LinkedIn Profile, Profile on Job Search Sites)
- Get interview advice to help learn the art of interviewing: Review interviewing strategies, tips and best practices
- Prepare for a library of most commonly asked interview questions, including approaches to answering them -- Questions on education, Questions on experience, Behavioral questions, Questions about Strengths and Weaknesses, Questions about salary, Open-Ended questions
- Prepare to ask an interviewer questions to show their interest and gauge "fit", including company culture
- Practice mock interview sessions

3. PLAN

Develop the plan, step-by-step, through the complete career planning and job search process.

Features

- Develop job search strategy and timeline
- Map out the best plan of action while in college
- Request appointment with career services office to discuss your career plans, job-readiness and job search plan, or discuss your graduate school plans
- Create a “best fit” companies list matched to their job goals and career interests
- Learn how to research companies and job roles, and how to make the best impression in a competitive job market
- Ask faculty and past employers for reference letters

4. EXECUTE

Connect with employers for job opportunities, including internships and other experiential learning experiences.

Features

- Leverage the internal and external job boards to identify internship and other job opportunities
- Build professional, Job-Ready skills through class projects, volunteer opportunities, summer internships and other experiential learning opportunities
- Maximize their career opportunities by improving their employment marketability and job opportunities
- Conduct an ongoing progress review to address any job search challenges and to refine job searching strategies & tactics
- Gain access to guidance on follow-up communications and salary negotiation strategies

Onboarding Process

Launching your Career Planning and Development program and portal, powered by RiseSharp, is an exciting time for you and your college. The goal of the RiseSharp’s College Onboarding Process is to deploy the solution quickly and successfully working closely with your organization:

Transformation Roadmap, Guided by RiseSharp



Sign memorandum of understanding (MoU) with RiseSharp

Create a branded & customized RiseSharp portal for your college

Announce your new Career Services portal to your students (RiseSharp will host a town hall meeting)

RiseSharp trains your HODs and Faculty on how to gain visibility into their students

Link your site into your college's website

Import your student list: The system will send an email invitation & Getting Started with RiseSharp Guide

Demo to students: Engage your students to plan, prepare and pursue the best path to their job readiness and successful career outcome

Train your TPO staff on how to manage job-readiness of your students and how to create jobs

This Memorandum of Understanding (“MoU”) is made by and between RiseSharp Technologies (“Risessharp”), having an address at 5A Melange Towers, Madhapur, Hyderabad, Telangana – **Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra**

This Memorandum of Understanding (MoU) shall terminate upon expiration or termination of the subscription service with RiseSharp.

Nirmala Memorial Foundation College of Commerce and Science, Mumbai, Maharashtra

RiseSharp Technologies:

Name: _____

Name: Aravind Eda

Title: _____

Title: Customer Success Manager

Date: _____

Date: March 17, 2021

Subscription For

RiseSharp Platform – Key features include:

- **Integrated Portal**
Branded – Role-based access rights (Principal, HOD, Faculty, Placement) – Onsite onboarding assistance – Engage with students, alumni, staff & employers – Access from all types of devices (mobile, computer, laptop, tablet)
- **Resources for a Successful Career Planning & Development**
Career Planning – Career Pathways – Checklist – How to Guides – Instructional Videos – Online Workshops / Events
- **Assessments to Improve Self Awareness**
Personality - Interests - Values - Skills - Competency – Job Readiness
- **Build Profile & Resume**
Develop a professional profile – Request letters of references - Showcase portfolio - Resume Builder
- **Communicate with Ease**
Group Emailing – Manage appointments with the Placement Office(5200 Email Credits)
- **Job Board**
Enable 24/7, year-round recruiting – Jobs & Internships posted directly by employers – Post jobs & collect resumes on behalf of employers – Apply online – Invite new employers – Maintain a database of companies – Access job placement reporting
- **Reports & Visibility**
Export to Excel – Export to PDF – Gain visibility and Control

<p>Terms: The products and services provided under this order shall be governed by the RiseSharp’s Terms of Use Agreement on the website. After signing this form, RiseSharp will create a branded career planning and development services portal for the institution.</p> <p>Effective Date: March 17 ,2021</p>	Subscription Plan	Free Plan
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Authorized Signature:

Name: SANGEETHA SHYAM SUNDAR

Title: Placement Officer



Signature: _____ Date: _____



महाराष्ट्र MAHARASHTRA

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VT 589687

MEMORANDUM OF UNDERSTANDING

पद्याल गव्हर्नमेण्ट कार्यालय, मुंबई
दि.क. १००००२०
13 SEP 2019
सक्षम अधिकारी

This Memorandum of Understanding is entered on 16 this day of Sept., 2019.

BETWEEN

Nirmala Memorial Foundation College of Commerce & Science, D.S.Road, Thakur Complex, Kandivali (East) Mumbai 400101, (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the NMFC for the sake of brevity as the Party of the First Part.

AND

SSB Institute For Central And State Government Exam, having its office at Ground Floor, Office Number-24, King Krest Building. Next to Ram Mandir, Dadar West, Mumbai - 400028 (which expression unless repugnant to the context or meaning thereof shall mean and include its legal representatives, administrators, executors, assignees etc.,) hereinafter referred to as the Party of the Second Part.

The party of the Second Part is a MSME registered organization (MSME Number: MH19D001880) with 6 branches across Mumbai providing professional coaching to students aspiring to become officers for Class I and Class II rank (Group A and Group B services) in Central and State Government. The team of party of second part comprises of professionals in the same fraternity who are ideally placed to understand the needs of employers, candidates, coaching classes and students.

2020
The party of the Second Part has proposed to provide coaching for clearing various exams of Officers or Class I and Class II rank (Group A and Group B services) in Central and State Government and personal counseling for Central and State Government selection criteria and exams to the college students of the party of First Part studying in first year, second year and third year of graduation and first year and second year of post-graduation.

NOW IT IS MUTUALLY AGREED BY AND BETWEEN THE PARTIES TO THIS MEMORANDUM OF UNDERSTANDING:

FPB
In this connection, party of the Second Part intends to be associated and work closely with Party of the First Part to conduct training and career counseling sessions for the college students for preparing and clearing Central and State Government civil services examination.

(a) Training program

- 1) Comprehensive training of 80 no. of hours will be provided to students of the party of the First Part who register for the above coaching. The charges for the said training will be paid by the students directly to the party of the First Part. It has been mutually decided that 25% of the fees will be retained by the party of the First Part and balance 75% will be paid to the party of the Second Part. The charges for the said coaching has been fixed at Rs. 6000/- (inclusive of all taxes) per student.
- 2) The party of the Second Part will impart training to the students the course curriculum comprising of 4 core areas i.e. Verbal English, Logic & reasoning, Quantitative aptitude and General Awareness. In addition the training will comprise of interview preparation, mock interview etc. The party of the Second Part will also assist the students of the party of the First Part in filling entrance exam forms for various central and state government jobs as per required
- 3) The Party of the Second Part agrees to provide the Party of the First Part with the Excel database of students' information covering attendance records, exams applied for by the students and results at regular intervals.
- 4) The Party of the Second Part agrees to provide study material notes in printed form / digital copy for the students as per the course curriculum.
- 5) The Party of the Second Part agrees to provide Schedule of the course to the management & students. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off to students due to exam related reasons/ holidays.
- 6) The Party of the Second Part will not enroll any student of the Party of the First Part directly in the branches of the Second part
- b) Coaching centre
- 7) A Centre to provide guidance for State/Central Government level competitive exams will be set up in the premises of the Party of the First Part and will be managed by the Party of the Second Part as per mutually decided schedule.
- 8) The party of the First Part agrees to do the following acts:
(i) Putting up notices and posters of party of the Second Part on the notice board within the campus and college website for information

- (ii) To allow the party of the Second Part to conduct training in college premises as per schedule and allow the students to attend the said trainings in the college.
 - (iii) To allow the party of the Second Part to conduct personal counseling in college premises as per a fixed pre-determined schedule and allow the students to attend the said counseling in the college.
 - (iii) To invite or to allow the party of the Second Part to participate in its college's campus job fair
- 9) It is hereby agreed between the party of the First Part and Second Part that no modification or alterations of any deliverables or terms and conditions of this MOU shall be effective unless made with prior consent of the parties mentioned hereinabove.
- 10) This Memorandum of Understanding is made in two original copies; one original copy shall remain in the custody of the Part of First Part, whereas second original copy shall be in the custody of the Second Part.

11) IN WITNESS WHEREOF THE PARTIES HERETO HAVE SIGNED THIS MOU ON THE DAY AND THE YEAR FIRST MENTIONED HEREIN ABOVE

Signed and Delivered the
In-charge Principal
Ms. Swiddle D'Cunha
(Party of the First Part)

)
)
)
)
)



Witness:
I. Prof. Sangeetha Shyam Sundar
Convener of Placement Committee of the Party
of the First Part

)
)



Signed and Delivered the
Director and Founder)
Mr. Sukrut Bhushan
(Party of the Second Part)

)
)
)
)

For SSB Institute

Proprietor

Witness:
Ravi Agarwal
Manager and Senior Faculty

)
)






SSB - INSTITUTE
FOR CENTRAL & STATE GOVT. EXAMS
MSME Registered Trust

Head Office: Office Space 24, Ground Floor, Bhavani Shankar Road, King Krest Building, Dadar (West), Mumbai - 400028.

MEMORANDUM OF UNDERSTANDING BETWEEN (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) and (SSB INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM)

Place: Mumbai
Date: 25/07/2019

This MoU has been signed on this 25th of July 2019 between (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE) & (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM), duly signed by Shri an authorized representative of (NIRMALA MEMORIAL COLLEGE OF SCIENCE & COMMERCE). (Which expression and includes their legal heir, administrator etc.) as party of one PART AND BY Shri SUKRUT SANJIV BHUSHAN, DIRECTOR, an authorized representative of (SSB-INSTITUTE FOR CENTRAL AND STATE GOVERNMENT EXAM) (which expression and includes their legal heir, administrator etc.) as party of other part.

CLAUSE ARE AS FOLLOWS :-

1. As discussed, we expect a minimum batch of up to 30 students two batch which would commence as per date finalized by college management and staff members.
2. The commercials as decided will be 6000/- per students, which will be collected by the SSB management.
3. As per discussion with the fee will be bifurcated in two parts. SSB - INSTITUTE will hold 4500/- & 1500/- will be issued to NIRMALA MEMORIAL Management immediately. *(including all taxes)*
4. Certification of Completion of Course will only be issued to all students post 3 months.
5. Schedule of the course will be shared to the management & students. *MH Law*
6. Lecture will not be cancelled or postponed for any reasons unless and until the problem is unavoidable or if management decides to give an off.
7. Student's data will not be taken on any account during the course or no group will be created with NIRMALA MEMORIAL Management permission.
8. Students will not be contacted unless and until students call for doubt clearing.
9. All documents related to Institute - MSME registration, PAN Card Number, Owner details etc will be provided once the agreement is signed between the two parties.
10. No student of your college will not be enrolled directly in our institute at Goregaon Branch.

We hope to have a long relationship with you and looking forward for the best service from our end to students.



For SSB Institute
Sukrut Bhushan
Director Proprietor

Office No.1, 1st Floor, Radhakunj Bldg., Opp. Anupam Annapolis, Off. Station Road, Goregaon (East), Mumbai - 400063

OUR BRANCHES

DADAR, VIRAR, GHATKOPAR, DOMBIVALI
• E-mail: goregaon@ssbinstitute.org • Website: www.ssbinstitute.org
CONTACT: +91 - 8302655216 / 9819107882 / 7304243670

MEMORANDUM OF UNDERSTANDING

BETWEEN

**NIRMALA MEMORIAL FOUNDATION
COLLEGE OF COMMERCE & SCIENCE**

AND

**WEBSTONE EDUCARE & INFOTECH
PRIVATE LIMITED
(Eduesy)**

MEMORANDUM OF UNDERSTANDING entered at Mumbai this 14th day of
February 2019.

BETWEEN

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE
AND
WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED
ON EDUCATIONAL COOPERATION

Nirmala Memorial Foundation College of Commerce And Science herein referred to as NMFCCS and Webstone Educare & Infotech Private Limited, herein referred to as Eduesy, hereinafter individually referred to as "the Party" and jointly referred to as "The Parties";

Acknowledging that;

1. NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERCE AND SCIENCE is an UNDERGRADUATE AND POSTGRADUATE institution offering University and career programs having its address at D. S. Road, Thakur Complex, Kandivali East, Mumbai 400101

2. WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED, a company incorporated under the Companies Act, 2013 providing specialized technical knowledge required by the industry through online/ in campus training. Having its registered office at 201, Parsrampur Chambers, Anand Road, opposite railway reservation office, Malad West, Mumbai 400064

Desiring to support the cooperation between the Parties in education and training programs;

Pursuant to the prevailing laws and regulations, policies and procedures of India

Have reached the following understanding:

ARTICLE 1 OBJECTIVE OF COOPERATION

The objective of this Memorandum of Understanding (MOU) is to cooperate in educational programs in Digital marketing to help students to build their career in more innovative and smart way using cutting edge technology.

ARTICLE 2 SCOPE OF COOPERATION

- a) Eduesy will provide faculty for training in 'Digital Marketing' to the Students of the college desirous to undergo such training.
b) Eduesy will conduct training program as per the following with mutual Consent.
i) 12 hours of teaching by Eduesy in the NMFCCS premises.
ii) 88 hours of lectures will be conducted online through their Training platform or "Mobile App".
iii) Revision or doubt sessions of 2 hours duration will be conducted Three times for Google certification.
iv) Eduesy will provide specific Identity to log in onto their portal for each student.

c) Examination:

The examination will be conducted by Eduesy as follows:

- i) Online: 2 hours duration on line examination will be conducted at college premises. A certificate of proficiency will be issued jointly with college and Eduesy after successful passing the examination.
ii) Eduesy will conduct Google's basic level examination of 2 hours duration.
iii) After successful completion of basic level the student can apply for advanced level examination. Eduesy will conduct this examination at college premises.
iv) Students who are unsuccessful in basic level examination in first attempt may apply for advanced level after a period of one week of

N. S. Chaudhary Page 2 | 4

clearing basic level.
v) Eduesy will arrange for issuing a certificate by Google after successful clearing of appropriate levels.

ARTICLE 3 LOCATION OF ACTIVITIES

- (1) The Parties agree to implement the programs stated in Article 2 at the NMFCCS premises.
- (2) Any changes of the location of the programs shall be mutually agreed upon by the Parties.

ARTICLE 4 EXECUTING AGENCY

This MOU will be implemented by
(1) Mrs. Swidle D'Cunha, I/C Principal, Nirmala Memorial Foundation College of Commerce and Science referred to as NMFCCS Representative.
(2) Co-Founder Mr. Sudhir Mahale herein after referred to as Eduesy Representative.

ARTICLE 5 FINANCIAL ARRANGEMENT

- 1) EDUESSY will be paid Rs. 400.00 per student per program by NMFCCS for registration of student onto the Google portal, processing fees, examination fees, certificate charges and other fees by Cheque drawn in favor of "Webstone Educare & Infotech Pvt. Ltd." Or by bank transfer to the account number 805011004853 maintained by Eduesy with Kotak Mahindra Bank -Malad east branch.
- 2) All the software's required for conduct of courses will be provided by Eduesy. Legal charges and License fees for procuring required software for the program will be borne by Eduesy.

ARTICLE 6 INTELLECTUAL PROPERTY RIGHTS

- (1) Each Party shall protect, within its territory, intellectual property rights of the other party in accordance with the law in force

ARTICLE 7 CONFIDENTIALITY

A data of personal information like e mail id, Mobile phone no. of the students will be maintained at Eduesy to provide them services. It will be used for reference only. NMFCCS will not share other details of the student.

ARTICLE 8 LIMITATION OF PERSONNEL ACTIVITIES

The Parties shall ensure that their person engaged in the activities under this MOU shall engage only in activities under the framework of this MOU.

ARTICLE 9 SETTLEMENT OF DISPUTES

Any dispute concerning the interpretation and/or application of this MOU shall be settled amicably through consultation or negotiation between the Parties.

ARTICLE 10 AMENDMENT

- (1) This MOU may be amended or revised at any time by mutual written consent of The Parties, and such amendment shall form an integral part of this MOU.
- (2) Such amendment or revision shall come into force on the date as may be determined by the Parties.

ARTICLE 10 ENTRY INTO FORCE and DURATION

- (1) This MOU shall enter into force on the date of signing.
- (2) This MOU shall remain in force till end of academic year and may be extended by mutual written consent of the Parties.

Sudhir Mahale Page 3 | 4

ARTICLE 11 DISCIPLINE

1. After completion of each training session Eduesy will ensure that the faculty and students vacate NMFCCS premises latest within 30 minutes. Eduesy further undertakes to lock the said premises and handover the keys to the security guards / authorized person of the NMFCCS before leaving the premises.
2. None of Eduesy management, faculty, student, employee shall smoke or use any alcoholic drinks or banned substances during their visits to NMFCCS premises.
3. Eduesy shall not be entitled to permit any of its persons to stay in the classrooms, computer laboratories or premises overnight or for a period longer than training session hours.
4. NMFCCS shall have a right to terminate this agreement after successfully completion of one batch or academic year 2018-2019 whichever is earlier.

ARTICLE 12 FORCE-MAJEURE

1. If by an act of God or an act of state or whatsoever beyond the competence, control of the power of parties, hearing which includes but is not limited to all matters which are on account of irresistible, destructive or disruptive force of natural phenomenon, war, extensive civil disturbances, legislative actions, floods, droughts, earthquakes; the Party/Parties not being in position to perform their obligations, such parties shall not be liable to pay the other any compensation or damages whatsoever. Any event defined as FORCE-MAJEURE above shall be brought by the party suffering there from to the notice of other party within a period of 15 calendar days. If the period exceeds three months and the resumption of operation is not possible in the opinion of any of the parties, then in such a situation this agreement may be terminated with immediate effect, at the instance of any of the parties. The parties herein, in such event, shall not have any claim whatsoever against each other and this agreement shall be treated as closed by mutual consent without any further liability.

IN WITNESS WHEREOF, the undersigned, have signed this MOU.
The agreement is executed in duplicate,

Signed sealed and delivered on behalf of;

Name: Mr. Sudhir Mahale 14/02/19
CO FOUNDER

WEBSTONE EDUCARE & INFOTECH PRIVATE LIMITED

Signature: 14/02/19

Name: Mrs. Swiddle D' Cunha
I/C Principal

NIRMALA MEMORIAL FOUNDATION COLLEGE OF COMMERSE AND SCIENCE.

Signature:

(Handwritten signature)